

# THE ANNALIST

A Magazine of Finance, Commerce and Economics

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10 Cents

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A Conversation With an Authority on  
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Meaning to Colorado

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## DIVIDENDS.

Office of  
**American Smelting & Refining Co.,**  
165 Broadway, N. Y. City, May 6, 1914.  
QUARTERLY PREFERRED STOCK

DIVIDEND NO. 60.  
The Directors of American Smelting & Refining Company have this day declared a dividend of 1% on the Preferred Capital Stock of the Company, payable June 1, 1914, to stockholders of record at 3 o'clock P. M., May 15, 1914. The books of the Company for the transfer of the Preferred Stock will be closed at 3 o'clock P. M., May 15, 1914, and will be reopened on May 25, 1914. W. E. MERRISS, Sec'y.

Office of  
**American Smelting & Refining Co.,**  
165 Broadway, N. Y. City, May 6, 1914.  
QUARTERLY COMMON STOCK

DIVIDEND NO. 43.  
The Directors of American Smelting & Refining Company have this day declared a dividend of one per cent. on the Common Capital Stock of the Company, payable June 1, 1914, to stockholders of record at 3 o'clock P. M., May 15, 1914. The books of the Company for the transfer of Common Stock will be closed at 3 o'clock P. M. on May 27, 1914, and will be reopened on June 6th, 1914. W. E. MERRISS, Secretary.

Office of  
**Federal Utilities (Incorporated),**  
60 Broadway, New York, May 1, 1914.  
Preferred Stock Dividend No. 12.

The Board of Directors has this day declared the twelfth quarterly dividend of One and one-half (1 1/2) per cent on the Preferred Stock of Federal Utilities, (Incorporated,) payable June 1, 1914, to stockholders of record at the close of business May 15, 1914. Cheques will be mailed. GEORGE A. GALLIVER, Treasurer.

Office of  
**Homestake Mining Company,**  
May 5, 1914.  
DIVIDEND NO. 474.

The Board of Directors has to-day declared a monthly dividend of sixty-five (65) cents per share, payable May 25, 1914, to stockholders of record at the close of business May 20, 1914. Checks will be mailed by Columbia-Kniekerbocker Trust Company, Dividend Advertising Agent.

FRED CLARK, Secretary.  
**NATIONAL BISCUIT COMPANY**  
65th

The Board of Directors have declared the sixty-fifth consecutive quarterly dividend of one and three-quarters (1 3/4) per cent on the Preferred Capital Stock of the Company, payable May 29th, 1914, to stockholders of record at the close of business, May 15th, 1914. Transfer books will not be closed.  
F. E. BUGBEE, Treasurer.

Office of  
**Federal Utilities (Incorporated),**  
Preferred Stock Dividend No. 12.  
The Board of Directors has this day declared the twelfth quarterly dividend of ONE AND ONE-HALF (1 1/2) PER CENT on the Preferred Stock of Federal Utilities, (Incorporated,) payable June 1, 1914, to stockholders of record at the close of business May 15, 1914. Cheques will be mailed. GEORGE A. GALLIVER, Treasurer.

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## Dividends Declared and Awaiting Payment

### STEAM RAILROADS.

Company.	Rate.	Pay-rod.	Pay-able.	Books Close.
A. T. & S. F. 1 1/2%	Q	June 1	*Apr. 30	
Atl. Coast L. pf. 2 1/2%	—	May 11	*Apr. 29	
Chic. & N. W. 1 1/2%	Q	July 1	*June 1	
Chic. & N. W. pf. 2	Q	July 1	*June 1	
Cleve. & Pitts.,				
Reg. rtd. 1 1/2%	Q	June 1	*May 9	
Cleve. & Pitts.,				
Special rtd. 1	Q	June 1	*May 9	
Cripple Ck. Cent. pf. 1	Q	June 1	*May 18	
Crip. Ck. Cent. pf. 1	Q	June 1	*May 18	
Norfolk & West. 1 1/2%	Q	June 19	*May 29	
Norfolk & W. pf. 1	Q	May 19	*Apr. 30	
Pennsylvania 1 1/2%	Q	May 29	*May 1	
Reading Co. 1 1/2%	Q	May 14	*Apr. 27	
Reading 1st pf. 1	Q	June 11	*May 26	
Seab'd Air L. pf. 1	Q	May 15	May 5	

### STREET RAILWAYS.

Company.	Rate.	Pay-rod.	Pay-able.	Books Close.
Am. Ry. pf. 1 1/2%	Q	May 15	*Apr. 30	
Baton R. El. pf. 3	—	June 1	*May 20	
Brazillan Tr. L.				
& P. 1 1/2%	Q	May 20	*Apr. 30	
Cent. Ark. Ry. & L. pf. 1 1/2%	Q	June 1	*May 15	
Columbus (Ohio) Ry. & L. 1 1/2%	—	May 25	May 9	
Conn. Ry. & L. com. & pf. 1 1/2%	Q	May 15	*Apr. 30	
Detroit United 1 1/2%	Q	June 1	*May 16	
Fed. L. & Tr. pf. 1 1/2%	Q	June 1	*May 15	
Havana El. Ry. L. & P. 2 1/2%	8	May 16	*Apr. 18	
Havana El. Ry. L. & P. pf. 1 1/2%	8	May 16	*Apr. 18	
Ill. Traction 1 1/2%	Q	May 16	*May 15	
Leh. Val. Tr. pf. 1	—	May 11	*Apr. 30	
Nor. Tex. Elec. 1 1/2%	Q	June 1	*May 16	
Pac. Gas & El. pf. 1 1/2%	Q	May 15	*Apr. 30	
Portland Ry. L. & P. 1 1/2%	Q	June 1	*May 12	
Tampa Electric 2 1/2%	Q	May 15	*May 6	

### BANK STOCK.

Company.	Rate.	Pay-rod.	Pay-able.	Books Close.
Mech. & Metals 3	Q	May 12	May 9	

**INDUSTRIAL AND MISCELLANEOUS**

Company.	Rate.	Pay-rod.	Pay-able.	Books Close.
Am. Chic. 1 1/2%	M	May 20	*May 14	
Am. Chic. 1 1/2%	Ex	May 20	*May 14	
Amal. Copper 1 1/2%	Q	May 25	*Apr. 25	
Am. Cot. Oil pf. 3	S	June 1	*May 15	
Am. Bank Note 1	Q	May 15	*May 15	
Am. Dist. Tel. of N. Y. 1 1/2%	—	May 15	*May 1	
Am. Grapho. pf. 1 1/2%	—	May 15	*May 1	
Am. Radiator 1 1/2%	Q	June 30	June 22	
Am. Rad'r pf. 1 1/2%	Q	June 15	May 6	
Am. Sm. & Ref. 1	Q	June 15	May 27	
Am. Sm. & Ref. pf. 1 1/2%	Q	June 1	May 15	
Am. Steel F'dries 1 1/2%	Q	June 30	June 14	
Am. Tobacco 1 1/2%	Q	June 1	*May 15	
Am. Utilities pf. 1 1/2%	Q	May 11	*Apr. 30	
Asso. Merchants 1 1/2%	Q	May 30	May 30	
Bd. & Mtg. Quar. 4	Ex	May 30	May 8	
Erit. Col. Pack-ers com. & pf. 3/4	—	May 21	May 9	
Buckeye Pipe L. 4	Q	June 20	June 23	
Burns Bros. \$1.25	Q	May 15	May 1	
Eutlerick Co. 1 1/2%	Q	June 1	May 20	
Cambridge Steel 1 1/2%	Q	May 15	*Apr. 30	
Can. Car. & Fwy. 2	—	June 2	*May 11	
Can. Cement pf. 1 1/2%	Q	May 15	*Apr. 30	
Can. Conv'ers. 1	Q	May 15	*Apr. 30	
Cent. States El. 1	Q	May 19	May 19	
C. & S. Br. w. pf. 1	Q	June 15	*May 30	
Consol. Gas 1 1/2%	Q	June 15	*May 13	
Col. Gas & Fuel 1 1/2%	Q	June 1	May 13	



# THE ANNALIST

A Magazine of Finance, Commerce and Economics

PUBLISHED EVERY MONDAY MORNING  
BY THE NEW YORK TIMES COMPANY

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THE ANNALIST.

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NEW YORK, MONDAY, MAY 11, 1914

**T**HE New Haven Railroad's accounting is like a Roman candle. The Interstate Commerce Commission has only to shake it again and another feat of dazzling arithmetic pops out. Last week it was the Billard transaction. Everybody knew it was there, and yet when it came out everybody was greatly astonished. The New Haven Railroad, having acquired a lot of Boston & Maine stock, in disregard both of public sentiment in New England and certain legal obstacles, suddenly disposed of it at \$125 a share to a person named Billard, who incorporated himself for that purpose. Later, the legal obstacles having been removed and the public sentiment of New England seeming to have been in some degree placated, the New Haven bought the same stock back, through a holding company, at \$150 a share. Mr. Billard made somewhat less than \$3,000,000 by the transaction.

Nobody's mind is changed at all. Those who believe that the plight of the New Haven is owing to outside political interference believe it still; those who believe the property was looted by its Directors believe that still. Evidence either way is purely additional. The psychology of the thing is very interesting. You begin with an assumption—one of two. You believe that the end in view, namely, a monopoly of transportation facilities in New England, was itself legitimate, and all the rest is a choice of means. You see very clearly, on that assumption, that it was the absurdity of the law and the unreasonableness of public sentiment that caused the New Haven to make a loss of nearly \$3,000,000 on its Boston & Maine, just to board it out for a few months and get it back again. Or you assume that the end itself was unjustifiable, and then everything else becomes extravagantly immoral. In that point of view you see very clearly that the New Haven security holders lost nearly \$3,000,000 through acts of their Directors which had nothing to do with the conduct of a railroad and which, whether intrinsically dishonest or not, turned out to be disastrous. The assumptions are fixed. Nothing will change them, least of all figures, which have become now so amazingly involved that nobody can follow them. The commentator says, "What happened in the Billard case was simply this—" and adds another 500-word sentence to the confusion. A few of the elements are arithmetic, alchemy, sleight of hand, bribery, desperation, greed, patience, imagination, and incredible stupidity. The stupidity lay in the belief that the credit of the New Haven was indestructible.

**T**HERE remains nothing to be said about the practice of converting liquid capital into fixed forms, as corporations do when

they sell short-term notes for funds to invest in improvements and permanent construction, except that they go on doing it heedlessly and that one cannot see the end of it. Last week the Lake Shore, which is one road that ought to be in good credit, sold \$20,000,000 of one-year notes in Paris to refund \$10,000,000 notes matured, and to reimburse the company "for advances," presumably, advances to other companies for permanent work chargeable to capital. It is a very bad example. The short-term note ought to be resorted to only in an emergency, or by roads in poor credit. Public service corporations are going the same way more and more. One offered last week \$6,000,000 short-term notes, partly "to liquidate certain indebtedness for new construction and acquisition of additional properties and securities," and partly for betterments and improvements proposed to be made.

The reason it is so much easier to sell short-term notes than long-term bonds is that they attract capital which seeks temporary employment, that is, liquid capital. If the proceeds were used as working capital, to remain liquid and to be repaid upon the consummation of the processes in which it is employed by the borrowers, that would be proper enough, but very largely the proceeds are invested, as we see, in permanent construction, which ought to be financed by the investor with money to lend for long periods. The saving fact in the situation is that the new Federal Reserve act will provide the country with a greater quantity of working capital than it ever had before, in the form of credit. Therefore, the price to be paid for creating a mountain of floating debt against fixed investments in property and permanent works may be less than would otherwise be the case. That would be luck. American finance is lucky.

**T**HAT clause in the Federal Reserve act providing that at least two members of the Federal Reserve Board should be persons of banking experience was, at the time, loudly denounced as a symptom of the hostile spirit in which the legislation was conceived. Many bankers imagined the banking system of the country in the hands of a board of five inexperienced and unfinancial men, possibly politicians, prepared at all times to present a united front to the two that were suffered to be bankers or men of banking experience. But they might have spared themselves that worry; they might have trusted to the inspiration of common sense. There has always been a popular prejudice against the institution of banking, arising from the depths of human imprudence, and yet the banker, personally, is trusted beyond any other member of his community. It was foregone that the banking business of the country would have to be run by bankers, because they know how.

In selecting men for the Federal Reserve Board, Mr. Wilson has not only excelled the minimum requirements of the Federal Reserve act for men of practical banking experience, but he has seemed to make such experience the fundamental qualification. And in doing so he has satisfied both the public and the bankers. In Paul Warburg he picked a highly specialized banker whose command of the theory of sound finance is perhaps unexcelled in this country. His offer of the chief membership to Mr. Olney, though it was declined, shows the kind of men he wants. Mr. Harding is a banker of large reputation in the South—a practical banker. Mr. Wheeler of Chicago, to whom the offer came quite unexpectedly, is a man of considerable experience with corporation and finan-

cial affairs. Mr. Miller is an economist who has specialized in finance. Apparently, Mr. Wilson's notion of banking is that it requires the service of financial minds.

**C**LIFFORD THORNE, who represented the Railroad Commissions of several Western States in the advance rate hearing before the Interstate Commerce Commission, and who since the close of the case has had the bad manners to attack Mr. Brandeis for admitting that railroad revenues could be inadequate, is aptly said to be to the railroad problem of this time what Coin Harvey was to the money problem twenty years ago. He has the same tenacity, the same superficial plausibility, and the same great earnestness of a man obsessed. He is tall and thin, and pale, with hair of fine, dry texture. The dome of his head is very large. From the ears down he tapers off abruptly. His chin barely reaches over the edge of a high collar. His face is sharply cut, his brooding eyes are set in deep. He makes a personal issue of the slightest opposition, and has a mission to reveal the wickedness of the railroads. His statistics are striking and for the most part either worthless or unfair.

He illustrated his argument before the Interstate Commerce Commission with a huge graph, showing conclusively that both gross and net earnings had been rising. That is true. Nobody disputes it. But the profits of the railroads have, nevertheless, been falling, for the reason that the investment necessary to produce a dollar of gross or net has been rising. That was the factor he omitted. In Great Britain, where the railroads are, so to speak, finished, it takes an investment of about \$8 to produce \$1 of gross earnings per year. In this country it takes between \$4 and \$5 now, and the ratio is rising, owing to the increase of unproductive expenditures, as for grade crossings, stations, and such things, which, though they are required, do not increase revenues, but continually add to the capital investment.

He produced another graph even more misleading. It showed the percentage of rise in the net interest yield of railroad bonds in contrast with Government and municipal bonds. The purpose was to prove that railroad credit had not suffered as much as that of the Government and cities, wherefore, the plea of the railroads, that their diminishing margin of profit was hurting their credit, was false. The graph did show that the net yield of Government and municipal bonds had risen faster than the net yield of railroad bonds, which would seem to show that Government and municipal bonds had fallen more than railroad bonds. But he was dealing with a percentage of a percentage, and that leads to a curious illusion. If the City of New York, to sell bonds at par, has to raise the rate of interest from 3 to 4 per cent., that is a rise in the interest yield of 33½ per cent. If, in the same time, a railroad, to sell bonds at par, has to raise the rate of interest from 4 to 5 per cent., that is a rise in the interest yield of only 25 per cent. But the difference in both cases is 1 per cent.

**I**T must come as a shock to many investors in railroad securities to learn that, notwithstanding the strict rules of accounting prescribed by the Interstate Commerce Commission, an expert investigator finds 16,000 cars on the Rock Island fit only to be scrapped, and much other evidence of maintenance and upkeep deferred. Indeed, there was a disposition at first to think that Mr. McKenna exaggerated the case. How could

a railroad fall into physical decrepitude with the Interstate Commerce Commission watching its accounts and requiring depreciation to be charged against property that wears out? It is true that the commission watches the accounts of the carriers and requires depreciation to be charged out of earnings against equipment, but it watches only the accounts, and is not responsible for the condition of the property itself. For instance, it leaves it to the discretion of the carrier what rate of depreciation shall be charged against the equipment, and requires only that the amount charged shall be definitely reported and accounted for. Whether the charges are sufficient or not remains for time to disclose. Practice varies as between different roads; also, conditions vary. The investor is, presumably, expected to satisfy himself as to whether the integrity of the property is maintained. If he is an expert accountant he may be able to learn it from the comparative figures of operation, from the inventories, and from the character of financial changes; but, alas! investors are not accountants. They must trust the management.

It is a fact known to most students of railroad statistics that very few railroads in this country, or in the world, are properly maintained out of earnings. What should be maintenance is too often merged into the item of "betterments and improvements" subject to capitalization. The railroad people themselves perceive the danger of continuing in that course, hence the rise in maintenance expenditure in the last few years by the roads that can afford to do it.

#### Across the International Counter

THE issue of \$20,000,000 one-year notes of the Lake Shore & Michigan Southern Railway, which was sold on the London and Paris markets last week, was one of the largest blocks of short-term obligations ever placed abroad. Mr. Lamont of J. P. Morgan & Co. told THE ANNALIST that the proceeds would be used to reimburse the Lake Shore's treasury for cash paid out to meet earlier maturities of the year and to settle other obligations that will reach their due date shortly, thus bridging over the period until the financing of the New York Central amalgamation is completed and the bonds of the consolidated roads are available. Those notes will then be refunded through long-term securities.

Notes are much more salable than bonds on the European markets just now. The foreign investor does not look favorably on American railway bonds in general. Owing to the ill-luck he has had with the issues of several Western lines that have fallen into financial straits recently, he prefers the short-term obligation. The Lake Shore issue seems to have been a particularly attractive one, judging from the avidity with which it was taken.

One rather unusual feature about these Lake Shore notes is that they bear no interest. They were sold at a discount to make the money cost 4½ per cent. A note of this form would find little or no market in the United States, as compared with one bearing interest payable quarterly or semi-annually. But on the other side of the Atlantic business customs and financial fashions are different from ours and of more ancient establishment.

London is the greatest discount market in the world. From all around the globe a vast quantity of bills find their way there to be discounted. But the British lenders seem not to be in much haste for returns on their money. Where such a tremendous lot of paper is handled continually it is deemed too much trouble to cut coupons from notes once or twice a year and present them for payment. The full face value of the note at its maturity is what is wanted. In other words, the London or Paris banker and investor seems to like his profit better when it is called "discount."

## Safety First Really Demonstrated

**Julius Kruttschnitt, Master of the Southern Pacific, by Incessant Discipline and Investigation, Has Reduced the Passenger Loss to Nothing a Year**

**J**ULIUS KRUTTSCHNITT is an acknowledged master of the science of transportation in America. As Chairman of the Executive Committee of the Southern Pacific Company, he is commander in chief of a large army of men and of a railroad whose total length is more than three times the distance across the continent. He started as a track supervisor—the next grade above section foreman—a little more than thirty years ago.

His New York office is on the twenty-fifth floor of a skyscraper downtown. Everything about him is big—the room, the tables, the desk. Also, Mr. Kruttschnitt is a big man, physically as well as mentally. When a student at Washington and Lee University, he was undecided whether to become an analytical chemist or a civil engineer. He mastered both, and adopted the latter as his profession. But he has the mind of the analytical chemist. He seeks in little things the causes of great ones, and has the imagination to apply his knowledge in the largest way.

He has studied the causes and prevention of accidents probably more thoroughly than any other railroad officer in the United States. His road has made some remarkable records of safety. In a conversation with THE ANNALIST Mr. Kruttschnitt tells of the methods he uses.

"How do you get at the accident rate? By what standard do you measure it?" he was asked.

"In computing the accident rate on a railroad you have to have some definite scale to measure by. To say that there were so many accidents this year and so many last year wouldn't mean much, for the traffic might be heavy in one period and light in the other.

"The Southern Pacific is the only railroad in the United States that I know of that has ever tried to measure its accident rate by an accurate scale. Industrially our standard of risk is per thousand days' work. In transportation it is per million locomotive miles run."

"But why isn't the train mile standard, used by many railroads, just as accurate?"

"Because there are more locomotives

than trains, for one thing; therefore, more opportunities for accidents. A light locomotive may collide with a train or kill people at a crossing. Switch locomotives in yards add greatly to the aggregate mileage and cause a great many accidents. These would be ruled out altogether if we used the train mile basis to figure on.

"We operate about 10,500 miles of railroad, and carry 42,000,000 passengers a year. They travel a total of nearly two billion miles. The average journey of each is forty-four miles—about eleven miles more than the average per passenger journey in the whole United States. We have about 62,000 employees. We run about 58,000,000 locomotive miles a year.

"In March last, which is the latest record I have, neither in train operation, nor in the shops, nor on the tracks, nor anywhere else on our system was there a single fatality. This is a remarkable record. It is especially so because generally we have two or three fatal accidents a month in the shops or in other industrial ways, particularly among the trackmen or bridgemen. There is always an element of hazard in active railroad work, and it is increased when you have a big army of men employed.

"Here is a statistical table, covering nearly eight years of the Southern Pacific's experience, beginning with 1907, and ending March, 1914. It shows the number of train accidents and fatalities to passengers and employees resulting therefrom per million locomotive miles on our entire system:

	Number.	Passengers Employees	
		Killed.	Killed.
1907 .....	28.1	0.872	0.663
1908 .....	24.4	0.037	0.370
1909 .....	17.9	0.144	0.246
1910 .....	8.4	0	0.347
1911 .....	7.6	0	0.256
1912 .....	8.1	0	0.745
1913 .....	8.2	0	0.151
Nine months ending			
March, 1914.....	7.1	0	0.178

"The sudden rise in the percentage of employees who lost their lives in 1912 is due to a boiler explosion at San Antonio, Texas, during our strike troubles that year. Some men tampered with a locomotive and it blew up alongside one of the shops. The building was wrecked, the roof and walls fell in and many people were killed. This disaster caused 93 per cent. of the accidental deaths of employees in 1912.

"These figures show that since 1909, although we have carried nearly 200,000,000 passengers, not one of them has met his

#### Fatalities on the Southern Pacific in the Last Five Years

	No.	PER CENT OF TOTAL FATALITIES	10	20	30	40	50	60	70	80	90	100	
TRESPASSERS	989	64.3											
EMPLOYEES THROUGH THEIR OWN FAULT OR MISADVENTURE	246	16.0											
OTHER PERSONS THROUGH THEIR OWN FAULT OR MISADVENTURE	171	11.1											
EMPLOYEES IN ACCIDENTS TO TRAINS	98	6.4											
PASSENGERS THROUGH THEIR OWN FAULT OR MISADVENTURE	34	2.2											
PASSENGERS IN ACCIDENTS TO TRAINS	0	0											
ANALYSIS													
THROUGH THEIR OWN FAULT OR MISADVENTURE	1,440	93.6											
IN ACCIDENTS TO TRAINS	98	6.4											

Of the fatalities among "Employees in Accidents to Trains" a large proportion were due to the negligence or carelessness of the victims.



death through an accident on the Southern Pacific."

"Statistics are interesting, Mr. Kruttschnitt, but how were these results accomplished?"

"By the combination of a good many things. In the first place every accident is investigated and its cause is ascertained absolutely. There is no such thing in railroading as an inexplicable accident. There is a reason back of every one of them. To find out this reason we often spend a great deal of time and money, because if we do not learn the true cause of an accident we cannot find the cure.

"I remember, some eighteen or nineteen years ago, shortly after I went to California, there was a certain mountain grade on which there were a large number of derailments. I had each of these accidents investigated thoroughly, but the cause remained a mystery. We examined the track minutely, and found it in good shape in every case. Usually it was the locomotive that was derailed. We practically took each locomotive apart, but could find nothing mechanically wrong with any of them.

"This state of affairs continued until the division officers of the road got panicky about it. There seemed to be something uncanny about the long succession of derailments on this bit of track. I was as much puzzled as any one else. To try to get at the bottom of the matter I had our records searched for a series of years and all the derailments tabulated to see if we could not discover some law of probability which would apply to this case. These statistics were interesting and comprehensive, but they were not illuminative until I noticed that in these accidents on this mountain grade locomotives of a certain type were always involved.

"Thereupon I appointed an investigating committee, consisting of the engineer of maintenance of way, the superintendent of motive power, the general and the division superintendent. I instructed the investigators to take several of the class or type of locomotives that had been derailed and run them up and down this grade until they went

off the track. They did so. They were very successful in derailing these experimental locomotives. That proved that there was something wrong with them. Then we studied them and finally got at the root of the trouble. It was in the design of their front trucks. Once we located the defect and remedied it the derailments ceased. It was a unique combination of track curvature and a slightly defective design in one part of the machines that was at the bottom of the mystery.

"We require every accident to be investigated first by a committee composed of the division superintendent, master mechanic, and division engineer. The reason we select these three men is that an accident usually occurs from one of three principal causes: Defective track, defective equipment, or defective observance of the rules. The division engineer is responsible for the track, the master mechanic for the condition of the equipment, and the division superintendent for the observance of the rules of the road.

"There are very human as well as technical reasons, also, for this selection. If the trouble is with the track, the division engineer may want to try to conceal it, or smooth it over; but the master mechanic and the division superintendent will want to uncover it. That makes a sort of balance or check all around, so that whoever is responsible for the accident is pretty sure to be located.

"But we go even further than that in our endeavor to get at the facts. In every case we also place on the committee one or two outsiders—non-railroad men. If an outsider is watching these railroad men, the latter are not so apt to try to apply the whitewash. Or, if the whitewash is being laid on too thick, the outsiders can see it and object.

"If we have an accident out in the country, for instance, we get one or two farmers in the neighborhood on the investigating committee, or a merchant in the nearest town, or a newspaper editor. We like newspaper men especially for this work. We give the newspapers a complete copy of the findings of these investigating committees

—so they won't have to invent reasons for the accidents. We want them to know and print everything we ascertain. You would be surprised to see how this procedure has diminished the scare headlines from one end of the Southern Pacific to the other.

Now and then one of these boards of investigation will make a report that is not convincing. Sometimes they will even attempt to say that it is impossible to get at the cause of the accident. When that sort of thing occurs another investigating committee is appointed automatically. It is made up of officers next higher in rank than the first—a general superintendent, a chief engineer of maintenance of way, and a general superintendent of motive power. They go over the ground again. It is flatly up to them to find out the true reason for the mishap."

"But what about preventing accidents—keeping them from happening so that there would be no use for these investigating committees?"

"We have been working at that systematically for more than a dozen years. The secret of preventing accidents is strict discipline. The services must be watched and checked up incessantly. That is the only way to locate the weak spots in the vast human machinery of a great railroad before they become dangerous. You can't have proper service with a half-way observance of the rules. Unless you absolutely enforce discipline the men will get to thinking that a stop signal means merely to run slowly. The rules must be observed absolutely. When a man trips up, however, we do not necessarily discharge him. But he knows that his failure will be noticed by some one and that his attention will be called to it.

"We hold the officers to the strict performance of their duties, and the officers, in turn, must do the same with the men under them. We insist on all our superintendents, both general and division, being at least fifteen days of the month out of their offices, going over their part of the road personally and seeing that it is being run properly. The railroad man who sits in his office cannot know what is going on out on the line."

"How can you find out accurately if the men are observing the operating rules or not?"

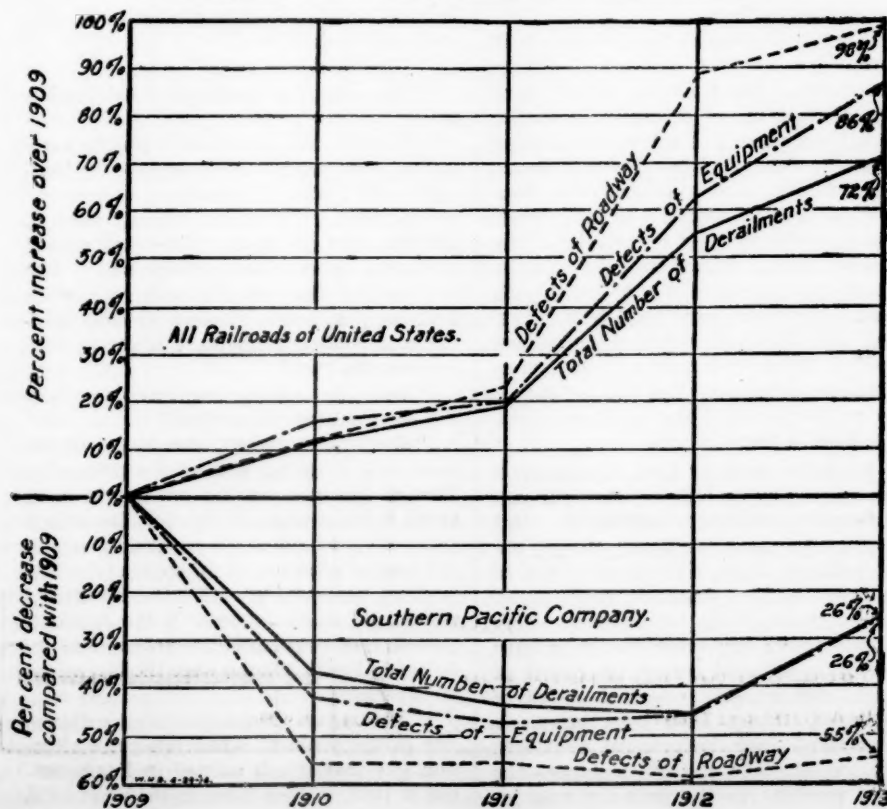
"By surprise tests. These apply particularly to the locomotive engineers, upon whom rests a great burden of responsibility. We are testing continually to see if they are inclined to show the least laxity in obeying signals. To do this we bring about what might be called "phantom" conditions and see what the men will do under those circumstances. For example, a division superintendent will set a signal at danger and wait to see what the engineer will do. Slow signals will be put alongside the track, switch or signal lights will be extinguished. Under the American Association rules a signal that does not show is always considered as a danger signal, and the train must be stopped."

"And what has been the result?"

"For the last quarter, on our entire road, we averaged 99½ per cent. efficient in actual tests of the observance of signals.

"What we are trying to do is summed up in a saying attributed to Mr. Harriman; a rule that always has struck me as altogether admirable: 'Make the men feel that we are never dissatisfied, but that we are always unsatisfied.' We want to get 100 per cent. efficiency. Perhaps we never will attain that, but we will get closer to it by trying."

A Comparison of Derailments and Their Causes



## Has the Protocol "Made Good"?

*A Discussion by an Authority of the New Arrangement for Industrial Understanding and Its Possible Bearing Upon the Mining Situation in Colorado*

**B**UT is this protocol arrangement so unmitigated a success? Even if it is, will it fit the present situation in the Colorado mines?

These have been the queries oftenest voiced during the past week in the nationwide discussion of what to do in Colorado. But however various the wholesale advice being offered from every quarter to Mr. Rockefeller, the miners, Gov. Ammons, and President Wilson, it is unanimous on one point—that argument to the finish by means of lead and gunpowder is both wrong and futile. The natural solution has seemed to be mediation and arbitration. This has brought into the discussion the case of the garment-makers of New York and Chicago, now organized under the arbitration system known as the protocol. But the doubt which has arisen in the minds of many besides the layman is concerning the actual working out of this protocol machinery. And even if this system broke the deadlock in the cloak and suit industry four years ago, many are asking, what has garment-making to do with mining coal?

There is, perhaps, no one better qualified to discuss the actual working out of the protocol system in the garment-making industry than Mr. Julius Henry Cohen, who was not only one of the originators of the protocol idea, but since its institution in 1910 has been officially connected with its detailed administration. Mr. Cohen, as counsel to the dress and waist, the cloak and suit manufacturers of New York City, has seen the protocol idea thoroughly tested. Incidentally, a long experience in the role of mediator has given Mr. Cohen no little familiarity with the psychology involved in labor disputes. That familiarity has put a somewhat deceptive edge on the expression of Mr. Cohen's enthusiasm for the protocol or any other system; his reply to your queries may seem at first blush discouraging.

"Has the protocol worked here in New York City? That depends upon the man with whom you choose to talk. Ask the employer whose rate of wages has been raised far beyond what he was paying before how the protocol works, and he'll tell you 'Bad! A year more and we'll all go out of business.'

"Ask the head of a local that is just at that moment all upset over the reinstatement of a discharged member, and he may tell you that Local No. So-and-So is going to see to it that the protocol shan't last a week longer at the outside.

"No one, short of here and there perhaps some wild-eyed fanatic, ever thought that the protocol system that was instituted in the cloak and suit industry four years ago, and later extended to other branches until it included 100,000 workers in New York City alone, would work without a hitch. We might even say that, like our Constitution, it works well in preserving peace and order and offering opportunity for rational solution of difficult day-to-day problems. It works vastly better than anything else that has ever been devised to make the industrial wheels go round without slipping a cog or stopping completely every now and then.

"We've had success and we've had fail-

ure in the dress and waist industry, and in the cloak industry. We've had success wherever we had the right spirit on both sides. Where anti-union spirit stood up against anti-organization spirit there was failure. In the ladies' tailoring industry everything went to smash because there was no spirit of mutual respect and confidence. The people of Local No. 38 preferred to have warfare—strikes whenever they felt like it. The reason was this: There were so few good ladies' tailors that they had the balance of power in their hands and preferred—naturally enough, perhaps—to keep it there. But that is looking a very little way ahead. Any one who has come up against the underlying principles of our industrial world knows that any institution that gives one of two parties the balance of power can't last. It's bound from its very nature to break down in the long run."

"Well, if you can't have that spirit, what then?"

"There, in my mind, lies the real efficacy of the protocol. It is not wholly dependent on the spirit of the two parties. The protocol is at bottom a safety valve. There is no deadlock under its working. In the garment-making industry we faced a pretty severe crisis last Winter; it looked as if four years of progress were to be sacrificed in a quarrel over the retention of a union official. A strike was threatened. But before that strike could have occurred the protocol system would have to have been abandoned. As it happened, the Board of Arbitration did adjust the difficulty and the day was saved.

"We have come to the point in our industrial development where there must be safety-valve provisions; otherwise the old story of bloodshed and misunderstanding, of picketing and injunctions, goes right on all over again. There must be a place where a record can be made by both parties, where in the open they can meet each other's contention. That clears the atmosphere. With the right machinery that precludes deadlock, just as in Government under a political constitution, the Legislature and the courts are the safety valves for the people; when they break down, then your whole situation breaks down.

"It is not the single grievance that is of importance, as a rule; it is the accumulation of grievances. The Colorado miners have presented their list of demands, about the same as those presented in 1902 by the mine workers in Pennsylvania. No one seems able now to determine whether or not these grievances have a foundation in fact. That, in the present crisis, is immaterial. The list stands there. Had there existed in the Colorado industry machinery by which each of those grievances could have been investigated and placed on record as unfounded or settled, there would probably have been no strike in Colorado. But the list stands there, and nothing but impartial investigation will settle them.

"We have found by long experience in the garment-making industry that the single grievance is seldom of importance. Out of 7,556 grievances since March, 1911, in the cloak industry alone, all were disposed of by a court of first instance, made up of members chosen from both sides. Only eight cases were important enough to have to go to the tribunal having the power of ultimate decision—the so-called Board of Arbitration. There have been no disastrous strikes since the protocol went into effect, yet—to take a single instance—the pay of pressers in the industry was in-

creased by about \$300,000 a year in the industry."

"But it is not demands in the matter of hours and wages that deadlocks the Colorado situation."

"The 'closed shop'—precisely. That is always the early rock on which we split. We have been all through this 'closed shop' controversy in two notable chapters of our industrial history. From June to September of 1910 the workers in the cloak and suit industry stood out for the closed shop, and the employers stood out against 'recognition of the union.' All other demands were forgotten. It grew to be a pretty ugly situation, and there was no way of putting a stop to it until we got an injunction restraining the 'closed shop' policy. When we got both sides to recognize the principle of what we called the 'preferential shop,' then we were ready to get to work and straighten matters out."

"But there was no 'preferential shop arrangement' in the Pennsylvania miners' case."

"There was in principle precisely that arrangement. Precisely the same thing happened in Pennsylvania in 1902. The deadlock followed on the raising of this 'closed shop' issue, and horror followed horror—solution retreated further and further into the background, until, through the intervention of a commission appointed by the President, both sides were made to recognize the futility of sticking to that attitude.

"There is now no 'closed shop' among the anthracite workers in Pennsylvania. It was eliminated by the report of the Anthracite Coal Commission. There is no closed shop for the women garment workers of New York or for the men's garment industry in the Hart, Schaffner & Marx factory in Chicago. Why did they give up the idea? Because a keen-eyed union leader here and there has seen that the 'preferential shop'—the policy which permits the employer to select non-union men, and keeps the union open to all men, has already lifted the level of the union; it has brought to it top-notch recruits, which it could not otherwise have drawn from the ranks of the non-unionists; it has actually strengthened the union's hands."

"All very well; but how are you going to break into an absolute deadlock with this preferential shop idea?"

"Outside interference."

"You mean a compulsory arbitration law?"

"Never. You can't make people work against their will, even if you have the legal right to. The Australian experiment proved that. The only rational method, and the only one that to date has proved workable, is voluntary arbitration. The only tribunal that will eventually work with both parties is one created by both parties, and holding the balance of power even between the two."

"But why outside interference? Why not the conferential method?"

"Conference doesn't always get at the facts, and it seldom gets at the principles. Though the man on the job knows more about the technique of the job, he seldom knows as much about the general principles involved as a lawyer or an economist called in from the outside. All the inventions which have made for peace in the garment-making industry, in the anthracite coal industry in Pennsylvania, were the inventions of outsiders.

"Now, apart from any academic discussion of the problem, when you get a situation like that which existed in Pennsylvania in 1902, in New York in 1910 and 1912,



like that which exists in Colorado now, there is no hope for a speedy solution save by the intervention of individuals who have the confidence of both parties. The Anthracite Coal Strike Commission, appointed by President Roosevelt, was a strong and fair-minded body. It was made up of disinterested outsiders. It secured the confidence of both sides, and out of that confidence came peace and order.

"The leaders in Colorado seem to have reached the point where they are ready for the solution of the difficulty. You have the Secretary of the United Mine Workers on one hand, making a definite request for arbitration. Mr. Green has issued a statement asking the representatives of Mr. Rockefeller to meet the representatives of the mine workers and settle not only the existing difficulty, but provide for the settlement of future difficulties. On the other hand, is Mr. Rockefeller expressing his willingness to treat with union men who recognize the rights of non-union men?"

"The minute the words 'closed shop' and 'scab' are barred from the controversy progress can be made. When the employer grants a formal and full 'recognition of the union' by treating with it as business man to business men, he calls forth the best elements among his workers. The Anthracite Coal Strike Commission summed up that point when it reported:

"Experience shows that the more full the recognition given to a trades union, the more businesslike and responsible it becomes. Through dealing with business men in business matters, its more intelligent, conservative, and responsible members come to the front and gain general control and direction of its affairs. If the energy of the employer is directed to discouragement and repression of the union, he need not be surprised if the more radically inclined members are the ones most frequently heard."

"On the other hand, the commission went on record absolutely and finally against the 'closed shop' idea, and the workers accepted the decision and abandoned a futile policy. The report stated flatly:

"The labor organization or union must give the same recognition to the rights of the employer, and of others, which it demands for itself and others. \* \* \* The non-union man assumes the whole responsibility which results from his being such, but his right and privilege of being a non-union man are sanctioned in law and morals."

"This was in 1902, on the conclusion of a siege that lasted from May to October. Then they were principles in advance of their time; we have been gradually creeping up on them since."

"The whole point is this: It is not a question of whether the temper of the workers in one industry differs from the temper of those in another. The psychology of labor in its various stages of progress is pretty much the same everywhere. But the working people anywhere, and of any temper, have just as much right to have their grievances heard as the great mass of the people have the right to vote at the polls."

"The system of collective bargaining substitutes a constitution for chaos, law for disorder, reason for force. It makes both sides learn to respect each other, to understand their problems and to feel a mutual respect for the joint solution of those problems. And collective bargaining is possible only when the situation admits of bargaining—and that means, only when power is evenly balanced. And power is never evenly balanced as long as the unions cling to the 'closed shop' idea, or the employer to the refusal to 'recognize the union.'"

## Should Surplus Come First?

**Since Capital Demands Safety as Well as Dividends, the Problem of a Proper Division Is Vital—In Practice Railroad Managers Alone Can Determine What Is the Just Proportion**

By THOMAS F. WOODLOCK.

**D**URING the hearings on the "Advanced Rate Case," Commissioner Harlan put the following question to Mr. Rea, President of the Pennsylvania Railroad, who was giving testimony on behalf of that property.

"How much do you think, Mr. Rea, should be available from surplus for betterments, in comparison with dividends, year by year?"

This question led to a colloquy between Mr. Rea and Mr. Harlan, which finally resulted in Mr. Rea agreeing to write the Commissioner his views on the matter.

The question raised by Mr. Harlan is interesting and practical, and deserves a practical answer—which, no doubt, Mr. Rea will give. Meanwhile, a little study of the principles underlying it may be profitable.

It is evident that the question of "surplus" is part of the larger question of "fair return" on private capital employed in the public service. The first thing to note about this "fair return" is that it is a question of fact at a given time, and not a question of abstract theory. The second thing to note is that the rate of "fair return" is in the main governed not by commission, not by Congress, not even by the Supreme Court, but by the "bloodless verdict of the market place," as Senator Dooliver once called it. For, no rate of return is "fair"—in a practical sense—that private capital will not accept. The borrower is and always will be slave to the lender; even the Government is no exception to this rule, save in the case of taxation. Speaking broadly, therefore, no rate of return on railroad capital is "fair" which is not large enough to attract private capital.

Let it be remembered, however, that there is nothing in the world more competitive by its very nature than is private capital. It is always seeking opportunity; speculation keeps it always pioneering; all it asks is a fair chance; it has to be positively driven away before it will refuse an opening. There is no danger that it will decline the public service as long as it has a reasonable chance for wages in that service.

Omitting from consideration for the moment the matter of a "return" unreasonably high, it is clear that in the case of all companies dependent for their income upon the making of profit—that is, companies which are not dependent upon the power of taxation—the question is one not merely of the actual rate, but also of security and stability. In practice private capital requires both a certain rate of interest or return as its wages, and a certain assurance of safety for its principal. In other words, it expects to be paid as good wages in the public service as, *ceteris paribus*, it could get elsewhere, and it also expects for its principal a corresponding degree of safety—otherwise, why should it go into the public service, and why should the public service expect it to do so? Inasmuch as in all enterprises which are dependent upon the making of a profit there are from time to time vicissitudes resulting from change in conditions—which are, necessarily, in part unforeseeable—it is evident that security of

return and principal must be provided for in some way or other. To provide this protection is the function of the surplus.

This function has two aspects. First, a surplus is required to protect the actual rate of return against unforeseen and unforeseeable contingencies, emergencies, and losses of all kinds which would otherwise diminish the rate of return. Second, it is required to protect the principal of the investment by providing for a certain class of expenditures which, while not properly (under the present construction) an operating expense under the head of maintenance, cannot safely be capitalized by reason of their not being immediately productive of revenue, or for other reasons. Now, whether regarded as a fund to protect dividend rate, or as a fund to protect the capital account, it is clear that surplus must be flexible as to amount. Just as it is impossible to say at one time and under a given set of conditions what shall be a "reasonable" or "fair" rate of return for all time, or any future time, it is impossible to say that a given percentage of surplus is or is not sufficient. And just as the market place is the court of last resort in the case of "fair return" it is the court of last resort as to "surplus."

Let us take Pennsylvania itself as an actual example, and test it in the light of these broad principles, using for the purpose the figures furnished by the system as testimony in the "Advanced Rate Case" hearings. Controller Bunting testified that for the ten years ending June 30, 1912, the company had an annual surplus over interest and dividends averaging a sum of \$27,176,082. This surplus was equal to an average percentage of 2.49 on its average outstanding capital obligations. In 1903, beginning this period, the percentage was 3.71, and in 1913 it was 1.99—both these figures being on the total capital obligations then outstanding. At first sight this seems a substantial margin, and as a matter of fact, the conservative policy of Pennsylvania in this respect has been a commonplace of American railroading for two generations. Before noting the verdict of the market place upon this policy, let it be noted that, in the first place, the general rate of dividends paid has varied very little in the period, and in the second place, that the rate of return on property investment—that is, the ratio of "operating income" to "cost of road and equipment" averaged for ten years 6.81 per cent., but in 1913 was only 5.43 per cent.

Now, the fact that Pennsylvania Railroad stock is to-day selling where it is—only a little over par—is conclusive demonstration that the market place regards Pennsylvania's surplus (and its treatment by the company) as nothing more than a bare minimum of safety. For, in the first place, the rate of dividend has not increased, in the second place the relative security of its investment has diminished, as measured by the diminished return on property investment, and in the third place, the market value of its stock has ranged of recent years at a lower level than at any time in the last ten years.

Consequently, if we use "hindsight" as a guide in this case, Pennsylvania has fully needed all the surplus that it has had in the past. This is a very practical fact. It may also be pointed out that the rate of return on its capital has been no more than what the market place considers a minimum rate—for, had it been less, the company's stock would to-day be in all probability below par.

despite the fact that it represents at least a dollar cash investment for each dollar face value. Whatever may be the principle upon which the Pennsylvania management has proceeded in the past ten years or so in determining its policy regarding surplus, the event shows that the company has had no more than a bare minimum of "fair return" from its operations, and has not erred on the side of conservatism, so far as its treatment of this return is concerned.

This rate of surplus has varied greatly during the ten years. Taking it as a percentage on capital stock alone, it has been as follows:

1903...8.45%	1904...4.42%	1905...5.71%
1906...7.92%	1907...6.76%	1908...5.91%
1909...5.79%	1910...6.64%	1911...4.47%
1912...4.24%	1913...3.97%	

It says much for the sound judgment of the management that this surplus was conserved as it was, for what would be the position of the company to-day had it been paid away in dividends can easily be seen in the light of present facts.

In this light, how can any rule be laid down as to what is and what is not a proper percentage of surplus to dividends for a railroad company? Unless one could very accurately foretell the future a long way ahead, it would be quite futile to fix a given rate as sufficient, and who can foretell the future in this way?

The experience of Pennsylvania in the past is very suggestive as to what is a wise policy for railroad managers. Broadly speaking, the company has stabilized its dividend rate at 6 per cent. as a minimum, and has paid a little more in very good years. If the transportation industry is to continue—as it seems it must—on the basis of fixed selling prices for transportation with fluctuating costs and conditions of operation, a policy of this kind is obviously the best from every point of view. Such a policy is likely to make the process of raising new capital more easy and less expensive in every way. In other words, it is probably more desirable that Pennsylvania stockholders should feel reasonably assured of a 6 per cent. dividend rate, year in, year out, with an occasional 1 per cent. extra in good years, than that their annual dividend rate should fluctuate above and below the 6 per cent. line with the fluctuations of business.

The matter is one which must rest mainly with railroad managers themselves for determination in the light of the facts that confront them. In practice, they alone are possessed of the knowledge necessary to determine it, so far as the future is concerned, and this knowledge, even in this case, must be so imperfect as to require that they should determine their policy in a spirit of wise conservatism—as Pennsylvania managers have done up to now.

#### Russia's Greed for Gold

RUSSIA'S absorption of gold last week attracted considerable attention in international banking circles. Most of the purchases were Cape gold. In one instance, at least, the price paid (77s. 10½d.) was a record figure. The banks' bidding on this lot was 77s. 9d.

It was the opinion of J. E. Gardin, Vice President of the National City Bank, that, thus far, no especial significance need be attached to Russia's accumulation of gold.

"Russia is a large exporting nation," he said to THE ANNALIST. "While her imports are very considerable, the industrial establishments of Russia are very important. Therefore, the imports of manufactured goods are comparatively small. Probably this gold movement may be attributed in a great degree to the clearing up of trade balances with other European countries."

"But all rules fail when trying to forecast anything about Russia's accumulation of gold or general financing. If Russia puts out a new loan and creates a large balance abroad and wants the money it will go after the gold and get it without much regard to price."

## One Law Instead of Forty-Eight

### Harried by State Commissions, the Railroads May Turn to Federal Control of Security Issues to Escape Chaos

By WILLIAM Z. RIPLEY,  
Ropes Professor of Economics, Harvard University.

WIDESPREAD interest in the Governmental regulation of the issue of securities by railroads has been evinced in recent years in connection with the creation of Public Service Commissions in the different States. The example of Massachusetts and Texas since 1908 has been followed by no fewer than thirteen other States, which, in setting up modern types of such commissions, have included finance along with rate-making and operation under their jurisdiction. All the New England States, except Rhode Island and Maine; New York, New Jersey, and the chain of Commonwealths out along the Great Lakes, and, west of the Mississippi, Nebraska, Missouri, Kansas, Arizona, and California, have thus entered upon a programme of financial regulation. The movement shows signs of culmination in several bills now before Congress, aiming to enlarge the scope of authority of the Interstate Commerce Commission along similar lines. This Federal interest in the subject is in part due to the recent unpleasant episodes in the New Haven and the Frisco, and partly to the growing complexity of attempting to deal with interstate corporations by means of local administrative boards. Subjection to so many masters has practically forced approval of this programme of Federal legislation upon the leading railroad managers as holding out hopes of escape from what threatens to become an intolerable situation. It was bad enough to be compelled to have almost fifty competing and conflicting authorities in matters of rates. To add similar confusion in the domain of finance is enough to render even a railroad President tolerant of Federal control.

The imminence of such legislation by Congress some years ago led to the creation, under the Hepburn act of 1910 of the so-called Federal Securities Commission, headed by President Hadley of Yale. This exceptionally able body reported in favor of strict and complete publicity, but nothing more. It was then believed that the growing mass of State legislation rendered it unnecessary for the Federal Government to interfere. But since 1910, as we have seen, the very fact of such legislation is operating to drive the railroads into the arms of the United States for protection. Such being the case, a choice would seem to be necessary between the plan of mere publicity, recommended by the Securities Commission, and the more ambitious one exemplified by the policy of some of the States.

New York, although it has subjected its public service corporations to regulation only since 1907, has been eminently successful in so doing. Its experience in this field is illuminating because, unlike the Western States, it has interested itself primarily in financial control in the interest of good service, and not because of the ultimate effect upon the rates. Moreover, the magnitude of the interests involved is probably greater than within the bounds of any other single Commonwealth. How positive is this restraint in New York appears from the fact that the Metropolitan Commission during the first four years of its existence approved of only \$89,000,000 of securities

out of a total of \$307,000,000 requested. The up-State Commission within six years authorized the issue of \$490,000,000 of securities by railroad companies alone.

To recount in detail the experience of these New York commissions would pack a volume. A few examples chosen at random will show how the doors have been closed to financial abuse. It should be borne in mind, of course, that in substance the law provides that no securities may be issued or exchanged without a formal license, granted only after full investigation and public hearing, as to the purpose, the public necessity or advantage, and the precise terms of the offering proposed. So far as railroads are concerned, it is the up-State Commission whose work is significant. The attention of the metropolitan commission has been almost entirely devoted to the traction lines and the gas and electric light companies of Greater New York.

Among the leading railroad cases, that of the Delaware & Hudson in 1908 deserves emphasis. The matter came up in the form of a request for authority to issue bonds for taking up notes which had originally been put out in connection with the acquisition of a number of subordinate properties. Not liking the looks of the evidence presented, the commission refused to permit such refunding on the ground that an exorbitant purchase price would thereby be converted into a permanent burden of interest charges. The railroad appealed to the courts, which declared that the Legislature had not intended to substitute the judgment of a commission for that of the Directors. But, incidentally, the opinion fully upheld the right of the commission, had it been in existence at the time of the original transaction, to interpose its veto. Another case, in 1909, turned upon the right of the Erie Road to meet its interest requirement by the payment of a scrip dividend. Such action virtually amounts to payment of interest out of capital. The commission had divided on the subject in the preceding year, and permitted a threatened receivership to be staved off by an issue of bonds, on a promise to put back into the property a similar amount out of future earnings. Subsequent decisions prove that the commission has since returned to the only safe course of prohibiting all such practices in future. Yet, on the other hand, the Erie in 1912, having satisfied the commission that it had within five years spent \$12,000,000 out of earnings upon its property, was permitted to issue securities to that amount.

In other cases the New York commissions have wisely interposed restraints upon irregular construction finance and in connection with reorganization. Their rulings have been appreciably more liberal than those of railroad commissions in Massachusetts and elsewhere. Publicity has been steadfastly insisted upon as against all possible machination by insiders against the interest of general or minority stockholders. It has been an expensive operation to clean up the metropolitan traction system. But, on the whole, the record is an extremely creditable one. It may safely be taken as a model.

Massachusetts has been engaged for a longer time than any other State in the task of establishing honest capitalization by its public service companies. But the danger of excessive strictness has been clearly demonstrated. Its Railroad Commission for many years was bound hand and foot by rigid statutory rules which afforded no play for the exercise of judgment or discretion



in their application. Yet it is indubitable that this Massachusetts legislation on the whole has prevented much abuse. Comparative data of steam roads is not available, inasmuch as they are interstate properties. But the evidence for the trolley lines is conclusive. In Connecticut, without supervision or control, outstanding securities for such roads averaged in 1912 about \$116,000 per mile as against \$63,000 for the electric roads in Massachusetts, including the costly Boston elevated system. There is nothing to show any substantial difference between the actual investment in these properties in the two States, although the capitalization in one case was almost double that of the other.

The legislation in Massachusetts has been mainly confined to the exercise of control over the issue price of capital stocks. Various plans have been tried since 1871. At first all issues except at par were prohibited, but after a few years the experiment of public auction sales was copied from the English model for gas companies. Then came the inflation of the Connecticut River Railroad's capital in 1893, which led to the anti-stock-watering law of the following year. This fixed the issue of capital stock at no other than market value, as ascertained by the Railroad Commission.

This law of 1894 worked well enough for a time, especially after the revival of prosperity in 1897. Market prices trended steadily upward. Shareholders were certain to realize profits from subscriptions, even at the full market price, and, consequently, came forward eagerly enough upon invitation. Shares of the Boston & Maine Railroad were sold under this plan as high as \$190. The panic of 1903 and the subsequent decline of New England railroads gradually revealed the unduly drastic character of this law. To confer all the premium upon the corporation and to give none to the subscriber in "rights" was little calculated to arouse enthusiasm on the part of investors. At last, in 1908, the law had to be amended by permitting new shares to be offered for subscription at a price not less than par, the specific price to be determined in first instance by the stockholders, subject to the approval of the commission. This plan obviously permitted rights of a sufficient magnitude to attract subscribers.

The decline and fall of the New England roads under the Mellen regime finally aroused public opinion in Massachusetts to the need of following the example of New York and other States in the creation of a Public Service Commission endowed with wider discretionary powers over matters of finance. Thus, the old Advisory Railroad Commission of 1869 was transformed, after forty-four years, into the present administrative board, which differs little from that of New York.

Texas is another State whose experience is instructive in the matter of financial control. Unlike Massachusetts, its interest was largely confined to securing reasonable rates. But, like New York and Massachusetts, even Texas has now perceived that the public interest in railroad capitalization is justifiable, principally as affording a guarantee of good service.

While the interest of private investors must be conserved, the strongest argument against overcapitalization is that it tends to interfere with the proper maintenance and improvement of railway properties. This has been demonstrated in the history of the Chicago & Alton, the New England roads, and of the Metropolitan Traction Company of New York. Public interest is at one with sound business judgment in demanding that railroads should always be

in position to raise funds advantageously in case of need. This is impossible except at ruinous rates if bonds stand at heavy discount and stocks away below par.

The Texas stock and bond law of 1893 prohibited the issue of securities above the reasonable value of the property. Such valuation was to be made by the Railroad Commission. Inasmuch as all of the older roads were already vastly overcapitalized, this closed the door at once to further borrowing on their part. Even refunding of old issues was denied. It forced every railroad to turn back its earnings into the property. As a result, the average capitalization per mile of line in Texas has steadily fallen since 1894. But an important point was overlooked. A close interrelation exists between investment and operating cost. Without large additions to plant, through the issue of new securities, operating expenses become so high that no net earnings remain for development. Wooden structures have not been replaced with steel, nor grades reduced, better stations built, or more substantial roadbed laid. Considerable new building has taken place, but the recent Frisco episode shows how readily speculation, and worse, may creep in. The heavy hand of the Texas legislator ought to be lightened somewhat for the good of the service.

This brings us to the desirability of Federal legislation upon the subject. Several bills have been presented to Congress conferring wide powers upon the Interstate Commerce Commission. The demand has partly arisen from the wider scope of railroad activity nowadays. Few companies are confined to a single State. Some cover many States. Railway managements also have become convinced of the desirability of substituting unified Federal control for the welter of conflicting State authorities, into which many of them are now thrown.

Mere publicity, as proposed by the Hadley Securities Commission in 1910, under these circumstances seems to fall short of an adequate remedy. For the Federal Government to take hold less comprehensively than State commissions have done might fail to retire them from the field. Such a result would be deplorable. It would merely add another to the harassing burdens under which the carriers now operate. It seems as if, in the main, the model of the New York commissions would most satisfactorily meet the needs of the time. An added advantage of the assumption of Federal control would be the substitution of a much higher grade of administrative ability than now seems to be indicated in a great many of the States. That this legislation will come within the next two years seems almost certain.

### Big Business

Statistics gleaned from the last annual report of the American Telephone and Telegraph Company afford an idea of the enormous amount of physical property necessary to conduct the business of one of the great corporations of to-day. For instance, in order to accommodate its 150,000 employees the company maintains a thousand buildings, worth \$44,000,000. The cost of these buildings is only slightly in excess of that of the 12,480,000 poles, valued at \$40,000,000. The largest single item in the list is 15,460,000 miles of wire (containing 582,000,000 pounds of copper) valued at \$100,000,000. There are 8,000,000 telephone instruments and 55,000 switchboards. Other large items are tin and lead, of which there are 330,000 tons, and 225,778,000 feet of conduits, worth \$90,000,000. The value of all the physical property enumerated above is about \$344,000,000.

## Race for Supremacy Among German Banks

**Latest Consolidation, the Largest of Its Kind in the Empire, Adds to Berlin's Prestige As a Financial Centre**

*Special Correspondence of The Annalist*

BERLIN, May 1.—The absorption of the Schaaffhausen Bankverein by the Disconto-Gesellschaft, which was announced this week, is a remarkable transaction in various ways. In the first place, it is the largest operation of the sort that has ever taken place in Germany. The result is to create the largest joint stock company of any kind in the empire, as well as one of the three or four largest banks in the whole world. The Schaaffhausen Bank, which is the oldest of all the big joint stock banks of Germany, has a capital of \$34,524,000 and reserves of about \$6,000,000. As the Disconto-Gesellschaft is exchanging its own stock for that of Schaaffhausen at the ratio of three shares for five, and as it had already bought some \$5,000,000 of the Schaaffhausen stock, it will have to make a capital increase of only \$17,857,000. This increase will bring its capital up to \$71,400,000, and this and the reserves will amount to an even \$100,000,000. The Deutsche Bank, after its increase recently voted, will have a capital of \$57,140,000, and a total capital and reserve of \$101,190,000.

When the Deutsche Bank announced in March that it would absorb the Bergisch-Markische Bank of Eibfeld it was at once assumed that the other big Berlin banks would take a similar course. This assumption was based upon two grounds: the banks are extremely jealous to preserve their prestige, and they are all struggling for the heavy financial business of the great industrial regions of Western Germany. It is there that the largest manufacturing companies of the country are located. The Disconto-Gesellschaft had already established a branch at Essen, and latterly it has been considering the advisability of opening branches at Cologne, Düsseldorf, and Dortmund. These latter plans, however, were dropped when an opportunity presented itself for annexing Schaaffhausen, which still has its head office nominally in Cologne, with branches in a number of the thriving industrial cities of the west. This was an especially attractive opportunity, as the Schaaffhausen Bank has long enjoyed a sort of preferred position in Western Germany, owing to local patriotism and its close business relations with a number of the strong iron and coal companies both in the west and southwest.

The Schaaffhausen stockholders, no doubt, will ratify the annexation with alacrity. Owing to unfortunate investments and real estate operations its 1913 dividend was only 3 per cent., after having paid 7½ per cent. for 1911. Besides this, it had to write off its entire special reserve of \$2,200,000. Even this did not end the retrenchments made necessary by depreciation of real estate and other property it owned, and the Directors indicated that further amounts would be written off in coming years.

Out of regard to the local pride, the Cologne concern will be nominally continued. The Disconto-Gesellschaft will be the sole owner, but a new Schaaffhausen Bankverein will be established at Cologne with a capital of \$23,800,000 and reserves one-tenth as great; this will be operated as an independent institution. The Disconto-Gesellschaft thus follows the same form of annexation as the Norddeutsche Bank of Hamburg, which it also completely owns—an institution with capital and reserves of \$18,500,000. This nominal independence will make the costs of transforming the Schaaffhausen Bank into a new organization about \$4,000,000, and, furthermore, the Disconto-Gesellschaft will have to pay the income tax twice on the earnings of its Schaaffhausen branch. Curiously enough, it was largely to avoid the double income tax that the Deutsche Bank decided upon the complete fusion of the Bergisch-Markische Bank with itself.

One of the most obvious effects of the present deal is to make Berlin still more predominant in the banking business of the empire. This is regretted in other financial centres, that see themselves being overshadowed. It is believed that other Berlin banks will follow the example of the Disconto-Gesellschaft and the Deutsche Bank. The Dresdner Bank, in particular, is credited on all sides with the ambition to annex one or more banks in the great Rhenish-Westphalian industrial region, and the Darmstadter Bank is also mentioned as likely to take similar action.

## Filling Foreign Baskets With American Fruit

After the Panama Canal Is Opened California Fruit Will Go by Water Without Rehandling in Transit

**B**ETWEEN the fruit orchards of our Pacific Coast and the markets of Europe stretch 6,000 miles of land and sea. Distance, however, is no great deterrent to commerce, even in perishable products. It is the number of transshipments. To-day a box of California lemons or oranges, or a barrel of Oregon apples, has to be handled and re-handled seven times. This sevenfold rough usage is one of the principal things that keeps America's fruits from filling Europe's baskets.

But with the opening of the Panama Canal this will be changed. California's fruit ships will run from port to port with unbroken cargoes. Re-handling will be practically eliminated. Our fruit will arrive in London or Paris in better condition than that which comes from Spain or Italy, or Northern Africa, Europe's present chief sources of supply. A tremendous boom in our fruit trade overseas is expected.

**W**E have been preparing this market for some years by teaching Europeans the excellence of our fruit. It has been rather high in price, but it has sold readily because of its superior quality. Shipping all the way by water with a minimum of handling will reduce the percentage of decayed fruit. This and the lessened cost of transportation will cut the price, and our fruits will be not only better, but cheaper than any on the foreign markets to-day. The growers of the Pacific Coast are all striving to enlarge the yields of their groves and orchards. The foreign markets will give them the bigger outlet for their crops that they need. It is predicted that our fruits will soon become an important item in our export balance sheet.

Our exports of oranges, when there is a good crop so there is a surplus over what we eat ourselves, are nearly 1,300,000 boxes, valued at a little more than \$3,300,000. We did not export any lemons in 1911, but the year following we shipped abroad 44,366 boxes, and in 1913 we exported 58,428 boxes, valued at \$383,083. Of apples, green or ripe, we exported nearly 1,500,000 barrels in 1911. Two years later the number of barrels sent overseas was 1,920,921, and their value \$7,417,400. The exports of dried apples in good crop years recently have been worth close to \$4,000,000. Of prunes—that great staple dainty of the unwealthy—we are now exporting not far from 100,000,000 pounds a year, an item of more than \$5,500,000 annually. Our total fruit exports, including those shipped in tins, came to nearly \$33,000,000 in 1913.

**M**ERE figures are uninteresting unless their significance is grasped. Take the item of lemons, for instance. Our export lemon trade has grown from nothing to nearly \$400,000 in two years. Up to 1913 our imports of lemons were steadily decreasing, but in that year there was a failure of the California crop and they jumped up again. The lemon crop of Sicily was abundant—about 30 per cent. greater than the average. But this was only a temporary gain. The California lemon is steadily pushing the Sicilian fruit off the American market. With the opening of the gates of Panama it is predicted that the shiploads of California lemons will be landed in New York so cheaply that the exports from Sicily to the United States will diminish rapidly and eventually cease, except when the crop fails here and is abundant over there. Not only that, but the American lemon will compete with the Sicilian even in the Italian markets when the shipments can be made all the way by water.

The methods of handling oranges, from the tree to the train, are the result of long experiment. Much of the perfection with which it is now done is due to the careful studies that have been made by experts furnished by the United States Government. Picking bags have false bottoms to save unnecessary jarring. The clipper used is an especial invention which eliminates almost all injury from that cause. It was discovered that many of the pickers had long fingernails which frequently scratched the skin of the fruit. Every picker has to be manicured now. Every movement in handling the oranges, in fact, is watched in order to prevent what the experts call "mechanical injury." This has reduced decay in transit materially.

**Y**EARS ago the oranges were put into refrigerator cars as soon as they were packed. It was soon seen that this was an expensive way of cooling them, for the fruit when it was placed in the cars was of the temperature of the outer air—and the orange picking and shipping season in California comes in hot weather. The cost of re-

frigeration in transit under these circumstances was excessive. Therefore, great pre-cooling plants were established, buildings where a thousand carloads of fruit could be brought down to the proper shipping temperature at the least possible expense. To-day trains of freight cars, already iced, are run into these great warehouses and loaded, so that the fruit does not suffer the slightest change in temperature. Some of these pre-cooling plants belong to the railroads handling the fruit; others to growers' associations.

It is this incessant care that has made the American orange famous wherever it has been introduced. In England the only complaint has been that the supply was insufficient. There has been no objection to the rather high price—9 to 12 cents each for the California seedless or "navel" orange.

The apple growers of the Pacific Northwest are quite as careful with their product as the orange and lemon producers of Southern California. It is this capacity for taking infinite pains that has put American fruit where it is on the foreign markets, and it is this same patience and thoroughness that will place it beyond competition abroad when the long overland journey and the consequent rehandling are eliminated.

**I**N direct contrast to American methods of handling fruit for export are those of Europe, Sicily, for instance. Italian lemons, as a rule, are of a better shipping quality than those from California. The steamers that bring them from the Mediterranean ports across the Atlantic do not carry them in refrigerated compartments. They are put down in the hold by the thousands of boxes, but if they are a bit soft they bring much sorrow to their consignees when they are unloaded. Two seasons ago, owing to the combination of drought and heavy rains in Sicily, the fruit from there spoiled quickly in transit. This, however, did not bring about any change in transportation methods, although as high as 90 per cent. of some cargoes had to be thrown away on their arrival in New York.

In normal years California lemons supply the wants of the people west of the Mississippi. The population east of there use Sicilian lemons for the most part. In 1912, however, the tide of lemon shipments from California reached clear to the Atlantic seaboard, and the Pacific Coast growers realized that even the long and expensive haul overland could not shut them out from competing with the lemons that came by the cheaper water route from the Mediterranean.

With the narrowing of the cattle ranges and the scant widening of the grain acreage, America is becoming more and more dependent on its fruit supply. Twenty years ago a failure of the fruit crops would not have been really serious; to-day it would be a calamity.

**F**RUIT makes up the largest single item of transcontinental tonnage. With the opening of the Panama Canal undoubtedly a large proportion of these overland shipments will be diverted to the all-water route, but how much is as yet impossible to conjecture. This change in the paths of transportation will not affect Florida to any great extent. Florida ranks next to California in the production of oranges and lemons, and finds a ready market in the country along the Northern Atlantic seaboard and as far west as the Mississippi. In the latter region Florida and California compete on almost an equal footing.

### Laxity in Wool Handling Methods

A preliminary report of the investigation into the methods of marketing American wool, now being conducted by the United States Department of Agriculture, indicates that 10 to 20 per cent. of the value of the crop is lost annually through the neglect of a few simple measures. Under existing conditions, when American and Australian wools lie side by side in the warehouse, the poor handling of American wools is so noticeable that the price is inevitably affected. This handicap would be removed to a great extent if all growers would agree to do four things: Sack ewe, lamb, and buck fleeces in separate sacks; shear black sheep separately and keep the fleeces separate; tie the fleeces with paper twine, which does not adhere to the wool; remove the tags or dung locks and put them in separate sacks, marked to show their contents.

Figures prepared by the Bureau of Statistics, and based on reports from 383 growers who sheared in 1913 a total of 2,269,005 sheep, show that at the present time about one-half of the flock owners sack ewe, lamb, and buck wool separately, about 60 per cent. separate the black fleeces and tie with paper twine, and less than one-half put tags in separate sacks. It is pointed out, however, that the correspondents who took the trouble to answer the inquiries of the investigators, and from whose replies these statistics are compiled, presumably represent the more progressive element in the industry.

## Commission Efficiency in Public Service

Important Economies Have Been Effectuated in Operation and Administration of Steam and Electric Roads by Regulation

By JAMES BLAINE WALKER

Assistant Secretary of the Public Service Commission, First District, New York

**A**S by-products of much value grow out of the institution of a manufacturing industry, so incidental and sometimes unlooked for results attend the establishment of Governmental agencies. Take, for example, the creations of the Public Service Commissions in New York and other States of the Union. Primarily such commissions were established for the purpose of regulating corporations exercising public functions under public grants or franchises. Experience has shown that beyond the direct object of such commissions, namely, compelling such companies to live up to their franchise obligations and to perform the services for which they were chartered, with fairness to themselves and justice to their patrons, the results of their work have included the effecting of important economies in the administration of public service properties and the introducing of more efficient machinery and methods.

What some of the by-products of public regulation are was shown recently in the exhibit of the Public Service Commission for the First District of New York at the exposition of the Efficiency Society, held in the Grand Central Palace, New York City. To many unfamiliar with the work of this commission, the exhibit was a revelation. In almost every department of the commission's work the effect of its influence was shown in improved machinery, efficient methods of operation and effective life-saving and protective devices. In addition to its regulation work this commission is charged with the planning and construction of rapid transit railroads, and the results mentioned were apparent in this field as well as in the field of regulation.

The construction of an underground railroad in a large city like New York is an expensive and delicate piece of work. It is about ten years since the first subway was opened, and the improvements in methods of construction since that time are such that the use of the same methods at the present day would not be tolerated. The first subway was built by digging an open cut in the street and keeping it open until the subway structure of steel and concrete was built and roofed over, when the surface of the street was restored. As the work of construction took from one to three years, the street was torn up and left open, often in impassable shape, for that length of time.

To-day such conditions are unheard of. The Public Service Commission requires its contractors to use what is known as the "cut and cover" method of excavation. After removing the street pavement a temporary roadway of planking is laid, and the excavation for the subway is carried on underneath this decking, which remains in place until the work is completed. Street car tracks, gas mains, water pipes, and other structures are supported or maintained during the progress of the work, and traffic goes on uninterruptedly over the temporary pavement while the subway builders are at work beneath building the underground railroad. The resultant saving to the community at large in the vast amount of underground work now going on is incalculable.

**E**FFICIENCY in the operation of the new underground railroads also has been made the subject of much study by the engineers of the commission. Here, as well as in construction, experience with the first subway has pointed the way to marked improvement. In that subway several stations are located upon curves in the railroad line. At these curves trains always have to slow up, and the curves in the platforms make it impossible to stop the cars so that each entrance will close to the platform edge. In places there are gaps between the car and the platform into which unwary passengers occasionally step, with sometimes serious results. To avoid such accidents, the commission has laid out all stations in the new subways on straight lines of track. This will effect a great saving not only in time of operation but in the danger and expense of accidents.

**T**HE commission also promoted efficiency in operation of the street surface car lines. At the time it was organized New York was not proud of its street car system. Horse cars still provided an inadequate service on many lines, and even the electrified roads failed to give the service



expected of them, because of neglect of track and equipment which resulted in frequent breakdowns of cars and daily blockades. These conditions, while more or less general, prevailed particularly on the large system operated by the old Metropolitan Street Railway Company in Manhattan and the Bronx. After a thorough investigation of the condition of these properties, the commission ordered that all cars used in the daily service be overhauled and repaired until placed in first-class condition, and that sufficient new cars be purchased to provide adequate service. These improvements were effected in three to four years' time, at an expense of from \$12,000,000 to \$15,000,000 to the companies. The results were soon apparent. One company, for instance, which in October, 1907, reported 352 cars taken out of service for repairs, in August, 1908, after the commission's orders had been carried out, reported only seventy-one cars so withdrawn. Another illustration of the effect of the orders was shown in the case of one company operating trolley cars over the Brooklyn Bridge. This company, which operated only 16 per cent. of the cars crossing the bridge, was found to be responsible for 62 per cent. of the delays in the bridge car service. After its equipment had been repaired in compliance with the commission's orders, the company's proportion of the delays was reduced to 13 per cent., while its percentage of the bridge operation remained the same.

IN the introduction of efficient life-saving devices upon surface cars, however, the commission scored perhaps its best achievement in promoting efficiency in operation. At the time the commission was organized some street cars were operated without any fenders or wheel guards, and others with crude devices which repeatedly failed to do the work expected of them. A thorough investigation of the problem of giving the public adequate protection in this regard was made by the commission's engineers. They found that a great variety of safety devices were manufactured, and in order to demonstrate their respective efficiency the commission held a series of tests in the Fall of 1908 at Schenectady, N. Y., and Pittsburgh, Penn. All manufacturers of fenders and wheel guards were invited to submit their devices at these tests. More than one hundred responded, and sixty-seven separate devices were tested under the supervision of the commission's engineers. The tests were made upon actual street railroad tracks with dummies representing human beings, placed in various positions, and run down by trolley cars equipped with the fender or wheel guard to be tested. Careful scores were made of each test, the engineers awarding the points to each device. Their published report listed all devices which had scored 70 per cent. and upward in the tests, 100 per cent. being the standard of perfection. The ratings ran from 70 to 86 per cent. As all such devices are patented articles, the commission did not attempt to order the purchase of any particular device, but it did order all companies operating surface cars within the City of New York to equip their cars with fenders or wheel guards, or in some cases with both, of a type to be approved by the commission. The companies then submitted to the commission the plans for such devices as they proposed to purchase, and these, if found up to the requirements, were approved by the commission. All surface cars operating in the Greater City are now equipped with such devices, and the result has been to practically cut in half the number of fatal accidents due each year to the operation of street cars. In the fiscal year after the commission was organized, ending June 30, 1908, when the surface car companies operated with the old equipment, 303 persons were killed on such lines. In 1909, when most of the companies had put on the new devices, the number killed had dropped to 199, and in the year 1910 it had dropped to 152. Since that time the number has increased slightly, but only to an extent proportional to the increase in traffic. It is probable that the introduction of air-brakes, in many cases ordered by the commission, and the use of new and up-to-date cars played some part in this saving of life, but the commission regards the use of improved fenders and wheel guards as the most important factor.

THE work of testing gas and electric meters, a duty which devolved upon the Public Service Commission, has resulted in the saving of thousands of dollars to the poorer classes of gas consumers, and has brought order and system into the measuring of gas. The inaccuracy of gas meters in the past had become so notorious that it became a popular joke. The Public Service Commission's law laid down a standard of accuracy for both gas and electric meters, and provided that all such meters should be tested by the commission before being placed in service.

## Business Is Marking Time in Chicago

It Awaits Settlement of the Rate Case and Other Things, But Better Sentiment Is Commencing to be Shown

Special Correspondence of The Annalist

CHICAGO, May 8.—Business still seems to be going off gradually in nearly all directions, in striking contrast to its aggressive tendency in the face of high money last year, but some signs of improvement in business sentiment are discernible. Once more the crops are dispelling gloom. It is the ideal crop outlook that has caused the St. Paul to plan new construction in the Far West this year, the Alton to increase its shop force, and other railroads to consider, if not undertake, activities beyond ordinary upkeep. There are few such cases, however, and the burden of transportation thought is further possible economy, unless rates shall be advanced. In this connection some of the strongest Western systems will not participate in the proposed application for a 10 per cent. raise because they could not prove any need for it on their own account and they do not want to weaken the showing of need by their neighbors. Their theory is that if the Interstate Commerce Commission decided that the majority of lines needed an advance it would not refuse to grant one merely because a few strong roads like the Hill and Harriman groups, the Atchison, the St. Paul, and the Northwestern, would of necessity derive their full share of the benefit.

Next to the steady improvement in crop and soil conditions, the factor most conducive to better sentiment is the Mexican trouble, which has brought all classes more closely together and diverted attention from internal difficulties, political and economic, many of which are the product of mental depression induced by mutual misunderstanding of one another's motives. There can be no doubt that the public is getting weary of legislation, particularly of that familiar sort of legislation which handicaps corporate enterprise, and of Governmental interference with managerial conduct. There has been so much talk about the proposed advance in freight rates that the matter is invested with more importance than belongs to it. Much more important to the railroads would be cessation of hostile legislation and wage demands. But just because there is a temporary obsession in public thought as to freight rates a favorable decision in the Eastern rate case may stimulate business activities in greater measure than would logically be expected. That is the opinion of some leading bankers here.

Business men believe that this country's acceptance of proffered mediation, which has given our war with Mexico a holiday, will help Latin-American relations a good deal for a long time to come. So far as Mexico is concerned, it is generally believed that there is only one way to enforce decent behavior there, and that now is a good time to get "right on the job." One local authority says: "The Mexican matter at worst is a skin or muscular trouble, but it will not cure itself." There is no tendency, however, to underestimate the size of the "job," its duration, or cost.

Railroad traffic, passenger and freight, is holding its own, and the April statements should be similar to those of March in gross in net. Comparisons with a year ago will be more natural now because the worst of flood troubles the previous Spring were over by this time. Miners' strikes this year make less difference than might be supposed, because not much coal would move under depressed industrial conditions, which have thrown the west-bound tonnage out of proportion to the east-bound tonnage. Industrial unemployment tends to increase, and it is the problem of the immediate future. Travel has held up better than freight loading, but passenger earnings now manifest a shrinking tendency.

Colorado is a very sore spot, ethically and ethnologically, but the situation there will be regarded commercially local unless the spirit of the strikers spreads elsewhere in militant form. It is amazing to Western intelligence—frontier intelligence, if you please—that so young a man as John D. Rockefeller, Jr., with all his wisdom and experience with human beings and their affairs, should know so little of human nature as it is and always was. The practical effect of the Colorado revolution probably has spent itself. Denverites are desperate and the violence cannot go much further.

May traffic in general averages about the April volume, but is rather heavier than that of the last two weeks of April. This is merely a fluctuation. Traffic's trend probably will be downward until the new grain begins to move. There will be enough of that, according to all indications, to keep the railroads busy during the Autumn. There

will be a car shortage then, and it may be rather acute, despite the enormous surplus of idle cars now, because big crops will start other commodities moving. Lumber, for illustration, is in the dumps now, but big crops will certainly start building operations on a broad scale throughout the entire agricultural West. Lumber is the most important commodity hauled in large quantity in the case of several of the biggest Western systems, because, although comparatively low-grade freight, it commands an average long haul.

Without good crops there is nothing ahead of the steel and car industries but hard times and more hard times, so far as the heads of the various concerns in this district can see. They are hopeful simply because they see big crops ahead. President Runnells of the Pullman Company says: "The railroads evince no buying disposition, but the crops look fine. Even our sleeping-car department shows a considerable decrease in earnings this year, but good crops make travel."

Only two departments of the steel industry show any activity—namely, wire and tin plate. Structural business shows little change. Railroads buy nothing except track fastenings and odds and ends of things they must have. It all depends upon the crops. Iron ore has been cut most drastically, but even the bituminous coal trade, which is always a beggar, and now is in the depths of despond, looks for a revival next Autumn and a pretty good "coal year." Gary, Ind., operates only one-half of its furnace capacity, or the lowest rate in years.

Money here is stiffer, for no particular reason except that the bankers will it so. There is less 4 per cent. money than a fortnight ago, and the commercial banks generally ask 4½ per cent. Deposits are at a new high record, and most institutions are well loaned up. One important bank finds its cash resources the lowest in several years. There is no special call anywhere in the West for paper, the supply of which does not increase noticeably. Country banks were the first to withdraw from the 4 per cent. call loan market.

The interior banking position is indicated by an average rate of domestic exchange on New York last month of less than 7 cents per \$1,000 premium, compared with 15 cents premium a year ago. Currency shipments were above the average for the month, which means little to a banking centre of such rapid growth, whereas the receipts from the country were the largest on record for April. No currency came from New York or the Sub-Treasury. Only in April, 1912, did that occur before. The April currency exhibit means more when one considers the unusual activity in rural sections in live stock as well as in grain and the general effort to introduce more scientific methods of farming and farm living. The currency shipments this year to date have been the smallest for the period since 1911 and the currency receipts have been much the largest on record—\$16,000,000 more than a year ago, the previous high record, and \$23,000,000 more than two years ago. Business in the West is well liquidated.

Country bankers report heavy demand from farmers in a few sections, but that is not the rule. Conditions in the Northwest are steady and satisfactory, while the Southwest has picked up a bit. There is nothing to mention in the bond market except that new railroad financing is awaited with interest. Municipals have lost their edge. Investment bankers are full of hope for the second half of 1914. This week developed a little activity in the demand for some local public utilities.

Allowing for special causes, it may be of interest to state that Chicago's April bank clearings increased nearly 4½ per cent. on top of an increase of more than 1½ per cent. a year ago, compared with an increase of 3½ per cent. for the first four months of the new year combined. March clearings increased nearly 8 per cent. on top of an increase the previous March of 6½ per cent. There are more banks now, and nearly all of them have grown. The use of checks is more general all over the West.

One feature of Western distribution which attracts increasing attention is the new habit of buying closely to current needs, or, as the trades people express it, from hand to mouth. Parcel post has a good deal to do with that. Whatever the causes may be, (most of them are obvious,) the effect is to make the country's industrial producers less vulnerable to foreign competition. American consumers shift suddenly to new styles, but they are becoming more insistent upon guarantees of merit in staples. Retailers have learned that it is poor advertising to insert their own names in, say, hats or shoes because their customers are concerned only about the makers' names or trade-marks.

Spring wheat seeding and corn planting are nearly finished, and the growing Winter wheat and oats leave nothing to desire as to their condition and promise. There is abundance of reserve moisture in most sections.

London  
Paris

## Foreign Correspondence

Berlin  
Amsterdam

**UNCERTAINTY** and depression were the features of the European markets last week. There was a bank failure in Paris and a decline in stocks in Berlin. London continued nervous over the continued deadlocks in Ulster and Mexico. The failing health of the Austrian Emperor again was a disturbing factor. Altogether it was a rather gloomy week.

## A PANICKY WEEK IN PARIS

## A Heavy Bank Failure and Other Depressing Features Combine to Cause Uneasiness

By Cable to The Annalist

PARIS, May 9.—The opening of the Bourse this week was shaky, owing to the failure of efforts to rescue the Banque Neuville et Cie. from its unfortunate position. Its default was declared on Monday, and it is estimated that its assets amount to but 6,000,000 francs, while its liabilities are 17,000,000 francs. Liquidation of their securities and those of other imperiled operators was spread over four sessions of the Bourse. Large holdings of De Beers, Rio Tintos, Mexicans, Brazilians, and French bank stocks were thrown on the market.

On Tuesday the stock of the Butte and Superior gained 15 francs on news of its successful defense of the suit brought by the Mineral Separation, Ltd. The remainder of the list was dull, particularly the department devoted to bank stocks.

The St. Petersburg market was closed on Wednesday, and this resulted in free selling here and in London of Russian industrials.

Thursday's session was the worst so far this month, with continued pressure from local sources and heavy selling by London, apparently caused by the unsatisfactory statement of the Bank of England. The hesitation of Wall Street was also an adverse influence. Considering the smallness of the settlements at the month-end, it is evident that the week's enormous trading was the result of banks calling loans on collaterals not under the control of the Bourse, and, therefore, considered a latent peril to the Paris market.

Friday the Imperial Ottoman Bank and the Banque de Paris et les Pays Bas intervened bombastically. Their managers appeared in the Bourse after many months' absence and noisily distributed buying orders for rentes and Ottoman funds, thus assisting other departments. Despite the public's irresponsiveness, these banks continued to support the market on Saturday. This is thought here to justify the belief that the French loan is imminent, notwithstanding official denials.

The Mexican situation is regarded here as easier, in spite of the latest gloomy news from the United States, which is to the effect that Pennsylvania and Ohio militia are embarking for Mexico. The principal Mexican securities closed much higher than last week.

Brazilians were depressed and copper shares suffered as a result of the increased stocks of that metal. Rio Tinto lost 50 francs. Russian petroleum shares were adversely affected by the announcement that the Russian Government had decided to exploit directly State-owned wells. Considering the indigo blue tint of railway news from New York, the American department was remarkably strong, excepting only Cleveland, Cincinnati, Chicago & St. Louis.

Senator Guerin to-day signed a circular which the National Office is distributing to French bondholders of the St. Louis & San Francisco, inviting the rejection of Messrs. Speyer & Co.'s proposal to pay the May coupons. The circular explains the advisability of French bondholders continuing their own defensive action, and advises the refusal of Speyer's request for their signatures in blank.

The discount rate is unchanged. Accommodation is liberal. In spite of borrowing this week some 80,000,000 francs on six months' bills, the Treasury owes the Bank of France 73,000,000 francs, while outstanding bills reached the authorized maximum of 600,000,000 francs.

## LONDON DEPRESSED AND NERVOUS

## Continental Demands for Gold and High Discount Rate Make Markets Lifeless

By Cable to The Annalist

LONDON, May 9.—The end of the week finds the City depressed and nervous. There have been many rumors lately of credit troubles. Some minor difficulties have occurred on the Stock Exchange, but reports of still greater embarrassments have been circulated, but they have proved to be without foundation. Elsewhere the situation is one of composure.

The deadlocks in Mexico and in Ulster are still exercising an adverse influence, which has resulted in lifeless markets and falling prices. Much importance is attached to the weak position in which the Bank of England finds itself, due to the continuous demand for gold for the Continent. This has caused a sharp rise in the discount rate, to 2½%. Money also is far from abundant, and to-day bill brokers were obliged to borrow from the Bank for their requirements.

This depression in the money market affects particularly Argentine rails, which are further depressed owing to bad traffic returns. International securities have declined somewhat on the strength of renewed reports of the unsatisfactory state of health of the Austrian Emperor. The unfavorable money situation has depressed home rails and consols, but Kaffirs have held firm. Speculation in oil shares has been persistent, but it has not reached large proportions.

The market for Americans has been wholly under the influence of the Mexican situation. The new Lake Shore notes now command ¼ per cent. premium.

In metals, the English and Scottish Steelmakers' Associations have reduced export prices on plates 10s. per ton, and the market for copper is as dead as that for shares. Much relief will be felt if the next Stock Exchange settlement day goes by without trouble. Until then, and until there is an improvement in the Bank's position no initiative may be expected.

The effect of the present depression is being felt in maritime circles. Proposals for a concerted and general laying up of freight vessels are being discussed in the shipping trade, but this step is keenly opposed in the North.

## VACILLATIONS OF THE BOERSE

## A Week of Uncertainty Ended With Large Market Losses

By Cable to The Annalist

BERLIN, May 9.—This has been another bad week. The fluctuation in prices was considerable, but every day indicated a tendency to recover initial losses. The net results of the week, however, showed a general loss of from 2 to 4 points. Toward the close of the week the lack of strength in the New York market and the less favorable outlook in Mexico became weighty factors.

Better reports of the American iron trade and more hopeful views, attributed to the President of the United States Steel Corporation, gave some support, but this was lessened by yesterday's market having to reckon with further reductions of German steel prices, and generally unfavorable reviews of the iron trade of the empire. The iron news from Belgium also made against strength. But to-day, however, rumors were in circulation that some German firms were demanding higher prices for steel bars. Certain manufacturers expressed the view that prices had reached bottom. This caused a recovery, although to-day's session opened weak, in sympathy with New York. This caused a heavy decline in Canadian Pacific on the Boerse.

One of the good features of the last three days was the readiness with which Russian arbitrage houses absorbed Russian securities that were offered here. Mexicans advanced until Wednesday,

when a weaker tendency set in. This grew more pronounced as the news from Mexico became more unfavorable. The situation in Albania also played a considerable role in depressing the market.

Money continues relatively easy, but rates are not showing any inclination to return to the low level that prevailed last April. The report of the Reichsbank to-day compares favorably with that of last year. The outside market is still causing apprehension. Paris exchange is unusually high, and London exchange is rising in sympathy. The open market in London also shows an upward tendency.

The St. Petersburg market, after recovering earlier in the week, closed extremely low, and Vienna's market also was falling.

## The Effect of French Elections

Special Correspondence of The Annalist

PARIS, May 1.—Out of a total of 600-odd executives of the new Chamber 359 were definitely elected last Sunday. May 3 250 seats will be balloted for. That does not prevent, however, an approximate calculation of the way in which the three principal points of the platform have been decided by the nation. The members returned are:

	For Definite	In Ballot	Total For	Against Definite	In Ballot	Total Against
1st—Three-year military service.....	210	132	342	131	119	250
2d—Fiscal inquiry into declarations made by ratepayers for taxation purposes.....	134	129	263	208	122	330
3d—Reform of the present election system.....	226	100	326	115	91	206

From the Bourse's standpoint, the most dangerous members have been returned. Luckily, the civic ardor of our legislators increases in an inverse proportion to the duration of their term of office. With four clear years ahead of them they may leave the Bourse alone and disport themselves by changing over the Government a few times so that every party in turn may get a bite at the fleshpots.

What is rather perplexing is the increased power of the Socialist Party, which gains some thirty seats, bringing its strength to about 100 members. As it is, France is far too lavish in her expenditure for the Socialists' charges. This party already has the apportionment of some 234,000,000 francs annually. That is about 6 francs per capita, as against the 65,000,000 francs paid by Germany under the same head, which, in her case, works out at merely 1 franc for every subject.

If 100 out of 500 is not much, it must be reckoned that the Socialists' discipline is exemplary as a rule. One hundred compact votes opportunely used can work wonders.

## Worries of the Bourse

Special Correspondence of The Annalist

PARIS, April 30.—Last week it seemed as if Mexican securities had shrunk as much as they could. "Wolf" had been cried so often about your intervention in that country that all who had any intention of selling out had done so. With nothing more to be sold, we thought that whatever might happen Mexicans would resist the shock. Again the Bourse's judgment was all wrong.

In the event of your Mexican campaign lasting—as seems very probable—over the Fall, the French economists say that an international credit famine may be feared. You will be needing all your money and your credit abroad, and Europe, fearing complications which are always possible when people are fighting, may decide to hold on to its own resources. As it is, the price of gold has already reached a record in London, owing to competition among the European banks of issue. Yesterday the rumor spread that the United States Government would prohibit the export of gold to Europe, and your war has only begun!

This war puts out of joint all French interest in Yankee rails. What chances are there now of seeing your railroad tariffs brought to a level that satisfies the stockholders? Your rulers will have more serious matters to tackle. Moreover, war expenditures must entail new taxation, and, naturally, the easiest to hit will be the first taxed. With all your State and interstate regulations of railroads, the transportation companies must be the obvious target.



## A French Analysis of the Rubber Crisis

The Manager of a Plantation in the Congo Tells Why the Price of the Crude Product Has Declined

*Special Correspondence of The Annalist*

PARIS, May 1.—Few phenomena have caused as much discussion as the rubber crisis, which may be said to still exist. Every explanation of it thus far given has contained a strong element of bias, optimistic or otherwise, according to its origin. Here is one that is offered by the General Manager of a plantation company which owns very extensive concessions in that part of French Congo which passed lately under German rule:

"A glance at the following list of prices ruling at various times for the chief commercial qualities will show how deep the depression has been:

	—Francs per Kilo.—		
	Para.	Best	Plan- Congo.
Maximum in 1910 .....	34.00	34.39	25.50
Average, 1904 to 1913 .....	15.75	16.00	12.50
Average January, 1913 .....	12.50	12.50	11.50
Average July, 1913 .....	10.50	7.50	6.25
Average September, 1913 .....	9.20	5.50	4.75
Latest prices .....	8.30	8.00	6.50

"The general belief is that such a great decline was due to overproduction. The great demand for rubber, which up to 1910 was the produce of the virgin forests of Africa and South America, was stimulated by the planting of 'Heveas' throughout the Far East. The success of the first of these to enter the field was remarkable. Then came a multitude of rubber companies. If all had fulfilled their promoters' expectations we now would be confronted with an amazing overproduction. Most authors who have dealt with this subject of late agree that an overproduction was really felt last year, but that a greater is still to come.

"In opposition to this pessimistic view, a less drastic explanation has been put forward. The demand for rubber has been slack, especially in America, but those in control of plantation rubber, it is said, have fostered the decline in prices so as to tire out the small Brazilian producers and obtain a strong footing with the buyers.

"To get at the truth of the matter it would be necessary to have absolutely accurate statistics, which, unfortunately, are not available. In fact, three equally reliable authorities give the 1913 output as being 115,000, 113,000, and 105,000 tons. Estimates of consumption vary between 112,000 and 118,000 tons. Taking all these figures as mere approximations, one may still say that overproduction did not occur. Neither can it be argued that the cheapness of the staple encouraged manufacturers' demands, as rubber is hardly a necessity, and its uses are strictly specialized. Moreover, the consumer of the manufactured article has felt very slightly indeed the great reduction in the price of the staple. The profits merely went out of the growers' into the manufacturers' pockets. The crisis, therefore, appears due to impressions peculiar to the rubber world alone, and not to a real disturbance of equilibrium between production and consumption.

"The behavior of the staple market during the last four months tends to confirm this opinion. A considerable rise is noticeable—even if the higher levels have not been firmly maintained, and a significant margin has established itself between prompt delivery and futures which kept absolutely level during the whole of last year. It is evident that manufacturers have run out of stock, and they are prepared to pay well for their immediate needs, but, owing to the prevailing pessimism as to future prospects, they shun all buying engagements for distant dates.

"On the approach of each of the fortnightly London sales last Winter unfavorable rumors were circulated; but the auctions took place under normal conditions and the tonnage offered was taken, generally at increased prices. This is hardly a symptom of a sick market, but more an indication of a violent struggle between two antagonistic interests—growers and manufacturers.

"The bears' argument is ever the same—a threatening oversupply from the plantations of the Far East. Can this be reasonably upheld?

"Three years ago the following estimate of output of all existing and prospective plantations in Asia, up to 1919, was made:

	Malay	India and	Ceylon	Burma	Sundries	Total
1912 .....	21,200	6,000	1,000	3,000	31,900	
1913 .....	36,000	10,000	1,700	6,850	54,550	
1914 .....	43,000	15,000	4,600	21,650	84,250	
1915 .....	63,000	25,000	8,500	34,800	131,300	
1916 .....	80,000	30,000	12,500	51,050	173,550	
1917 .....	97,500	35,000	15,000	66,300	213,800	
1918 .....	113,750	40,000	17,500	86,000	257,250	
1919 .....	130,000	45,000	21,000	106,450	302,450	

"To reach such an increase a great outlay of new capital would be needed, such an outlay as

would be justified only by the continuance of the high prices of 1910. Already, for the first two years since the issue of the above estimate, we are 11 per cent. and 17 per cent., respectively, below its figures. Starting from such premises, 1914 will show a decrease of between 20 and 25 per cent. The result of the first quarter tends to confirm this supposition.

"There is another promising factor—wild rubber, which last year supplied half the world's production, shows already a considerable shrinkage, due to unremunerative prices. For 1914 an output of 36,000 tons is all that can be expected from Brazil. As for Africa, caught by a crisis just when large tracts of land were being rescued from the concession regime and given up to free exploitation, its output must suffer for some time from the reorganization which the new system will entail. From 10,000 to 15,000 tons is all that can reasonably be expected from such secondary sources. The world's output for 1914 is thus reduced to between 110,000 and 120,000 tons. Why should not this total be absorbed easily when in the bad year of 1913 some 110,000 tons were consumed?

"The present rubber crisis has had some good effects. It has eliminated some of the weakest competitors and has compelled the others to employ more economical methods of working. It would be absurd to attempt to predict future prices below 5 francs per kilo. Very few plantations could clear expenses at that. Most probably the permanent level that will be reached and maintained will be about 8 francs for standard plantation crepe. Any new factor, such as some new application of rubber, a shortage of hands, the exhaustion of trees, or their being attacked by some disease which, sooner or later, is the fate of all agricultural products, would again break the equilibrium and, with no available stocks in hand, prices would soar to foolish and even dangerous heights."

After subtracting from the above statement all that may savor of partisan spirit, it must be admitted that there is a good deal of sound sense in it.

### Amsterdam Needs an American Bank

*Special Correspondence of The Annalist*

AMSTERDAM, April 30.—The following report was sent by the American Vice Consul, D. P. de Young of this city, to Washington:

"Without disparagement to the banks or banking methods of Amsterdam, there is undoubtedly a fine opening in this city for an American bank, either independent of or connected with one of the large banks of New York. The institution should, however, be owned and managed by Americans and conducted along the up-to-date business methods which banks in the United States observe.

"Although a survey of the banking conditions here might indicate that the banking business in this city is well looked after, there is still reason to believe that a characteristically American bank would find this a profitable field. The millions of dollars of commercial business annually transacted between Holland and the United States, much of which would naturally flow to an American bank if started here; the tremendous issues of American securities sold and held in the Netherlands, and the payment of dividend and interest coupons incident thereto, and the millions of dollars of American farm mortgages held by the Hollanders, all indicate clearly that an American bank with a large capital, located in this city, would do well."

### The Woman's Bank in Berlin

The Woman's Bank of Berlin, or, according to its German style, the Frauenbank, is a limited liability company, which was organized a few years ago as the Independent Women's Banking Association. Later the present name was adopted, and the concern was registered as an ordinary liability company. Thus far the institution has not taken a place among the large financial organizations of Germany, although it appears to be doing a successful and growing business. It does a general banking business, and in addition furnishes advice in regard to estates, taxes, and the renting of property. Legal advice of all kinds is furnished free of charge, stockholders are represented before the German authorities, and the bank's own notary prepares the various legal papers which may be required by members. More than a year ago the Frauenbank had over 1,600 members, and it is understood that this number has increased substantially since that time. The shares have a nominal value of 100 marks, (23.80.) and in 1912 paid a dividend of 5 per cent. The liability of each shareholder is for 200 marks per share, in addition to the cost of the share itself. Membership is limited to women. In the Banking Department interest on deposits is paid as follows: On open accounts, with daily notice, 3½ per cent.; with four weeks' notice, 3½ per cent.; with three months' notice, 4 per cent.; with six months' notice, 4½ per cent.; with one year's notice, 5 per cent. At the close of the business year, Dec. 31, 1912, the total assets reported amounted to \$1,039,000 and the liabilities included deposits to the total amount of \$24,160. Of the total deposits \$10,478 was subject to one year's notice and paid 5 per cent. interest.—Consul General Robert P. Skinner, Berlin, Germany.

## Political Perplexities Disturb London Calm

The City Is Awaiting with Conservative Optimism a Return to Normal Conditions at Home and Abroad

*Special Correspondence of The Annalist*

LONDON, May 1.—We have come through a bad fortnight. On every side the air has been thick with anxieties. Prices have fallen. There have been one or two unexpected and unpleasant failures on the Stock Exchange—and we shall all be relieved if there are no more. It has all been politics and again politics.

In the first place there was Mexico. Our state of mind about that country is easily described. Those who have investments in the United States welcome the prospect of mediation, and the evidence which it gives that the President is, above all things, reluctant to become involved in a land campaign. Our investors in Mexico regret mediation. They have made up their minds that in active intervention by the United States Army lies the best hope for our railways, mines, and oil wells there. Meanwhile, every mine is closed down, every well is in danger from incendiaries, and every railway is in the hands of troops or brigands.

In the second place there was Ulster. The situation there is in chronic crisis. The opposition is fomenting an outbreak, believing that it will bring the Government down. The Government is standing upon its dignity as the guardian of the law, and it refuses to take the only effective step toward compromise. Between the two we are drifting toward strife; and strife of that sort is what no business man can contemplate without consternation. No man can tell where it will stop, or what bad effect it may not have on our foreign relations.

Thirdly, there has been an ominous forward movement in the centralization of the labor unions. Representatives of the miners, railwaymen, and transport workers have met and agreed that it is desirable that these three great organizations, with over 1,300,000 members, should join together for concerted action in the matter of general strikes. What could stand against a well organized movement of that sort? By their new doctrine that the army is entitled to exercise its judgment in intervening in civil disputes, conservatives have struck from the hands of the Executive the only weapon capable of overcoming such a combination. They have taught also to labor by their action in Ulster, that it is legitimate to take up arms against the law. There is food for anxious thought in that resolution of the three great unions.

Next, we have been troubled to some extent by the ill-health of the Austrian Emperor. That affects us rather indirectly, through the continental bourses, but affect us it does. A sovereign who in his youth was the would-be annihilator of nationalities, the executioner of gallant leaders in the fight for freedom, and the huntsman who set loose the Russian war dogs upon his subjects, has in his old age become the prop and mainstay of peace and constitutionalism in eastern Europe. Now that his health is fortunately better, we may remind ourselves that such scares are historical survivals of a day long past, when the existence of the Austrian Empire depended on his life. It does so no longer. German, Magyar, and Czech are now bound together by a stronger force—jealousy and fear of the growing power of the Slav States. Out of habit, however, the bourses of Europe still feel it due to themselves to be depressed when the Emperor has a cold. But, in fact, there is no reason now to expect that any great political changes or anxieties will follow an event inevitable in the course of nature. Franz Josef has established a system which will survive him.

Such are the subjects with which all our thoughts have been occupied. Now that Huerta has accepted mediation, that the Government has made fresh overtures for peace to Ulster, and that the Emperor is better, we seem to be over the worst of this purely political depression.

The state of affairs which I have described has had a marked effect upon the money market. One result is that money has been held more tightly in the bankers' hands. No banks have been buying bills; and having nobody to whom to sell bills, the brokers have had to go on raising the rate of discount in order to avoid getting more than they could carry. Hence the rapid rise in the discount rate from below 2 per cent. to 2½ per cent. The situation also has been much affected by the keen and continuous demand for gold abroad, especially in Russia and India. All that arrives here from the Cape goes thither and the Bank gets none. Spasms of weakness in the French cheque also

keep Lombard Street constantly apprehensive that Paris may make a descent upon the Bank's gold coin. Until the Bank begins to get gold again, we need look for no easier discount rate. At present our best hope for more gold seems to be in imports from New York or Buenos Aires. Exchanges on both centres suggest that a movement of the sort is not wholly improbable in the near future. In the Argentine the movement of the maize crop, which would tend to prevent gold coming, has been delayed by wet weather. We are told that the Executive would be sorry to see gold leave New York as long as the Mexican crisis lasts. But the sorrow of the Executive is not likely to prevent, if the exchanges allow it.

The financial affairs of Brazil are being allowed to drift; and in their case drift is dangerous, for there are rocks ahead. At present the exchange on Rio is being fairly well maintained, but only by means of the gradual export of gold from the Caisse there. Unless something is done to give Brazil credit here, in course of time that gold must become exhausted, and then with nothing to protect it we have to fear a serious break in the exchange which would be disastrous to the Brazilian Government, to the commercial community there, and to all undertakings which earn their profits in Brazil and remit them abroad. It is urgently necessary, therefore, that something should be done before then to liquidate Brazil's debts. It is known that the failure of negotiations to effect anything so far is due to the inertia of the Brazilian Government, which will make no definite move to deal with the situation. It is to be hoped that it will realize this necessity in time. No prudent financier, of course, would advocate the mere granting of a large and open loan to Brazil as a remedy for her present evils. Unrestricted loans of the sort have been the cause of those evils in the past. Whatever scheme is adopted for rehabilitating her finances must provide for the development of her resources, or the fresh money lent will but add fuel to the fire of extravagance and maladministration which is consuming her.

Bulgaria, we learn, has arranged for a loan of 250,000,000 francs or 300,000,000 francs from the German Discontogesellschaft. Some of the inner political aspects of this affair, not generally known, are of interest for the light which they shed on the difficulties of finance in the Balkan States. Paris is of course the traditional banker for Bulgaria; and the Bulgarian Treasury has actually some £2,000,000 to £3,000,000 of bills outstanding in the hands of French bankers, as security for temporary loans granted during the wars. Negotiations were in fact completed with these bankers for the funding of their bills by a permanent loan. But now steps in the Russian Government. It is bitterly opposed to the present Bulgarian Ministry; and through its ally, the French Government, it manages to close the doors of the French banks against them. Repulsed from Paris, after some half-hearted negotiations in London, the Bulgarian Ministry hies to Berlin; and there it seems to have secured better terms than France was going to offer. It is believed that the German banks have asked for none of the stringent guarantees upon which the French banks insisted. Several Viennese banks are participating in the loan: so the financial sponsors for the Government of King Ferdinand will pass from the Threefold Understanding to the Threefold Alliance.

## Why the Dutch Distrust Our Railroad Finance

**They Hold Poor Management Responsible for So Many Receiverships, and Unsound Reorganization Methods Are a Further Aggravation**

*Special Correspondence of The Annalist*

AMSTERDAM, April 27.—The American department of our exchange, while eagerly awaiting your railroad rate decision, is anxious and uncertain as to how its announcement will be received. Recent news from the United States has added to our depression. Even if a liberal increase in your railroad rates is allowed, we are inclined to wonder if its actual and sentimental effects will be far-reaching enough to lift our market out of its present dull and nervous condition.

The passing of the dividend on the preferred shares of the Missouri, Kansas & Texas, and the heavy decline in the price of Missouri Pacific have made an especially unfavorable impression here.

The announcement regarding the M., K. & T. was entirely unexpected. It was the more surprising because we remembered that a few years ago, when earnings were bad, dividend payments were maintained. Therefore we could hardly assume that, after a year of splendid earnings and the accumulation of a big surplus, a dividend would be passed, especially as ample for a whole year's dividends on the preferred stock had been earned during the first half of the fiscal year. Holders of M., K. & T. securities asked each other the meaning of such an action. Was it a play to the gallery? Was it a demonstration against the Interstate Commerce Commission in order to impress that body with the necessity of deciding the railroad rate matter speedily and favorably? Was the passing of the dividend only a temporary matter, or did it mean that the company's condition was really critical, and that the continuance of dividends would conflict with sound management?

The fall in Missouri Pacific shares aroused the fear that that company might become a new addition to the series of disappointments that we have experienced of late years in connection with the various Gould lines. Following the catastrophes of the Wabash-Pittsburgh Terminal, the Wheeling & Lake Erie, and the Wabash Railroads, in which our people lost large sums, we had the recent decline in the securities of the Denver & Rio Grande and in the bonds of the Western Pacific. Now comes the fall in Missouri Pacific, accompanied by heavy selling, which is reported to be by insiders. We cannot help feeling that this indicates that the Missouri Pacific may not escape the fate of the other Gould lines.

It is evident to us that there must be some fundamental faults in the management of the Gould system, else one after another of the roads would not have fallen into difficulties. In the case of the Missouri Pacific, forming as it does the backbone of the Gould lines, it has been expected—and to a certain extent it is still expected—that this company might pull through. We have been the more hopeful of this, as on various occasions rumors have reached us that the extension of the notes falling due June 1 next had been assured. Now it appears that the extension of these notes is

problematical, and, if it is not secured, that a receivership of the company may be considered imminent.

It is thought here that the difficulties which the Missouri Pacific is experiencing in regard to finding its requirements may be considered as a sort of demonstration on the part of the banking interests against the domination of the Goulds in the company's affairs. It is hardly to be assumed that a railroad of the importance of the Missouri Pacific should be unable to find a group willing to assist it financially, unless the sympathies of financiers had been alienated by the manner in which the affairs of the road had been conducted.

In any case the financial inability of the management of the Gould roads has become apparent, not only in this history of the Missouri Pacific and the other companies that have defaulted, but also in the sluggish way in which these companies are being reconstructed. About six years have passed since the Wabash Terminal got into difficulties, and there is no reorganization as yet. According to reports, it is only in the last eight months that more attention has been paid to the development of the business of this company. This has resulted in an increase of 16 per cent. in the earnings for the first eight months of the fiscal year, as compared with the same period the preceding year, and of 41.6 per cent. compared with the figures of two years ago; also the net earnings have risen not less than 103 per cent.

Notwithstanding these important increases, however, the receipts of the Terminal Railways, including the West Side Belt Railway, have been only sufficient for the payment of interest on the receiver's certificates and to meet some other fixed charges. Nothing is left for interest on the first and second mortgage bonds. The present quotations for these bonds—the former of which were bought here as a safe investment and the latter as a fair speculative one—indicate the impression among holders that in the case of an eventual reorganization neither of these bonds would prove to have any value of importance.

In connection with the many American companies now in the hands of receivers, criticism has been made here that of late years there has been a tendency in your country to unsound reorganization methods. The Southern Iron and Steel Company, for instance, has been reorganized twice in the course of five years, at the cost of large sacrifices on the part of numerous share and bond holders here. Recent news gives us reason for further uneasiness. According to the latest reports the Gulf States Steel Company (the name of the reorganized concern) has closed down one of its furnaces owing to the low price of steel in the Philadelphia district not affording a sufficient profit. This is attributed to Belgian and German competition through the new tariff. Inasmuch as your tariff was being revised at the time of this company's reorganization, not taking the probable consequences of the tariff into account then, seems to us to indicate a lack of business foresight.

A similar deficiency of conservatism is evident in the Frisco reorganization. According to the latest news the company has asked permission to issue receivers' certificates amounting to \$1,750,000 in order to meet the interest on the 5 per cent. general lien bonds. If it were possible to pay this interest out of the receipts of the company, of course there would be no reason for comment. To borrow money, however, in order to pay interest, is not considered here as a sign of conservative management on the part of the receivers. It gives rise to the fear that the same tendency will manifest itself in the plan of reorganization.

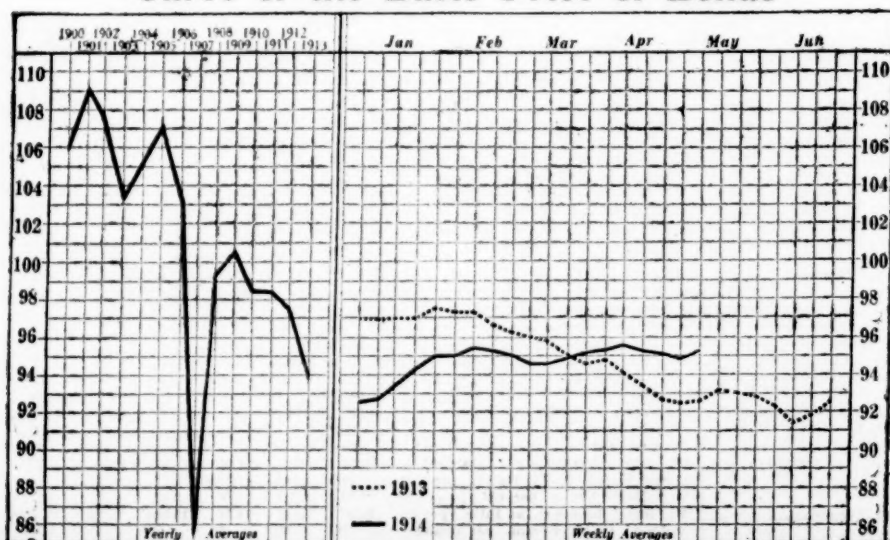
The somewhat loose manner in which many businesses in your country have been conducted in recent years, is, in the opinion of people here, an indication of business methods that conflict with the sound principles which, in the long run, are necessary to the benefit of all concerned.

### British Foreign Trade in April

The value of the United Kingdom's imports decreased £1,332,474 for the month of April, and exports for the same period decreased £3,106,589 in value, according to the monthly report of the British Board of Trade. The subjoined table shows the trade of the United Kingdom last month compared with April, 1913:

	1914.	1913.
Imports .....	£61,624,000	£62,956,474
Exports .....	39,946,000	43,052,589
Excess of imports...	£21,678,000	£19,903,885
From Jan. 1 to April 30:		
Imports .....	£258,618,690	£259,235,212
Exports .....	173,532,623	170,360,978
Excess of imports...	£85,086,067	£88,874,234

## Curve of the Basic Price of Bonds



In this chart the average yield of ten selected savings bank bonds is capitalized on a 4 per cent. basis, and so converted into a market price, the fluctuations of which are shown from 1900 to the end of 1913 by years, and also for the first half of 1913 and this year to date, by weeks.



## Barometrics

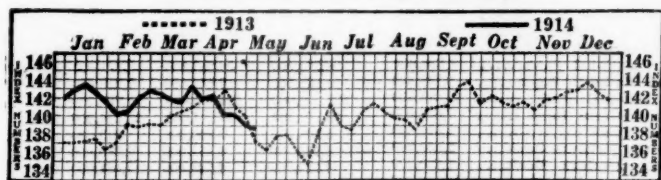
THOUGH signs of improvement are apparent in some lines, the barometric statistics, considered as a whole, reflect a continued slacking of business in recent weeks. Commodity prices are tending lower. The production of pig iron in April was very much smaller than it was in the same month last year. That is also true of the unfilled tonnage of the Steel Corporation on May 1, as well as the month's consumption of copper. Production of the latter metal, however, increased substantially. Daily pig iron capacity at the end of the month was about 23 per cent. less than on the corresponding date a year ago. Dullness of the real estate market and building trades is shown in the permit figures. There was another increase in the number of idle freight cars, now far above the number at this time in the last few years. Liabilities in commercial failures were abnormally large in April.

### THE ANNALIST INDEX NUMBER

Weekly Averages.		Years' Averages.	
May 9.....	138.69	1913.....	139.98
May 2.....	139.04	1912.....	143.25
Apr. 25.....	140.17	1911.....	131.06
Apr. 18.....	140.06	1910.....	137.17
Apr. 11.....	142.32	1896.....	80.09
Apr. 4.....	141.92	1890.....	109.25

An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget. It is a consumer's Index Number, more sensitive than the Government's Index Number, or any other. Its course from January, 1913, to date by weeks, and its exact present position are shown in the chart below:

Curve of the Food Cost of Living



### POTENTIALS OF PRODUCTIVITY

Copper and Iron Produced		April.		Four Months.	
		1914.	1913.	1914.	1913.
Tons of pig iron.....	2,269,955	2,752,761	8,391,546	10,897,992	
Pounds of copper.....	151,500,531	135,333,402	550,883,794	546,013,757	

American Copper Consumed		April.		Four Months.	
		1914.	1913.	1914.	1913.
At home, pounds.....	63,427,633	78,158,837	228,823,594	279,630,830	
Exported, pounds.....	82,345,216	85,894,727	343,762,066	296,146,401	
Total, pounds.....	145,772,849	164,053,564	572,585,660	575,777,231	

Cotton Movement and Consumption				
(N. Y. Cotton Exchange Official Report.)				
	Past Week.	Same Week in 1913.	—Sept. 1 to Latest Date.— This Year.      Last Year.	
Cotton, "into sight," bales	100,015	95,007	13,811,077	13,134,908
American mill takings.....	73,795	58,223	5,012,361	4,834,261
World's takings of American cotton .....	234,216	241,025	11,752,842	11,466,847

The Metal Barometer		—End of April.—		—End of March.—	
		1914.	1913.	1914.	1913.
Daily pig iron capacity, tons.....	71,095	92,479	75,911	89,915	
U. S. Steel's orders, tons.....	4,277,068	6,978,762	4,653,825	7,468,956	
World's copper stocks, lbs.....	138,164,201	173,705,908	123,140,519	203,258,998	

Building Permits		—April, 118 Cities.—		—March, 136 Cities.—	
		1914.	1913.	1914.	1913.
\$70,579,250	\$85,157,863	\$82,597,324	\$78,375,907		

Migration		—March.—		—Nine Months.—	
		1914.	1913.	1913-14.	1912-13.
Inbound (alien only).....	92,621	96,958	919,071	747,988	
Outbound (alien only).....	13,500	15,044	218,580	247,798	
Balance.....	+79,121	+81,914	+700,491	+500,190	

### OUR FOREIGN TRADE

	—March.—		—Nine Months.—	
	1914.	1913.	1913-14.	1912-13.
Exports .....	\$187,314,170	\$183,446,790	\$1,882,929,649	\$1,881,043,972
Imports .....	181,930,039	155,445,498	1,399,619,548	1,401,844,183
Excess of exports...	\$5,384,131	\$28,001,292	\$483,310,101	\$379,199,789

Exports and Imports at New York		—Exports.—		—Imports.—	
		1914.	1913.	1914.	1913.
Week ended May 2..	\$16,554,488	\$17,254,672	\$20,475,626	\$18,194,211	
Eighteen weeks....	\$354,416,824	\$345,513,737	\$347,551,609	\$341,382,111	

### MEASURES OF BUSINESS ACTIVITY

#### Bank Clearings

Percentage figures show gains or losses in comparison with a year before.

	The past week.	P. C.	The week before.	P. C.	The year to date.	P. C.
1914.....	\$3,171,306,697	+1.5	\$3,405,793,260	-2.4	\$64,208,523,036	-0.5
1913.....	3,125,478,763	-9.0	3,491,016,871	-6.8	64,498,628,401	+1.3
1912.....	3,433,079,288	+16.2	3,745,380,218	+8.8	63,649,704,189	+8.1
1911.....	2,955,481,357	-5.8	3,443,410,001	-7.4	58,857,313,881	-2.4
1910.....	3,132,824,016	-3.4	3,717,384,589	+9.2	60,277,505,802	+3.2
1909.....	3,241,629,116	+25.4	3,403,729,850	+34.0	58,392,123,996	+29.4
1908.....	2,577,589,940	-8.2	2,534,059,565	-9.1	45,123,053,910	-22.7
1907.....	2,808,517,421	-4.0	2,786,974,640	-5.3	58,390,103,290	-4.2

#### Gross Railroad Earnings

	Fourth Week In April.	Third Week In April.	All March.	July 1 to Apr. 1.
This year.....	\$9,726,488	\$7,721,626	\$137,200,597	\$1,452,620,437
Same last year.....	10,755,163	8,042,740	136,925,582	1,478,925,070
Gain or loss.....	-\$1,028,675	-\$321,114	+\$215,015	-\$26,304,633
	-9.6%	-4.0%	+0.2%	-1.8%

#### The Car Supply

	May 1, 1914.	Apr. 15, 1914.	May 1, 1913.	Apr. 25, 1913.	May 1, 1911.	May 1, 1910.	May 2, 1909.	May 3, 1908.
Net surplus of all freight cars.....	228,879	212,869	39,799	138,881	187,278	122,593	284,292	404,375

### FINANCE

	Past Week.	Week Before.	Year To Date.	Same Period, 1913.
Sales of stocks, shares.....	1,442,046	1,972,265	31,399,628	33,240,510
Av. price of 50 stocks.....	High 68.95	High 68.56	High 73.30	High 79.10
	Low 67.48	Low 66.07	Low 65.24	Low 69.45
Sales of bonds, par value.....	\$10,792,500	\$10,281,000	\$289,527,000	\$212,664,500
Average net yield of ten savings bank bonds.....	4.20%	4.215%	4.229%	4.2426%
New security issues.....	\$16,972,890	\$4,983,000	\$696,404,190	\$825,961,347
Refunding.....	1,161,000		120,168,887	111,286,000

### THE CREDIT POSITION

#### Cost of Money

	Last Week.	Previous Week.	Since Jan. 1.	—Same Week.—
	High.	Low.	High.	Low.
Call loans in New York.....	1½@2	1½@2	10	1½
Time loans in New York, (60-90 days).....	2¼@3	2¼@3¼	4%	2¼
Commercial discounts:				
New York.....	3¼@4	3¼@4	5%	3¼
Chicago.....	5	5	5½	5
Philadelphia.....	3¼@4½	3¼@4½	6½	3¼
Boston.....	3¼@4½	3¼@4½	6	3¼
St. Louis.....	4½	4½	6½	4½
Minneapolis.....	6	6	7	6
New Orleans.....	7 @8	7 @8	8	7

#### New York Banking Position

(Both Banks and Trust Companies, Average Figures.)

	Loans.	Deposits.	Cash.	Reserve.
Last week.....	\$2,117,946,000	\$2,034,178,000	\$502,989,000	24.72%
Week before.....	2,127,225,000	2,040,483,000	501,145,000	24.55%
Same week, 1913.....	1,929,566,000	1,769,968,000	415,932,000	23.49%
This year's high.....	2,133,543,000	2,044,187,000	502,989,000	25.08%
on week ended.....	Apr. 25	Apr. 25	May 9	Jan. 24
This year's low.....	1,874,614,000	1,717,649,000	398,820,000	23.22%
on week ended.....	Jan. 3	Jan. 3	Jan. 8	Jan. 17

#### Condition of All National Banks

Loans and discounts, cash, and the ratio of cash to loans of all the national banks of the country at the time of the Controller's call have been (in round millions):

	Mar. 4, 1914.	Jan. 13, 1914.	Apr. 4, 1913.	Apr. 18, 1911.	Mar. 7, 1910.	Mar. 29, 1909.	Apr. 23, 1908.	May 14, 1908.
Loans and discounts.....	\$6,357	\$6,175	\$6,178	\$5,882	\$5,558	\$5,432	\$4,963	\$4,528
Cash.....	968	981	888	931	808	834	878	861
P. c. of cash to loans.....	15.2	15.9	14.4	15.8	14.5	15.4	17.7	19.0

#### Specie Movement at the Port of New York

	Week ended May 2:	Imports.	Exports.	Excess of Exports.
Silver.....		\$15,888	\$815,162	\$799,274
Gold.....		76,495	10,000	\$66,495
Total.....		\$92,383	\$825,162	\$732,779
Eighteen weeks:				
Silver.....		\$3,762,619	\$13,890,312	\$10,127,693
Gold.....		7,419,798	21,190,047	13,770,249
Total.....		\$11,182,417	\$35,080,359	\$23,897,942
*Excess of Imports.				

#### The Week's Commercial Failures

	Week Ended May 7.		Week Ended Apr. 30.		Week Ended May 1, '13.	
	To- tal.	Over \$5,000.	To- tal.	Over \$5,000.	To- tal.	Over \$5,000.
East .....	131	59	119	48	93	40
South .....	86	19	65	15	83	20
West .....	64	22	79	38	57	27
Pacific .....	43	16	45	15	41	15
United States .....	324	116	308	116	274	102
Canada .....	43	16	53	20	29	11

#### Failures by Months

	April.	1914.	1913.	1914.	1913.	1912.
Number.....	1,336	1,314	6,162	5,772	6,107	
Liabilities.....	\$20,549,144	\$18,445,555	\$67,049,714	\$55,035,664	\$45,252,667	

### WEEK'S PRICES OF BASIC COMMODITIES

	Current Price.	Range since Jan. 1.	Mean Price since Jan. 1.	Mean price of other years, 1913, 1912.
Copper: Lake per pound.....	.1450	.15125 - .1450	.148125	.1507
Cotton: Spot, middling upland, per lb.....	.1300	.1375 - .1250	.13025	.1310
Hemlock: Base price per 1,000 feet.....	24.50	24.50 - 24.50	24.50	21.65
Hides: Facker No. 1, Native, per pound.....	.185	.185 - .1750	.18	.18125
Petroleum: Crude, per bbl.....	2.00	2.50 - 2.00	2.25	1.67
Pig iron: Bessemer, at Pitts., per ton.....	14.90	15.15 - 14.00	15.025	15.94
Rubber: Up-river, fine, per pound.....	.74	.75 - .73	.735	.705
Silk: Raw, Italian, classical, per pound.....	4.00	4.70 - 4.45	4.575	4.40
Steel billets at Pittsburgh, per ton.....	20.00	21.00 - 20.00	20.50	22.35
Wool: Ohio X, per pound.....	.25	.25 - .23	.24	.27

# Money and Banking

RATES for money and exchange showed no particular variation. The average cash holdings of the New York banking institutions which are members of the Clearing House Association were the largest so far this year, the trend at the end of the week being in the direction of a still further increase.

## Bank Clearings

For the week ended Saturday noon. Reported by telegraph to The Annalist.

Central Reserve Cities:	Nineteenth Week.		Nineteen Weeks.		Year's Change.
	1914.	1913.	1914.	1913.	
New York	\$1,736,452,124	\$1,703,007,155	\$36,402,683,962	\$36,822,506,067	- 1.2
Chicago	332,613,032	313,192,570	6,263,167,081	5,949,584,316	+ 4.3
St. Louis	75,006,342	78,001,935	1,545,409,782	1,514,947,024	+ 1.9
Total 3 c.r. cities	\$2,144,131,498	\$2,094,201,660	\$44,149,270,825	\$44,316,136,407	- 0.4
Reserve cities:					
Baltimore	\$36,212,600	\$36,316,357	\$686,088,962	\$760,155,119	- 9.7
Boston	142,441,180	160,092,890	3,059,470,195	3,236,465,000	- 5.5
Cincinnati	24,003,550	24,336,000	516,536,955	501,126,100	+ 3.0
Cleveland	23,625,493	22,065,261	479,328,394	457,076,240	+ 4.9
Denver	9,423,048	10,160,556	161,823,695	177,309,439	- 8.7
Detroit	23,534,190	23,013,188	521,775,961	453,012,288	+ 15.2
Kan. City, Mo.	52,102,782	54,690,595	1,003,402,007	1,033,328,343	- 2.9
Los Angeles	24,321,678	25,275,339	455,540,849	478,614,849	- 4.8
Louisville	12,373,000	13,146,335	283,422,810	284,697,805	- 0.4
Minneapolis	24,758,221	21,374,032	450,044,795	418,174,082	+ 7.6
New Orleans	16,951,593	16,071,508	375,304,837	361,776,760	+ 3.7
Omaha	17,005,012	17,320,582	333,530,006	324,744,716	+ 2.7
Philadelphia	151,374,692	165,711,908	3,103,533,551	3,160,012,355	- 1.8
Pittsburgh	53,776,180	53,610,945	996,541,077	1,112,541,082	- 10.4
San Francisco	50,387,294	49,545,569	915,592,286	927,962,594	- 1.3
Seattle	11,545,947	12,885,413	231,015,947	225,547,149	+ 2.4
Tot. 16 res. cities	\$677,126,164	\$705,646,577	\$13,572,772,447	\$13,912,535,206	- 2.4
Grand total	\$2,821,257,662	\$2,799,848,237	\$57,722,043,272	\$58,228,671,613	- 0.9

The nineteenth week of this year compares with the nineteenth week of last year as follows:

Three central reserve cities.....Increase \$49,839,832 or 2.4%  
Sixteen reserve cities.....Decrease 28,520,413 or 4.0%  
Total nineteen cities, representing 80% of all reported clearings.....Increase 21,319,419 or 0.8%

The elapsed nineteen weeks of this year compare with the corresponding nineteen weeks of last year as follows:

Three central reserve cities.....Decrease \$166,865,582 or 0.4%  
Sixteen reserve cities.....Decrease 339,762,759 or 2.4%  
Total nineteen cities, representing 80% of all reported clearings.....Decrease 506,628,341 or 0.9%

## EUROPEAN BANKS LAST WEEK

### BANK OF ENGLAND

	1914.	1913.	1912.
Bullion	\$35,941,519	\$36,875,642	\$39,688,165
Reserve	25,583,000	26,429,747	29,212,035
Notes reserve	23,894,000	24,929,575	27,762,185
Reserve to liability	44 1/4 %	49 %	51 1/4 %
Circulation	28,808,000	28,895,895	28,926,130
Public deposits	18,387,000	14,189,282	17,300,777
Other deposits	39,402,000	38,762,834	39,754,685
Government securities	11,046,000	12,879,075	14,155,013
Other securities	38,835,000	31,462,418	31,494,687
Discount rate	3 1/2 %	4 1/2 %	3 %

### BANK OF FRANCE

	1914.	1913.	1912.
Gold	3,660,848,000	3,245,250,000	3,232,700,000
Silver	634,609,000	602,500,000	813,900,000
Circulation	5,895,276,000	5,665,613,805	5,257,456,625
General deposits	688,438,000	613,997,474	629,988,057
Bills discounted	944,286,000	1,676,300,113	1,162,677,131
Treasury deposits	126,826,000	219,623,392	184,070,457
Advances	681,223,000	740,128,614	666,508,750
Discount rate	3 1/2 %	4 %	3 1/2 %

### BANK OF GERMANY

	1914.	1913.	1912.
Gold and silver	1,659,035,000	1,263,680,000	1,230,400,000
Loans and discounts	1,097,352,000	1,321,400,000	1,156,420,000
Circulation	2,006,440,000	1,975,180,000	1,705,320,000
Discount rate	4 %	6 %	5 %

### BANK OF NETHERLANDS

Week Ended April 25, 1914

	1914.	1913.	1912.
Dutch Guilders.	Dutch Guilders.	Dutch Guilders.	Dutch Guilders.
Gold	162,469,462	162,548,900	144,862,719
Silver	8,933,511	8,989,177	12,064,927
Bills discounted	90,343,639	87,196,082	83,095,104
Advances	72,375,888	66,312,766	73,358,342
Circulation	320,089,885	315,465,870	303,045,735
Deposits	4,722,908	4,004,154	2,948,601
Discount rate	3 1/2 %	4 %	4 %

## COURSE OF FOREIGN SECURITIES

	Range for 1914 to Date.		Range for 1913.	
	Last Sale.	High. Low.	High. Low.	
Argentine 5s	95	98 95	99 1/2 95	
British Consols	74 9-16	77 1/2 71 7-16	75 1/2 71 1-16	
Chinese Railway 5s	89	90 88	92 85	
French Renten, 3 per cents.	86 9/16	88 47/8 85 1/2	89 90 83 3/5	
German Imperial 3s	76 1/2	78 75	77 1/2 72 3/4	
Japanese 4 1/2s	87	90 1/2 86	90 1/2 83 1/4	
Republic of Cuba 5s	100	100 1/2 99	102 1/2 99 1/2	
Russian 4s, Series 2	86 1/2	89 1/2 86	91 1/2 87	
United States of Mexico 5s	79	85 77	95 1/2 87 1/2	
United States of Mexico 4s	68	68 68	87 1/2 71	

## Clearing House Institutions

Actual Conditions Saturday Morning, May 9, with Changes from the

Previous Week		All Members	
Banks	Trust Companies	Loans	Deposits
Loans	\$1,506,360,000 + \$5,251,000	\$620,608,000 - \$6,163,000	\$2,126,968,000 - \$912,000
Deposits	1,594,804,000 + 5,174,000	453,649,000 - 164,000	2,048,453,000 + 9,010,000
Cash	434,884,000 + 4,108,000	73,548,000 + 3,358,000	508,432,000 + 7,466,000
Reserve	27.26% + 0.10%	16.21% + 0.73%	24.82% + 0.26%
Surplus	36,183,000 + 1,814,500	5,500,650 + 3,382,600	41,683,650 + 5,197,100

### Loans, Deposits, and Cash Compared

Taking the Clearing House banks alone, because the trust companies have no Clearing House record back of 1911, the items loans, deposits, and cash compare with corresponding weeks of other years thus, (average figures):

Loans	Deposits	Cash	Loans	Deposits	Cash
1914.. \$1,497,440,000	\$1,578,872,000	\$428,907,000	1910.. \$1,194,199,300	\$1,173,278,700	\$304,062,200
1913.. 1,357,200,000	1,334,963,000	350,259,000	1909.. 1,346,484,000	1,396,185,800	356,673,900
1912.. 1,391,642,000	1,421,867,000	368,164,000	1908.. 1,196,342,200	1,270,324,900	381,464,700
1911.. 1,351,953,500	1,465,872,100	380,277,100	1907.. 1,126,223,000	1,104,419,100	284,591,000

## MEMBERS OF CLEARING HOUSE ASSOCIATION

### NATIONAL AND STATE BANKS—Average Figures

	Capital and Profits	Loans and Discounts	Legal and Net Deposits	Legals and Specie	Reserve
Bank of N. Y., N. B. A.	\$4,325,400	\$25,327,000	\$24,512,000	\$6,324,000	25.8
Bank of Manh. Co.	6,064,600	39,150,000	47,000,000	13,261,000	28.2
Merchants' National Bank	4,100,000	22,544,000	23,112,000	5,822,000	25.2
Mech. & Metals Nat. Bank	14,854,200	63,119,000	62,111,000	15,801,000	25.4
Bank of America	7,823,200	25,814,000	25,280,000	6,417,000	25.4
National City Bank	58,141,800	200,141,000	211,676,000	67,807,000	32.0
Chemical National Bank	10,715,500	29,290,000	25,726,000	6,662,000	25.9
Merch. Exch. Nat. Bank	1,751,500	8,474,000	8,158,000	2,051,000	25.1
Nat. B. & Drovers' Bank	414,500	1,950,000	2,034,000	465,000	22.0
Greenwich Bank	1,633,800	10,728,000	11,087,000	2,705,000	24.4
Am. Exch. Nat. Bank	9,759,800	48,723,000	50,404,000	13,102,000	26.0
Nat. Bank of Commerce	41,939,500	141,647,000	126,629,000	35,584,000	28.1
Pacific Bank	1,507,200	4,968,000	4,779,000	1,514,000	31.7
Chat. & Phen. Nat. Bank	3,654,000	21,399,000	22,409,000	5,760,000	25.6
People's Bank	664,300	1,968,000	2,193,000	594,000	27.1
Hanover National Bank	18,003,100	88,327,000	101,842,000	26,249,000	25.8
Citizens' Cent. Nat. Bank	4,904,500	23,725,000	23,316,000	6,050,000	25.9
Market & Fulton Nat. Bank	2,962,400	9,479,000	9,411,000	2,375,000	25.2
Metropolitan Bank	3,868,900	11,318,000	11,142,000	2,859,000	25.7
Corn Exchange Bank	10,368,200	67,343,000	80,068,000	20,737,000	25.9
Imp. & Traders' Nat. Bank	9,351,700	27,541,000	25,033,000	6,369,000	25.2
Nat. Park Bank	10,490,900	97,000,000	102,554,000	26,179,000	25.5
East River Nat. Bank	307,800	1,550,000	1,856,000	404,000	26.6
Fourth National Bank	6,676,900	28,714,000	34,287,000	8,871,000	25.9
Second National Bank	3,846,000	13,857,000	12,634,000	3,218,000	25.5
First National Bank	33,374,800	128,800,000	124,305,000	31,701,000	25.5
Irving National Bank	7,528,000	45,879,000	49,874,000	13,144,000	26.4
Bowery Bank	1,040,300	3,205,000	3,490,000	873,000	25.0
N. Y. Co. National Bank	2,422,200	8,960,000	9,481,000	2,368,000	25.0
German-American Bank	1,439,700	4,329,000	4,148,000	1,081,000	26.0
Chase National Bank	15,153,300	104,195,000	125,704,000	30,746,000	29.2
Fifth Avenue Bank	2,341,900	14,075,000	15,809,000	3,966,000	25.3
German Exchange Bank	1,022,500	3,378,000	3,922,000	900,000	25.2
Germania Bank	1,240,900	4,729,000	5,570,000	1,539,000	27.6
Lincoln National Bank	2,768,800	16,018,000	17,172,000	4,756,000	27.7
Garfield National Bank	2,296,000	9,820,000	10,135,000	2,496,000	24.6
Fifth National Bank	750,600	3,855,000	4,135,000	1,015,000	24.5
Bank of the Metropolis	3,229,000	12,540,000	12,511,000	3,168,000	25.3
West Side Bank	1,115,400	3,948,000	4,945,000	1,266,000	25.6
Seaboard National Bank	3,616,100	27,016,000	32,829,000	9,300,000	28.5
Liberty National Bank	3,828,000	27,363,000	31,773,000	8,702,000	27.4
N. Y. Produce Exch. Bank	1,055,000	9,980,000	11,484,000	2,934,000	25.6
State Bank	1,425,000	18,467,000	23,962,000	6,605,000	25.0
Security Bank	1,348,500	11,658,000	13,792,000	3,342,000	24.2
Coal & Iron Nat. Bank	1,578,500	6,919,000	7,072,000	1,800,000	25.6
Union Exch. Nat. Bank	2,001,000	9,968,000	10,169,000	2,578,000	25.3
Nassau Nat. Bank, B'klyn.	2,171,500	8,114,000	7,127,000	1,828,000	25.6

All banks, average.....\$343,855,300 \$1,407,440,000 \$1,578,872,000 \$428,907,000 27.16

Actual total, Sat. A. M. \$343,855,300 \$1,506,360,000 \$1,594,804,000 \$434,884,000 27.27

### TRUST COMPANIES—Average Figures

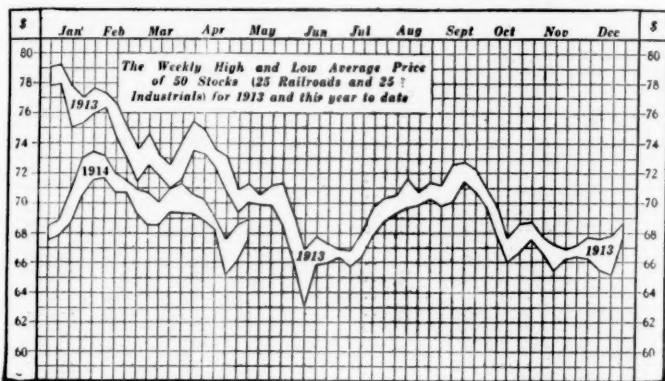
	Capital and Net Profits.	Loans and Discounts.	Legal Net Deposits.	Legals and Specie.	Recognized Reserve Deposits.
Brooklyn Trust Co.....	\$5,241,500	\$25,008,000	\$19,639,000	\$2,826,000	\$4,327,000
Bankers Trust Co.....	24,801,000	126,702,000	100,799,000	25,203,000	26,039,000
U. S. Mort. & Trust Co....	6,412,000	38,932,000	29,292,000	4,399,000	6,470,000
Astor Trust Co.....	2,599,900	21,357,000	14,592,000	2,164,000	1,514,000
Title Guar. & Trust Co....	16,736,100	33,533,000	21,705,000	3,353,000	5,017,000
Guaranty Trust Co.....	34,206,500	181,391,000	119,678,000	23,388,000	30,077,000
Fidelity Trust Co.....	2,352,400	7,552,000	5,858,000	894,000	912,000
Law. Title In. & Trust Co..	9,544,300	16,553,000	12,800,000	1,956,000	1,450,000
Colum.-Knicker. Trust Co...	9,351,600	48,854,000	40,108,000	6,008,000	4,623,000
People's Trust Co.....	2,572,600	16,178,000	15,115,000	2,269,000	2,767,000
New York Trust Co.....	15,020,000	44,288,000	29,594,000	4,533,000	7,609,000
Franklin Trust Co.....	2,228,400	10,396,000	6,693,000	1,074,000	1,602,000
Lincoln Trust Co.....	1,547,500	10,567,000	9,694,000	1,474,000	1,141,000
Metropolitan Trust Co....	8,794,300	25,960,000	17,502,000	2,621,000	3,660,000
Broadway Trust Co.....	2,338,900	13,235,000	12,837,000	1,920,000	2,228,000



# The Stock Market

THE week began hopefully. Monday was the brightest day, for it was marked by a general net gain in prices. The next three days, however, saw the market dull and the trading light. There was a continued reaction which almost wiped out Monday's recoveries. Friday the net decline was the largest of the week, and Saturday's market was dull and featureless.

## The Course of the Market



## STOCK MARKET AVERAGES

The average quotations of twenty-five leading railroad and twenty-five industrial issues and of the two groups combined last week:

RAILROADS									
	High.	Low.	Last.	Ch'ge.		High.	Low.	Last.	Ch'ge.
May 4...	79.09	78.11	78.70	+ .65	May 7...	78.49	77.88	77.97	— .24
May 5...	78.76	78.19	78.41	— .29	May 8...	77.88	77.29	77.46	— .51
May 6...	78.43	78.07	78.21	— .20	May 9...	77.65	77.04	77.63	+ .17
INDUSTRIALS									
May 4...	58.81	58.31	58.63	+ .49	May 7...	58.72	58.29	58.36	— .08
May 5...	58.67	58.30	58.49	— .14	May 8...	58.32	57.96	58.03	— .33
May 6...	58.54	58.29	58.44	— .05	May 9...	58.16	57.92	58.12	+ .09
COMBINED AVERAGE									
May 4...	68.95	68.21	68.66	+ .57	May 7...	68.60	68.08	68.16	— .16
May 5...	68.71	68.24	68.45	— .21	May 8...	68.10	67.62	67.74	— .42
May 6...	68.48	68.18	68.32	— .13	May 9...	67.90	67.48	67.87	+ .13
YEARLY HIGHS AND LOWS									
Railroads.				Industrials.				Combined.	
	High.	Low.		High.	Low.		High.	Low.	
1914 (to date)...	84.9 Jan.	75.0 Apr.		61.7 Jan.	55.5 Apr.		73.3 Jan.	65.2 Apr.	
1913 .....	91.4 Jan.	75.3 June		67.1 Jan.	50.3 June		79.1 Jan.	63.1 June	
1912 .....	97.3 Oct.	88.4 Dec.		74.5 Sept.	61.7 Feb.		85.8 Sept.	75.2 Feb.	
1911 .....	99.6 Jan.	84.4 Sept.		60.7 Jan.	54.7 Sept.		84.4 Jan.	69.5 Sept.	

## RECORD OF TRANSACTIONS

Week Ended May 9, 1914

### STOCKS (Shares.)

	1914.	1913.	1912.
Monday .....	319,026	270,996	897,226
Tuesday .....	275,943	334,813	725,771
Wednesday .....	178,515	300,323	517,315
Thursday .....	217,565	192,940	527,740
Friday .....	300,362	187,243	520,891
Saturday .....	150,635	67,358	474,593
Total week .....	1,442,046	1,353,673	3,663,536
Year to date .....	31,399,628	33,240,510	54,785,399

### BONDS (Par Value.)

	1914.	1913.	1912.
Monday .....	\$1,809,000	\$1,862,500	\$2,617,000
Tuesday .....	2,282,000	1,827,500	2,809,000
Wednesday .....	2,156,000	2,032,000	2,956,000
Thursday .....	1,628,000	1,757,500	2,542,000
Friday .....	1,916,000	1,406,500	3,198,500
Saturday .....	1,001,500	438,500	2,111,000
Total week .....	\$10,792,500	\$9,324,500	\$16,233,500
Year to date .....	289,527,000	212,664,500	321,287,000

In detail last week's transactions compare as follows with the corresponding week last year:

	May 9, '14.	May 10, '13.	Increase.
Railroad and miscel. stocks.....	1,442,042	1,353,568	88,474
Bank stocks .....	4	5	*1
Mining stocks .....		100	*100
Railroad and miscel. bonds.....	\$10,082,000	\$9,057,000	\$1,025,000
Government bonds .....	37,500	78,500	*41,000
State bonds .....	208,000	75,000	133,000
City bonds .....	465,000	114,000	351,000
Total, all bonds .....	\$10,792,500	\$9,324,500	\$1,468,000

\*Decrease.

## FINANCIAL CHRONOLOGY

### Monday, May 4

Stock market strong. Favorable impression made by President Wilson's reported choice for members of the Federal Reserve Board. Negotiations in progress for the absorption of the National Nassau Bank by the Irving National Bank. Money on call, 1½@1¾ per cent. Demand sterling \$4.8760.

### Tuesday, May 5

Stock market reactionary. Bar gold in London advances ½d., to 77s. 9½d., the highest price since 1909. Monday on call, 1½@2 per cent. Demand sterling advances 5 points, to \$4.8765.

### Wednesday, May 6

Stock market heavy. Money on call, 1¾@2 per cent. Demand sterling advances 5 points, to \$4.8770.

### Thursday, May 7

Stock market reacts further. Government crop report shows an average condition of Winter wheat on May 1 was 95.9 per cent. of normal, compared with 95.6 per cent. on April 1, 91.9 per cent. on May 1, 1913, and 85.5 per cent., the average of the past ten years, on May 1. Indicated crop, 630,000,000 bushels, the greatest ever grown, one-fifth again as large as the record crop grown last year. Money on call, 1¾@2 per cent. Demand sterling advances 5 points, to \$4.8775.

### Friday, May 8

Stock market weak. Announcement after the close of the market that the banking firm with which negotiations had been under way for the financing of the Missouri Pacific had decided not to undertake the transaction. Edward T. Stotesbury elected President of the Reading Company. Copper stocks in producers' hands at the end of April, 70,337,001 pounds, a gain during the month of 5,627,682 pounds. Money on call, 1¾@2 per cent. Demand sterling closes 15 points higher, at \$4.8790, after earlier reaching \$4.8795, a new high point for the year.

### Saturday, May 9

Stock market rallies from early weakness. Gold to the amount of \$1,000,000 engaged for shipment to Paris. Bank statement shows an increase in actual surplus reserve of \$5,197,100. Unfilled tonnage of the United States Steel tonnage shows a falling off of 376,756 tons during the month of April.

## GOVERNMENT FINANCE

### RECEIPTS.

	1913-14.	1912-13.
Revenues:		
Customs .....	\$251,797,312.95	\$277,767,172.33
Internal revenue—		
Ordinary .....	261,166,489.71	260,115,378.90
Corporation tax .....	6,923,398.64	5,124,032.65
Miscellaneous .....	44,382,262.10	47,227,006.17
Total .....	\$564,269,463.40	\$590,233,590.05

Public Debt:		
Proceeds of sales of bonds—		
Postal savings .....	\$2,246,700.00	\$1,929,840.00
Grand total of receipts .....	\$566,516,163.40	\$592,163,430.05

### DISBURSEMENTS.

Ordinary:		
Pay warrants issued .....	\$579,772,710.51	\$564,095,151.57
Interest on the public debt .....	22,597,756.40	22,479,914.26
Total .....	\$602,370,466.91	\$586,575,065.83
Less unexpended balances repaid .....	1,680,144.14	2,628,693.06
Net ordinary disbursements .....	\$600,690,322.77	\$583,946,372.77
Excess of ordinary disbursements .....	\$36,420,859.37	\$*6,287,217.28
Public Debt:		
Bonds, notes, and certificates retired .....	\$45,812.00	\$97,556.00
Panama Canal:		
Pay warrants issued .....	32,221,781.66	34,930,927.18
Grand total of disbursements .....	\$632,957,916.43	\$618,974,855.95
Net excess of all disbursements .....	\$66,441,753.03	\$26,811,425.90

\*Excess of revenue receipts.

### Pay Warrants Drawn

	1913-14.	1912-13.
Legislative establishment .....	\$11,436,412.98	\$11,560,711.38
Executive office .....	564,951.94	505,439.48
State Department .....	4,253,548.27	4,362,736.93
Treasury Dept.—Excluding public buildings ..	36,970,332.51	37,982,493.20
Public buildings .....	13,203,693.43	15,093,172.11
War Department—Military .....	108,497,068.80	104,324,043.63
Civilian .....	1,881,926.13	1,847,931.89
Rivers and Harbors .....	42,643,878.47	34,486,637.53
Department of Justice .....	9,106,338.79	9,263,022.89
Post Office Dept.—Not incl. "Postal Service"	1,715,656.48	1,942,703.69
Postal deficiency .....	686.34	667,230.94
Navy Department—Naval .....	119,204,869.13	112,273,476.45
Civilian .....	790,864.47	746,623.78
Interior Dept.—Exclud'g pensions and Indians	20,063,522.21	19,537,111.99
Pensions .....	146,700,217.28	146,229,651.11
Indians .....	17,343,713.93	17,489,349.52
Department of Agriculture .....	19,642,149.88	18,190,555.07
Department of Commerce .....	9,671,637.98	12,572,688.80
Department of Labor .....	3,211,841.60	2,502,817.75
Independent offices and commissions .....	2,605,546.13	11,631,050.52
District of Columbia .....	11,616,526.21	20,459,314.03
Interest on the public debt .....	20,432,796.46	
Total pay warrants drawn (net) .....	\$601,558,229.42	\$583,668,762.69

### Bonds Held in Trust for National Banks, May 6, 1914

Kind of Bonds.	Total Amount Outstanding.	Total Held on Deposit.	Total Held To Secure Public Money.	To Secure Deposits of Public Money.
Government—				
U. S. 3s of 1925 ..	\$118,489,900	\$37,448,000	\$33,618,300	\$3,829,700
U. S. 3s, 1908-18 ..	63,945,460	25,877,300	21,307,900	4,569,400
Panama 3s, 1961 ..	50,000,000	14,611,400		14,611,400
2% Consols, 1930 ..	646,250,150	617,306,300	604,663,950	12,642,350
Panama 2s, 1936 ..	54,631,980	54,185,420	52,862,920	1,322,500
Panama 2s, 1938 ..	30,000,000	29,476,640	28,930,640	546,000
Philippine 4s .....	16,000,000	5,811,000		5,811,000
Porto Rico 4s .....	5,225,000	2,075,000		2,075,000
Dist. of Col. 3.65s ..	6,939,150	958,000		958,000
Hawaiian issues .....	6,515,000	2,093,000		2,093,000
Phil. Ry. Co. 4s .....	8,551,000	918,000		918,000
Manila R.R. Co. 4s ..	7,735,000	10,000		10,000
State, County, City & oth. sec. var. ....		11,975,451		11,975,451
Total .....	\$802,745,511	\$741,388,710	\$61,361,801	\$56,533,537
On Apr. 28, 1914 .....	803,104,051	741,258,260	61,845,791	56,933,105
On Apr. 18, 1914 .....	803,157,351	741,190,460	61,966,891	57,028,795
On Apr. 10, 1914 .....	806,918,024	740,802,900	66,115,124	59,912,677

## *New York Stock Exchange Transactions*

**Week Ended May 9****Total Sales 1,442,046 Shares**

High and low prices for the week may be for odd lots; high and low prices for the year are based on 100-share lots, the official unit

Range			Range			STOCKS.		Amount	Last	Per	Per	Range for Week Ended			Week's	Sales	
for Year 1913.			for Year 1914.				Capital	Dividend	Cent.	Cent.		High.	Low.	Last.	Net	Week Ended	
High.	Low.	Date.	High.	Low.	Date.		Stock	Paid							Changes.	May 9	
150	110	108 Mar. 11	91	Feb. 20	ADAMS EXPRESS CO.	\$12,000,000	Mar. 2, '14	1 1/2	Q	..	..	27%	26 1/2	27	+	1/2	12,710
24 1/2	18	28 Apr. 17	20 1/2	Jan. 6	Alaska Gold Mines.	7,500,000	..	..	..	..	..	10%	10 1/2	10 1/2	-	1/2	100
9	7 1/2	14 1/2 Feb. 20	8 1/2	Jan. 6	Allis-Chalmers Mfg.	24,931,100	..	..	..	..	..	42	41 1/2	41 1/2	-	1/2	200
43	40	49 Jan. 26	41 1/2	Apr. 24	Allis-Chalmers Mfg. pf.	15,646,400	..	..	..	..	..	73%	70 1/2	71 1/2	-	1/2	87,550
80 1/2	61	78 1/2 Feb. 4	68 1/2	Apr. 25	Amalgamated Copper Co.	153,887,900	Feb. 23, '14	1 1/2	Q	..	..	52 1/2	52 1/2	52 1/2	-	1/2	200
57	41 1/2	50 1/2 Mar. 19	47 1/2	Jan. 2	Amer. Agricultural Chemical Co.	18,330,900	Apr. 15, '14	1	Q	..	..	94	93 1/2	93 1/2	-	1/2	200
99	90	97 1/2 Jan. 23	91	Jan. 8	Amer. Agricultural Chem. Co. pf.	27,112,700	Apr. 15, '14	1 1/2	Q	..	..	21	20 1/2	20 1/2	-	1 1/2	200
50 1/2	19 1/2	28 1/2 Jan. 22	19 1/2	Apr. 25	American Beet Sugar Co.	15,000,000	Nov. 15, '12	1 1/2	..	..	..	66	66	66	-	3 1/2	100
86	65	73 1/2 Jan. 26	66	May 4	American Beet Sugar Co. pf.	5,000,000	Apr. 1, '14	1 1/2	Q	..	..	87	87	87	+	4	200
96 1/2	83 1/2	97 1/2 Feb. 11	80	Apr. 25	Amer. Brake Shoe & Foundry Co.	4,000,000	Mar. 31, '14	1 1/2	Q	..	..	..	..	..	..	..	..
136 1/2	127 1/2	146 1/2 Feb. 20	129 1/2	Jan. 12	Am. Brake Shoe & Foundry Co. pf.	5,000,000	Mar. 31, '14	2	Q	..	..	27 1/2	26	26 1/2	-	1/2	17,350
46 1/2	21	35 1/2 Jan. 27	22 1/2	Apr. 20	American Can Co.	41,233,300	Apr. 1, '14	1 1/2	Q	..	..	91 1/2	89 1/2	89 1/2	-	1/2	720
129 1/2	80 1/2	96 Jan. 24	87 1/2	Apr. 24	American Can Co. pf.	41,233,300	Apr. 1, '14	1 1/2	Q	..	..	49 1/2	48 1/2	48 1/2	-	1/2	2,575
56 1/2	36 1/2	53 1/2 Feb. 4	44 1/2	Jan. 5	American Car & Foundry Co.	30,000,000	Apr. 1, '14	1 1/2	Q	..	..	118	118	118	-	1/2	20
117	108	118 Mar. 9	114	Jan. 20	American Car & Foundry Co. pf.	30,000,000	..	..	..	..	..	32	32	32	-	3 1/2	200
48 1/2	33 1/2	36 1/2 Jan. 26	32	May 6	American Cities	16,264,700	..	..	..	..	..	62 1/2	62 1/2	62 1/2	+	2 1/2	100
78 1/2	60 1/2	68 Jan. 26	60	Jan. 5	American Cities pf.	20,553,500	Jan. 1, '14	3	SA	..	..	84 1/2	84 1/2	84 1/2	+	1 1/2	15
87	80	86 1/2 Mar. 24	83	Apr. 28	American Coal Products	10,726,700	Apr. 1, '14	1 1/2	Q	..	..	102	102	102	-	1/2	200
100 1/2	105	106 Jan. 16	102 1/2	Apr. 22	American Coal Products pf.	2,500,000	Apr. 15, '14	1 1/2	Q	..	..	40 1/2	40 1/2	40 1/2	+	1/2	200
57 1/2	33 1/2	46 1/2 Feb. 9	37 1/2	Jan. 8	American Cotton Oil Co.	20,237,100	June 1, '11	2 1/2	..	..	..	97 1/2	97 1/2	97 1/2	-	1/2	20
98	92 1/2	97 1/2 Mar. 30	94 1/2	Jan. 15	American Cotton Oil Co. pf.	10,198,600	Dec. 1, '13	3	SA	..	..	102	102	102	+	1 1/2	100
166	85	110 1/2 Jan. 24	100	Jan. 9	American Express Co.	18,000,000	Apr. 1, '14	1 1/2	Q	..	..	..	..	..	..	..	..
5 1/2	3 1/2	5 1/2 Feb. 6	4	Apr. 16	American Hide & Leather Co.	11,274,100	..	..	..	..	..	21	21	21	-	1	100
28 1/2	15 1/2	25 1/2 Feb. 6	18 1/2	Apr. 25	American Hide & Leather Co. pf.	12,548,300	Aug. 15, '05	1	..	..	..	32	29 1/2	30	-	1	10,000
17	17	32 1/2 Feb. 20	24	Jan. 2	American Ice Securities Co.	19,045,100	July 20, '07	1 1/2	..	..	..	10	9 1/2	9 1/2	-	1/2	400
12 1/2	6 1/2	11 1/2 Jan. 23	9 1/2	Apr. 24	American Linseed Co.	16,750,000	..	..	..	..	..	..	..	..	..	..	..
33 1/2	20	31 1/2 Jan. 16	27 1/2	Apr. 23	American Linseed Co. pf.	16,750,000	Sep. 1, '09	1 1/2	..	..	..	31 1/2	29 1/2	29 1/2	-	1 1/2	1,160
27	27	37 1/2 Jan. 31	28	Apr. 24	American Locomotive Co.	25,000,000	Aug. 26, '08	1 1/2	..	..	..	98 1/2	98	98	-	1/2	200
106 1/2	94	102 1/2 Mar. 25	96	Jan. 13	American Locomotive Co. pf.	25,000,000	Jan. 21, '14	1 1/2	Q	..	..	..	..	..	..	..	..
13	5 1/2	9 1/2 Jan. 26	7	Jan. 13	American Malt Corporation	5,743,100	..	..	..	..	..	..	..	..	..	..	..
64 1/2	41 1/2	50 1/2 Jan. 24	42	Jan. 3	American Malt Corporation pf.	8,838,900	May 2, '14	2	SA	..	..	..	..	..	..	..	..
71 1/2	58 1/2	71 1/2 Feb. 4	57	Apr. 25	Amer. Smelting & Refining Co.	50,000,000	Mar. 16, '14	1	Q	..	..	63 1/2	60 1/2	61 1/2	-	1 1/2	9,725
107	97	105 Jan. 27	97 1/2	Apr. 25	Amer. Smelting & Refining Co. pf.	50,000,000	Mar. 2, '14	1 1/2	Q	..	..	101 1/2	100 1/2	100 1/2	+	1/2	1,110
86	79 1/2	85 Jan. 19	79 1/2	Apr. 28	Amer. Smelting Securities pf.	30,000,000	Apr. 1, '14	1 1/2	Q	..	..	81	81	81	+	1 1/2	200
193	150	172 Jan. 31	157	Apr. 25	American Snuff Co.	11,001,700	Apr. 1, '14	3	Q	..	..	157 1/2	157	157 1/2	+	1/2	300
165	140	165 May 1	99 1/2	Jan. 9	American Snuff Co. pf., new	3,941,000	Apr. 1, '14	1 1/2	Q	..	..	..	..	..	..	..	..
40 1/2	25	37 1/2 Feb. 16	28	Jan. 6	American Steel Foundries	16,218,000	Mar. 31, '14	1 1/2	Q	..	..	31 1/2	29 1/2	29 1/2	-	1/2	700
118	99 1/2	109 1/2 Jan. 24	97	Mar. 12	American Sugar Refining Co.	45,000,000	Apr. 2, '14	1 1/2	Q	..	..	103 1/2	102 1/2	103 1/2	+	1/2	620
116 1/2	110 1/2	113 1/2 Jan. 7	107 1/2	Mar. 31	American Sugar Refining Co. pf.	45,000,000	Apr. 2, '14	1 1/2	Q	..	..	113 1/2	112	112	+	2 1/2	200
68 1/2	59	59 Feb. 10	59	Feb. 10	American Telegraph & Cable Co.	14,000,000	Mar. 1, '14	1 1/2	Q	..	..	..	..	..	..	..	..
140	110	124 1/2 Jan. 30	117 1/2	Jan. 2	American Telephone & Tel. Co.	344,651,500	Apr. 15, '14	2	Q	..	..	122 1/2	121 1/2	122 1/2	+	1/2	1,350
294 1/2	200	256 Mar. 23	215	Apr. 25	American Tobacco Co.	40,242,400	Mar. 2, '14	5	Q	..	..	228 1/2	225	225 1/2	-	3	500
106 1/2	96	106 1/2 Feb. 20	101 1/2	Jan. 7	American Tobacco Co. pf., new	51,820,000	Apr. 1, '14	1 1/2	Q	..	..	106	106	106	-	1/2	350
23 1/2	15	20 1/2 Jan. 28	13 1/2	Mar. 4	American Woolen Co.	20,000,000	..	..	..	..	..	15 1/2	15 1/2	15 1/2	+	1/2	100
82	74	83 Jan. 26	72 1/2	Mar. 4	American Woolen Co. pf.	40,000,000	Apr. 15, '14	1 1/2	Q	..	..	76 1/2	76 1/2	76 1/2	+	1 1/2	200
32 1/2	11 1/2	17 1/2 Jan. 23	10	Apr. 22	American Writing Paper pf.	12,500,000	Apr. 1, '13	1	..	..	..	12 1/2	12 1/2	12 1/2	-	1	100
41 1/2	30 1/2	38 1/2 Feb. 3	30 1/2	May 8	Anaconda Copper Mining Co.	108,312,500	Apr. 15, '14	75c	Q	..	..	33 1/2	30 1/2	31 1/2	-	1 1/2	15,900
120	22	29 1/2 Jan. 8	14 1/2	Apr. 23	Assets Realization Co.	9,990,000	Oct. 1, '13	1	..	..	..	14 1/2	14 1/2	14 1/2	-	1/2	100
43 1/2	42 1/2	43 Jan. 29	43	Jan. 29	Associated Oil Co.	40,000,000	Apr. 15, '14	..	..	..	..	..	..	..	..	..	..
106 1/2	90 1/2	100 1/2 Jan. 23	91 1/2	Apr. 25	Atchafalpa, Topeka & Santa Fe	195,689,000	Mar. 2, '14	1 1/2	Q	..	..	95 1/2	93 1/2	94 1/2	-	1/2	6,400
102 1/2	96	101 1/2 Feb. 9	97 1/2	Jan. 13	Atchafalpa, Topeka & Santa Fe pf.	114,199,500	Feb. 2, '14	2 1/2	SA	..	..	100 1/2	100 1/2	100 1/2	-	1/2	200
133 1/2	112	126 Jan. 23	116	Jan. 3	Atlantic Coast Line	67,558,000	Jan. 10, '14	3 1/2	SA	..	..	121 1/2	120 1/2	120 1/2	+	1 1/2	840
53 1/2	53 1/2	52 1/2 Mar. 5	38 1/2	Jan. 7	BALDWIN LOCOMO. WORKS.	20,000,000	Jan. 1, '14	1	SA	..	..	48	47	48	+	2	600
105 1/2	100 1/2	108 1/2 Mar. 23	102 1/2	Jan. 9	Baldwin Locomotive Works pf.	20,000,000	Jan. 1, '14	3 1/2	SA	..	..	108	108	108	+	1/2	100
108 1/2	90 1/2	98 1/2 Jan. 26	87 1/2	Apr. 24	Baltimore & Ohio	152,314,800	Mar. 2, '14	3	SA	..	..	91 1/2	89 1/2	90 1/2	-	1/2	5,800
86 1/2	77 1/2	83 1/2 Jan. 29	77 1/2	Jan. 6	Baltimore & Ohio pf.	60,000,000	Mar. 2, '14	2	SA	..	..	81	81	81	+	1/2	200
1	1	1 1/2 Feb. 10	1/2	Apr. 24	Batoplas Mining	8,931,980	Dec. 31, '07	12 1/2	..	..	..	..	..	..	..	..	..
41 1/2	25	44 1/2 Mar. 11	29 1/2	Jan. 2	Bethlehem Steel Corporation	14,862,000	..	..	..	..	..	42 1/2	40 1/2	41	+	1/2	6,640
74	62 1/2	86 Mar. 11	68	Jan. 10	Bethlehem Steel Corporation pf.	14,908,000	Apr. 1, '14	1 1/2	Q	..	..	85	85	85	-	1/2	200
92 1/2	83 1/2	94 1/2 Jan. 6	87 1/2	Jan. 3	Brooklyn Rapid Transit Co.	65,123,000	Apr. 1, '14	1 1/2	Q	..	..	93	91 1/2	91 1/2	+	1/2	19,050
157 1/2	120	130 Jan. 24	121	Jan. 5	Brooklyn Union Gas.	17,999,000	Apr. 2, '14	1 1/2	Q	..	..	128	127 1/2	127 1/2	+	2 1/2	308
..	..	90 1/2 May 6	90 1/2	May 6	Brown Shoe pf.	3,900,000	May 1, '14	1 1/2	Q	..	..	90 1/2	90 1/2	90 1/2	-	1/2	100
..	..	8 1/2 Feb. 2	6 1/2	Apr. 14	Brunswick T. & R. Securities	7,000,000	..	..	..	..	..	..	..	..	..	..	..
116	100 1/2	*107 1/2 Apr. 6	*107 1/2	Apr. 6	Buffalo, Roch. & Pittsburgh	10,500,000	Feb. 16, '14	3	SA	..	..	..	..	..	..	..	..
31	25	29 Jan. 27	26	Jan. 13	Butterick Co.	14,647,200	Mar. 2, '14	1 1/2	Q	..	..	26 1/2	26 1/2	26 1/2	+	1/2	100
56 1/2	16	30 1/2 Feb. 6	18	Jan. 2	CALIFORNIA PETROLEUM	14,632,800	July 1, '13	1 1/2	..	..	..	23 1/2	18 1/2	19 1/2	-	4 1/2	10,185
86	45	68 Mar. 20	50 1/2	Jan. 2	California Petroleum pf.	12,320,500	Apr. 1, '14	1 1/2	Q	..	..	60 1/2	52 1/2	54 1/2	-	6 1/2	4,000
58 1/2	58 1/2	61 1/2 Jan. 15	60	Apr. 20	Canada Southern	15,000,000	Feb. 2, '14	1 1/2	SA	..	..	..	..	..	..	..	..
266 1/2	204	220 1/2 Feb. 4	186 1/2	Apr. 27	Canadian Pacific	259,959,200	Apr. 1, '14	2 1/2	Q	..	..	194 1/2	189 1/2	190 1/2	-	2 1/2	49,350
163 1/2	90 1/2	95 1/2 Jan. 16	80 1/2	Apr. 23	Case (J. I.) Threshing Mach. pf.	11,572,900	Apr. 1, '14	1 1/2	Q	..	..	82 1/2	82	82	-	1/2	200
30 1/2	17	36 1/2 Mar. 23	25 1/2	Jan. 14	Central Leather	39,599,200	Feb. 2, '14	2	..	..	..	35 1/2	35 1/2	35 1/2	-	1/2	3,000
97 1/2	88	101 1/2 Mar. 4	94 1/2	Jan. 6	Central Leather pf.	33,279,20											



**New York Stock Exchange Transactions—Continued**

Range		Range		STOCKS.		Amount		Last		Per Cent.		Range for Week Ended		Week's		Sales	
High.	Low.	High.	Low.			Capital	Stock	Dividend Paid	Per Cent.	Per Cent.	Per Cent.	High.	Low.	Last.	Change.	End.	
187	129%	150%	Feb. 20	140	Jan. 3	General Electric Co.	101,381,100	Apr. 15, '14	2	Q	147	146½	147	— ½	1,200		
40	25	82%	Apr. 13	37%	Jan. 2	General Motors	16,018,300				80¼	79¾	80¾	+ ¾	1,600		
81%	70	95	Feb. 19	77%	Jan. 5	General Motors pf.	14,326,900	May 1, '14	3½	SA	92	91½	91½	— ½	200		
68	15%	28%	Apr. 17	18%	Jan. 17	Goodrich (B. F.) Co.	60,000,000	Feb. 15, '13	1		27¼	25¾	25¾	— ¾	2,025		
105½	73½	91	Feb. 3	79½	Jan. 2	Goodrich (B. F.) Co. pf.	30,000,000	Apr. 1, '14	1½	Q	91½	90	90	—	300		
132%	115½	134½	Feb. 4	119	Apr. 25	Great Northern pf.	230,893,100	May 1, '14	1½	Q	124½	122½	122½	— 1½	10,790		
128	116¼	131¼	Jan. 10	129	Jan. 20	Gt. Northern pf., sub. rec. full pd.											
41¼	25½	39¼	Jan. 19	29¼	Apr. 27	Great Northern cfs. for ore prod.	1,500,000	Nov. 25, '13	50c		32¾	31	31	— 1½	1,200		
52%	40%	57½	Apr. 2	44%	Jan. 8	Guggenheim Exploration	20,391,800	Apr. 1, '14	87½c	Q	54	52½	52½	— ½	2,900		
87	80	*84	Mar. 7	*80	Apr. 14	HAVANA ELECTRIC RY. L. & P.	15,000,000	Nov. 15, '13	2½	SA			*80				
96	90	*96	Mar. 6	*92	Feb. 5	Havana Electric Ry. L. & P. pf.	15,000,000	Nov. 15, '13	3	SA			90				
180	150	165	Feb. 4	159	Apr. 24	Helme (G. W.) Co.	4,000,000	Apr. 1, '14	2½	Q			150				
113	109	115	Mar. 26	110	Jan. 13	Helme (G. W.) Co. pf.	3,941,000	Apr. 1, '14	1½	Q			113½				
125	125	127	Jan. 31	125	Jan. 24	Hocking Valley	11,000,000	Mar. 31, '14	2	Q			127				
120	100%	120½	Mar. 14	113½	Apr. 29	Homestake Mining	25,116,000	Apr. 25, '14	65c	M	115	114	114		81		
128%	102%	115	Jan. 26	107	Jan. 7	ILLINOIS CENTRAL	109,296,000	Mar. 2, '14	2½	SA	111	110½	111	+ ½	700		
19½	13½	18½	Mar. 24	15½	Jan. 2	Inspiration Consolidated Copper	14,459,160				17½	16½	17	— ½	1,300		
19%	12%	16%	Jan. 24	13½	Apr. 25	Interborough-Met. vot. tr. cfs.	60,419,500				15½	14½	14½	— ½	5,555		
65%	45	63%	May 6	58	Apr. 25	Interborough-Met. pf.	16,975,900				63½	61½	62½	+ ½	16,225		
58	58	58½	Mar. 30	58½	Mar. 30	Inter-Met. pf., voting tr. cfs. ext.	28,784,100						58½				
39	5	10	Jan. 24	4	Jan. 8	International Agricultural Co.	7,520,000						6¼				
90	26	36	Jan. 26	25	Mar. 23	International Agricultural Co. pf.	12,955,600	Jan. 15, '13	3½				25				
111½	96	113½	Jan. 22	100%	Apr. 25	International Harvester, N. J.	39,997,700	Apr. 15, '14	1½	Q	106	105	105½	+ ½	1,450		
116	111	118½	Mar. 4	113½	Jan. 3	Internat. Harvester, N. J. pf.	29,992,900	Mar. 2, '14	1½	Q			116				
110½	95½	112	Jan. 22	100	Apr. 24	International Harvester Corp.	39,996,800	Apr. 15, '14	1½	Q	104	104	104	+ 1	100		
114%	111	117½	Feb. 13	114½	Jan. 6	International Harvester Corp. pf.	29,990,500	Mar. 2, '14	1½	Q	116	116	116	+ ½	100		
12%	6½	10%	Feb. 2	7%	Apr. 21	International Paper Co.	17,442,900				9¼	9¼	9¼	+ ½	250		
48½	32½	41	Jan. 31	33½	Apr. 20	International Paper Co. pf.	22,539,700	Apr. 15, '14	½	Q	37	36	37	+ 2½	600		
18½	4½	9%	Jan. 20	6¼	Jan. 9	International Steam Pump Co.	17,762,500	Apr. 1, '05	½		6½	6¼	6½	— ½	100		
70	15%	29	Jan. 19	19	Jan. 12	International Steam Pump Co. pf.	11,370,000	Feb. 1, '13	1½		21	20	20	— ¾	200		
10½	7½	7½	Jan. 21	7	Jan. 17	Iowa Central	8,532,300						7				
23	13	13½	Apr. 17	13½	Apr. 17	Iowa Central pf.	2,422,700	May 1, '09	1½				13½				
78	53½	74½	Apr. 14	65½	Jan. 30	KAN. CITY, FT. SCOTT & MEM. pf.	13,570,000	Apr. 1, '14	1	Q	74	74	74		100		
28½	21%	27%	Jan. 31	23	Apr. 25	Kansas City Southern	30,000,000				26½	24½	26½	+ 1½	7,450		
61%	56	62	Jan. 23	57	Apr. 25	Kansas City Southern pf.	21,000,000	Apr. 15, '14	1	Q	61	58	60	+ 2	2,550		
94	77	91	Mar. 14	80	Jan. 15	Kayser (Julius) & Co.	6,000,000	Apr. 1, '14	1½	Q	90	89	90	+ ½	750		
110	106½	108½	Apr. 1	106	Mar. 12	Kayser (Julius) & Co. 1st pf.	2,750,000	May 1, '14	1½	Q	107½	107½	107½		32		
83	58	105	Feb. 25	81	Jan. 6	Kresge (S. S.) Co.	4,981,600	Jan. 2, '14	2				94				
102	97	105	Mar. 3	99	Jan. 13	Kresge (S. S.) Co. pf.	1,778,800	Apr. 1, '14	1½	Q	102½	102½	102½	+ ½	100		
49½	29%	40	Jan. 26	32	Apr. 20	LACKAWANNA STEEL CO.	34,978,000	Jan. 31, '14	1		32	32	32		100		
104½	90%	101	Feb. 4	93	May 2	Laclede Gas Co.	10,700,600	Mar. 16, '14	1½	Q	97	96	97	+ 4	300		
11	7	9	Jan. 23	6½	Feb. 28	Lake Erie & Western	11,840,000						6½				
35	16	21½	Jan. 28	17	Apr. 3	Lake Erie & Western pf.	11,840,000	Jan. 15, '08	1				17				
168½	141½	156½	Jan. 23	132½	Apr. 21	Lehigh Valley	60,591,700	Apr. 11, '14	2½	Q	140½	137½	138½	— 3½	39,840		
235	195	231	Mar. 7	214	May 6	Liggett & Myers	21,496,400	Apr. 1, '14	4	Ex.	214½	214	214½	+ ½	200		
116½	106½	118	Mar. 18	111½	Jan. 6	Liggett & Myers pf.	15,193,600	Apr. 1, '14	1½	Q	116	115½	116	+ ½	300		
42½	30	36	Feb. 5	28	Jan. 15	Long Island	12,000,000	Nov., 1896	1				32½				
39½	21	38	Jan. 26	29%	Apr. 24	Loose-Wiles Biscuit Co.	8,000,000				31	31	31	+ 1	100		
105	89	105	Mar. 16	101	Apr. 22	Loose-Wiles Biscuit Co. 1st pf.	5,000,000	Apr. 1, '14	1½	Q			102½				
95	84	95	Jan. 24	89	Jan. 2	Loose-Wiles Biscuit Co. 2d pf.	2,000,000	May 1, '14	1½	Q			92½				
200	150	190	Apr. 7	166	Jan. 20	Lorillard (P.) Co.	15,155,600	Apr. 1, '14	7½	Q	171	171	171	— 4	100		
116½	103	115½	Mar. 14	110	Jan. 6	Lorillard (P.) Co. pf.	11,174,400	Apr. 1, '14	1½	Q	114	114	114		100		
142½	126½	141½	Jan. 19	131½	Apr. 25	Louisville & Nashville	72,000,000	Feb. 10, '14	3½	SA	135½	134½	134½	+ 1	450		
87	75%	87%	Feb. 20	76	Apr. 25	MACKAY COMPANIES	41,380,400	Apr. 1, '14	1½	Q	79	79	79	+ 2½	100		
69	62	70	Jan. 27	65½	Jan. 2	Mackay Companies pf.	50,000,000	Apr. 1, '14	1	Q	68½	68½	68½		120		
132%	127	133	Feb. 7	128	Jan. 5	Manhattan Elevated Rtd.	56,874,000	Apr. 1, '14	1½	Q	131½	131	131	— ½	430		
76%	65	69¼	Jan. 17	57	Mar. 31	May Department Stores	15,000,000	Mar. 1, '14	1½	Q	60½	59	60½	+ ½	700		
105½	97½	101½	Feb. 9	97½	Apr. 21	May Department Stores pf.	8,002,500	Apr. 1, '14	1½	Q			97½				
4%	2%	3%	Jan. 27	2½	Feb. 9	Mercantile Marine	44,559,400				29½	29½	29½	— ½	600		
19½	12%	15½	Jan. 30	8½	Feb. 10	Mercantile Marine pf.	33,473,400				9¼	8½	8½		400		
78½	41½	73½	Feb. 9	46½	Jan. 2	Mexican Petroleum	33,999,400	Aug. 30, '13	1½		59	54	54	— 3½	7,700		
99%	69	87	Feb. 4	67	May 2	Mexican Petroleum pf.	9,796,400	Oct. 20, '13	2				67				
26½	20%	24%	Feb. 16	21	May 7	Miami Copper	3,734,975	Feb. 16, '14	50c		22½	21	21½	— ½	6,200		
23½	12	16¼	Jan. 31	12	Apr. 18	Minneapolis & St. Louis	11,426,300	July 15, '04	2½		12½	12½	12½	+ ½	180		
47	30	35½	Jan. 22	30	Apr. 14	Minneapolis & St. Louis pf.	5,672,900	Jan. 15, '10	2½		30	30	30		135		
142½	115½	137	Feb. 5	117½	Apr. 27	Minneapolis, St. Paul & S. S. Marie	25,206,800	Apr. 15, '14	3½	SA	124½	122	122	— 1½	1,117		
145	131	145	Feb. 1	140	Apr. 9	Minneapolis, St. P. & S. S. Marie pf.	12,003,400	Apr. 15, '14	3½	SA			140				
82½	81½	84½	Jan. 31	83	Jan. 21	Minn., St. P. & S. S. M. leased line	11,169,600	Apr. 1, '14	2	SA			84½				
29½	18½	24	Jan. 22	14½	Apr. 22	Missouri, Kansas & Texas	63,300,300				17	15½	15½	— 4	2,040		
64½	52	60	Jan. 30	53	Apr. 25	Missouri, Kansas & Texas pf.	13,000,000	Nov. 10, '13	2	SA	40%	39%	40%	+ 1½	400		
43%	21¼	30	Jan. 27	15½	Apr. 30	Missouri Pacific	83,112,500	Jan. 30, '08	1½		21½	15½	17½	— 2½	163,200		
*100	*100	104½	Mar. 10	104½	Mar. 10	Moline Plow 1st pf.	7,500,000	Mar. 2, '14	1½	Q			104½				
		50	Mar. 26	46	Apr. 25	Montana Power	27,057,000	Apr. 1, '13	½	Q	46½	46½	46½		700		
		102½	Mar. 27	101	Apr. 27	Montana Power pf.	9,700,000	Apr. 1, '13	1½	Q			101½				
		110	Feb. 25	110	Feb. 25	Montgomery Ward pf.	5,000,000	Apr. 1, '14	1½	Q			110				
*163	*161	166½	Mar. 26	166½	Mar. 26	Morris & Essex	15,000,000	Jan. 1, '14	3½	SA			166½				
170	132½	144	Jan. 21	140	Jan. 29	NASH. CHAT. & ST. LOUIS	16,000,000	Feb. 2, '14	3½	SA	137	137	137		32		
136	104	139	Feb. 3	122	Jan. 6	National Biscuit Co.	29,236,000	Apr. 15, '14	1½	Q	128	128	128	— 2	100		
124½	116	125	May 5	119½	Jan. 13	National Biscuit Co. pf.	24,804,500	Feb. 28, '14	1½	Q	125	125	125	+ 3	100		
19¼	9	14	Feb. 3	9½	Jan. 8	National Enameling & Stamping Co.	15,591,800	July 15, '05			107½	104½	104½	— 3	700		
92½	74½	80%	Mar. 10	86	Mar. 7	Nat. Enameling & Stamp. Co. pf.	8,546,000	Mar. 31, '14	1½	Q			86½				
56½	43	52	Jan. 26	44	Jan. 3	National Lead Co.	29,655,400	Mar. 31, '14	¾	Q			45				
107½	102	109	Feb. 18	105	Jan. 13	National Lead Co. pf.	24,367,900	Mar. 16, '14	1½	Q	108½	108½	108½	+ 1½	100		
59	31	34	Feb. 6	30	Jan. 19	National Railways of Mexico 1st pf.	28,831,000	Feb. 10, '13	2				31				
27½	8½	14	Jan. 26	9	Apr. 25	National Railways of Mexico 2d pf.	124,561,200				10¼	9¾	9¾	— ½	400		
20	13	16½	Jan. 22	13½	May 2	Nevada Con. Copper Co.	9,997,285	Mar. 31, '14	37½c	Q	14	13½	14	+ ¾	9,656		
82½	56	69	Jan. 28	60½	Apr. 22	New York Air Brake	10,000,000	Mar. 20, '14	1½	Q			60½				
109%	90%	96%	Jan. 31	86%	Apr. 16	New York Central	224,814,100	Apr. 15, '14	1½	Q	94¼	91	91½	— ¾	17,110		
63½	47	45	Jan. 2	36	Mar. 20	New York, Chicago & St. Louis	14,000,000	Mar. 1, '13	4				36		</		

## New York Stock Exchange Transactions—Continued

Range for Year 1913— High. Low.	Range for Year 1914— High. Low.	Range for Year 1914— High. Low.	STOCKS.	Amount Capital Stock Listed.	Last Dividend Paid.	Per Cent.	Per- iod.	Range for Week Ended May 9 High. Low. Last.	Week's Net Change.	Sales Week Ended May 9					
8	2	4	Jan. 27	2	Mar. 9	Quicksilver pf.....	4,291,300	May 8, '01	1 1/2	2 1/2	2 1/2	2 1/2	+	300	
35	22 1/2	34 1/2	Feb. 2	25	Apr. 25	RAILWAY STEEL SPRING CO.....	13,500,000	May 20, '13	2	27 1/2	27 1/2	27 1/2	+	500	
100	90 1/2	101	Feb. 14	93 1/2	Mar. 6	Railway Steel Spring Co. pf.....	13,500,000	Mar. 20, '14	1 1/2	Q	93 1/2	93 1/2	+	.....	
22	15	22 1/2	Apr. 3	17 1/2	Jan. 9	Ray Consolidated Copper.....	14,510,230	Mar. 31, '14	37 1/2	Q	21 1/2	20 1/2	21 1/2	+	10,500
171 1/2	151 1/2	172 1/2	Jan. 22	158 1/2	Apr. 27	Reading.....	70,000,000	Feb. 12, '14	2	Q	165 1/2	163	164 1/2	+	264,000
92 1/2	82 1/2	89	Mar. 19	87 1/2	Jan. 8	Reading 1st pf.....	28,000,000	Mar. 12, '14	1	Q	88 1/2	88 1/2	88 1/2	—	200
95	84	93	Jan. 28	87	Apr. 28	Reading 2d pf.....	42,000,000	Apr. 9, '14	1	Q	89	88 1/2	89	+	200
28 1/2	17	27	Jan. 27	19 1/2	Jan. 5	Republic Iron & Steel Co.....	27,352,000	.....	.....	.....	23	22	22	—	2,730
92 1/2	72	91 1/2	Mar. 11	80	Jan. 2	Republic Iron & Steel Co. pf.....	25,000,000	Apr. 1, '14	1 1/2	Q	85 1/2	85	85 1/2	+	990
21 1/2	11 1/2	16 1/2	Jan. 23	2 1/2	Apr. 30	Rock Island Co.....	90,888,200	.....	.....	.....	37 1/2	3	3 1/2	+	4,800
4 1/2	17 1/2	25	Jan. 16	4 1/2	May 2	Rock Island Co. pf.....	49,947,400	Nov. 1, '05	1	.....	5 1/2	4 1/2	4 1/2	+	4,231
92 1/2	14	18	Jan. 14	6 1/2	Apr. 21	Rumely (M.) Co.....	11,908,300	Mar. 3, '13	1 1/2	.....	10	8 1/2	9 1/2	+	1,700
99 1/2	32 1/2	41	Jan. 13	20 1/2	Apr. 24	Rumely (M.) Co. pf.....	9,750,000	Apr. 1, '13	1 1/2	.....	28	26	26	.....	700
19 1/2	2 1/2	5 1/2	Jan. 15	2	Apr. 7	ST. LOUIS & SAN FRANCISCO.....	29,000,000	.....	.....	.....	.....	2 1/2	.....	.....	.....
50	13	18	Jan. 23	8	May 5	St. Louis & San Francisco 1st pf.....	5,000,000	May 1, '13	1	.....	10	8	10	+	200
29	5 1/2	9 1/2	Jan. 26	3 1/2	Apr. 30	St. Louis & San Francisco 2d pf.....	16,000,000	Dec. 1, '05	1	.....	4	3 1/2	4	+	600
35 1/2	20	26 1/2	Jan. 26	20	Mar. 30	S. L. & S. F. C. & E. I. s. c. E. Tr. Co. pf.....	9,045,000	.....	.....	.....	.....	5 1/2	.....	.....	.....
75	56 1/2	65 1/2	Jan. 26	57	Jan. 8	St. Louis Southwestern.....	16,356,200	.....	.....	.....	.....	21	.....	.....	.....
20 1/2	14 1/2	22 1/2	Feb. 5	16 1/2	Jan. 2	St. Louis Southwestern pf.....	19,893,700	Apr. 15, '14	1 1/2	Q	.....	60	.....	.....	.....
49 1/2	38	58	Feb. 4	45 1/2	Jan. 2	Seaboard Air Line.....	33,463,200	.....	.....	.....	20 1/2	19 1/2	19 1/2	—	1,900
213 1/2	15 1/2	193	Jan. 29	180	Apr. 24	Seaboard Air Line pf.....	22,565,500	Feb. 16, '14	1	Q	55 1/2	53 1/2	53 1/2	.....	3,150
124 1/2	116	124 1/2	Mar. 5	122 1/2	Jan. 19	Sears, Roebuck & Co.....	40,000,000	Feb. 14, '14	1 1/2	Q	183	182 1/2	183	+	300
45 1/2	23	35	Jan. 23	25	Apr. 24	Sears, Roebuck & Co. pf.....	8,000,000	Apr. 1, '14	1 1/2	Q	124 1/2	124	124	.....	45
93 1/2	88	92	Jan. 30	89 1/2	Apr. 15	Sloss-Sheffield Steel & Iron Co.....	10,000,000	Sep. 1, '10	1 1/2	.....	.....	26	.....	.....	.....
110	83	99 1/2	Jan. 23	86 1/2	Apr. 25	Sloss-Sheffield Steel & Iron Co. pf.....	6,700,000	Apr. 1, '14	1 1/2	Q	.....	89 1/2	.....	.....	.....
99 1/2	88 1/2	105 1/2	Jan. 31	94 1/2	Apr. 16	Southern Pacific.....	272,672,400	Apr. 1, '14	1 1/2	Q	92 1/2	90 1/2	91 1/2	—	31,300
99 1/2	90	103 1/2	Feb. 4	94	Apr. 28	Southern Pacific rights.....	4,956,800	.....	.....	.....	99 1/2	99	99 1/2	—	300
28 1/2	19 1/2	28 1/2	Feb. 4	22 1/2	Apr. 25	Southern Pacific sub. r. 1st paid.....	2,051,300	.....	.....	.....	96 1/2	96 1/2	96 1/2	+	100
81 1/2	72	85 1/2	Feb. 4	75 1/2	Jan. 5	Southern Railway extended.....	119,900,000	.....	.....	.....	24 1/2	24	24	—	4,700
40 1/2	31	39	May 8	32	Jan. 7	Southern Railway pf. extended.....	60,000,000	Apr. 24, '14	2 1/2	SA	79 1/2	77 1/2	78 1/2	—	1,220
63 1/2	52 1/2	66	Mar. 6	61	Apr. 29	Standard Milling.....	4,600,000	July 18, '13	2	.....	39	38	39	+	300
36	15 1/2	30 1/2	Mar. 31	20	Jan. 3	Standard Milling pf.....	6,900,000	Apr. 15, '14	2 1/2	SA	66	62 1/2	65 1/2	+	700
93 1/2	64 1/2	87	Feb. 6	70	Jan. 5	Studebaker Co.....	27,931,600	.....	.....	.....	34	32	32 1/2	—	2,800
30 1/2	26 1/2	36 1/2	Feb. 11	31 1/2	Apr. 25	Studebaker Co. pf.....	12,650,000	Mar. 1, '14	1 1/2	Q	87	87	87	+	100
132 1/2	89	149 1/2	Mar. 5	128	Jan. 3	TENNESSEE COPPER.....	5,000,000	Mar. 20, '14	75c	Q	34 1/2	34	34 1/2	—	3,200
22 1/2	10 1/2	17 1/2	Apr. 1	13 1/2	Jan. 5	Texas Co.....	30,000,000	Mar. 31, '14	2 1/2	Q	144	138	140 1/2	—	1,800
97	93	99	Jan. 29	99	Jan. 29	Texas Pacific.....	38,760,000	.....	.....	.....	16	15	15	—	2,100
43 1/2	27 1/2	45 1/2	Jan. 13	38 1/2	Apr. 25	Texas Pacific Land Trust.....	3,670,000	.....	.....	.....	41 1/2	40 1/2	41	+	3,050
13	7 1/2	12 1/2	Jan. 24	9	Apr. 20	Third Avenue.....	16,468,900	.....	.....	.....	.....	9	.....	.....	.....
20 1/2	15 1/2	23	Jan. 25	12 1/2	May 9	Toledo, St. Louis & Western.....	10,000,000	Oct. 16, '11	1	.....	12 1/2	12 1/2	12 1/2	—	100
109	101 1/2	108 1/2	Jan. 19	103	Apr. 23	Toledo, St. Louis & Western pf.....	10,000,000	Apr. 1, '14	1 1/2	Q	105	104 1/2	105	+	700
90 1/2	78	88	Jan. 12	80	Apr. 16	Twin City Rapid Transit.....	20,100,000	Apr. 1, '14	1	Q	.....	80	.....	.....	.....
113	104	113	Apr. 15	108	Jan. 16	UNDERWOOD TYPEWRITER.....	8,500,000	Apr. 1, '14	1 1/2	Q	111 1/2	111 1/2	111 1/2	.....	100
7 1/2	4	8 1/2	Feb. 2	5 1/2	Jan. 12	Underwood Typewriter pf.....	4,600,000	Apr. 1, '14	1 1/2	Q	.....	80	.....	.....	.....
41 1/2	18 1/2	32 1/2	Feb. 3	20 1/2	May 9	Union Bag & Paper Co.....	16,000,000	.....	.....	.....	5 1/2	5 1/2	5 1/2	+	900
162 1/2	137 1/2	164 1/2	Jan. 31	148 1/2	Apr. 25	Union Bag & Paper Co. pf.....	11,000,000	Apr. 1, '14	1	.....	21 1/2	20 1/2	20 1/2	—	200
93 1/2	79 1/2	86	Feb. 4	82	Apr. 24	Union Pacific.....	222,299,500	Jan. 2, '14	2 1/2	Q	157 1/2	153 1/2	154 1/2	—	113,700
50 1/2	40 1/2	50 1/2	Feb. 9	45	Jan. 7	Union Pacific pf.....	99,569,300	Apr. 1, '14	2	SA	83 1/2	82 1/2	83	—	1,000
103	96	103 1/2	Feb. 19	100 1/2	Mar. 5	United Cigar Manufacturers.....	10,847,500	Feb. 1, '14	1	Q	47	46 1/2	46 1/2	+	200
101	87	91	Jan. 19	88	Apr. 3	United Cigar Manufacturers pf.....	5,000,000	Mar. 1, '14	1 1/2	Q	.....	102	.....	.....	.....
105 1/2	95	100 1/2	Feb. 19	94 1/2	Mar. 30	United Dry Goods.....	14,427,500	May 1, '14	2	Q	.....	88	.....	.....	.....
35 1/2	16	23 1/2	Feb. 6	15	Apr. 20	United Dry Goods pf.....	10,844,000	Feb. 28, '14	1 1/2	Q	98	98	98	.....	5
63 1/2	30	49 1/2	Mar. 24	38 1/2	Jan. 14	United Railways Investment Co.....	20,400,000	.....	.....	.....	16	15 1/2	16	.....	200
16 1/2	9 1/2	13 1/2	Jan. 23	9 1/2	May 2	United Railways Investment Co. pf.....	15,000,000	Jan. 10, '07	2 1/2	Q	.....	42	.....	.....	.....
56 1/2	40	49	Feb. 6	38 1/2	Apr. 16	United States Cast Iron P. & Fdy. Co.....	12,106,300	Dec. 1, '07	1	.....	10	10	10	.....	50
66	38	87	Mar. 10	46	Jan. 7	United States Cast I. P. & Fdy. Co. pf.....	12,106,300	Apr. 15, '14	1	Q	39	39	39	—	100
44	25	20	Apr. 20	20	Apr. 20	United States Express Co.....	10,000,000	May 15, '12	3	.....	.....	72	.....	.....	.....
97	85	85 1/2	Jan. 20	81	Jan. 15	United States Industrial Alcohol.....	12,000,000	.....	.....	.....	.....	20	.....	.....	.....
77	49 1/2	63 1/2	Mar. 10	54	Jan. 7	United States Industrial Alcohol pf.....	6,000,000	Apr. 15, '14	1 1/2	Q	60	60	60	.....	100
4	3	3	Jan. 12	3	Jan. 12	United States Realty & Improv. Co.....	16,162,800	May 1, '14	1 1/2	Q	60	60	60	.....	.....
69 1/2	51	63	Mar. 14	53 1/2	Apr. 25	United States Reduc. & Refin. Co. pf.....	3,945,800	Oct. 10, '07	1 1/2	.....	.....	3	.....	.....	.....
109 1/2	98	104 1/2	Jan. 14	99 1/2	Apr. 24	United States Rubber Co.....	36,000,000	Apr. 30, '14	1 1/2	Q	58 1/2	57 1/2	57 1/2	+	3,100
69 1/2	49 1/2	67 1/2	Jan. 31	56	Apr. 25	United States Rubber Co. 1st pf.....	59,359,900	Apr. 30, '14	2	Q	102 1/2	102	102	+	500
110 1/2	102 1/2	112 1/2	Jan. 31	106 1/2	Jan. 2	United States Steel Corporation.....	508,495,200	Mar. 30, '14	1 1/2	Q	60 1/2	58 1/2	58 1/2	—	156,100
60 1/2	39 1/2	57 1/2	Apr. 6	48 1/2	Jan. 10	United States Steel Corporation pf.....	360,314,100	Feb. 27, '14	1 1/2	Q	108 1/2	108	108	+	2,030
43 1/2	22	34 1/2	Mar. 20	25 1/2	Apr. 30	Utah Copper.....	15,883,800	Mar. 31, '14	75c	Q	55 1/2	53 1/2	55 1/2	+	23,125
114	93	107 1/2	Mar. 20	96	May 7	VIRGINIA-CAROLINA CHEM. CO.....	27,987,400	Feb. 15, '13	1 1/2	.....	27	26 1/2	26 1/2	—	810
54	36	52	Mar. 10	40	Jan. 9	Virginia-Carolina Chemical Co. pf.....	20,000,000	Apr. 15, '14	2	Q	98 1/2	96	96	—	1,100
58	51	52	Apr. 13	50 1/2	Apr. 25	Virginia Iron, Coal & Coke.....	9,073,600	.....	.....	.....	.....	45	.....	.....	.....
90	49	35	Feb. 10	21	May 8	Virginia Railway & Power.....	11,949,100	Apr. 10, '14	1 1/2	SA	.....	50 1/2	.....	.....	.....
6	2	4 1/2	Jan. 23	5	Apr. 30	Vulcan Detinning Co. pf.....	1,500,000	Nov. 21, '13	**21	.....	21	21	21	—	100
17 1/2	6 1/2	13	Jan. 23	3	Apr. 30	WABASH.....	53,200,200	.....	.....	.....	1	1	1	+	500
123	85 1/2	94	Mar. 11	80 1/2	Feb. 24	Wabash pf.....	39,200,200	.....	.....	.....	3 1/2	3 1/2	3 1/2	—	1,400
46	28 1/2	35	Jan. 22	24 1/2	May 8	Wells Fargo Express Co.....	23,967,300	Jan. 15, '14	5	SA	88	88	88	—	100
65	53 1/2	58	Jan. 22	50	Apr. 21	Western Maryland.....	49,429,200	Oct. 19, '12	1	.....	25 1/2	24 1/2	24 1/2	—	300
75 1/2	54 1/2	66 1/2	Feb. 16	57 1/2	Jan. 16	Western Maryland pf.....	10,000,000	Apr. 15, '14	1	Q	62 1/2	61 1/2	61 1/2	.....	1,900
280	265	256	Jan. 23	256	Jan. 23	Western Union Telegraph.....	99,758,700	Apr. 15, '14	2	Q	.....	265	.....	.....	.....
79 1/2	53 1/2	78 1/2	Mar. 16	64	Jan. 3	Westinghouse Air Brake.....	19,638,450	Apr. 30, '14	1	Q	75 1/2	73 1/2	73 1/2	—	10,540</



## Week's Bond Trading

Week Ended May 9

Total Sales \$10,792,500 Par Value

Rise for '13.				Rise for '14.				Rise for '13.				Rise for '14.				
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	
87 1/2	83 1/2	86 1/2	73 1/2	ADAMS EXPRESS 4s.....	76	75 1/2	75 1/2	2	108 1/2	94 1/2	103	96 1/2	INSPIRATION COPPER 6s.....	99 1/2	99	43 1/2
88 1/2	83	86 1/2	84 1/2	ALBANY & SUSQ. 3 1/2s.....	86 1/2	85 1/2	86	4	81 1/2	71 1/2	79 1/2	75	INTERBOROUGH-MET. 4 1/2s.....	78	77 1/2	57 1/2
101 1/2	94	102	97 1/2	AM. AG. CHEMICAL 5s.....	99 1/2	99 1/2	99 1/2	7	98 1/2	98	99 1/2	98 1/2	INT. R. T. 1st and ref. 5s.....	99	98 1/2	45
102 1/2	98 1/2	103 1/2	101	AM. HIDE & LEATHER 6s.....	103	102 1/2	103	25	91 1/2	80	84 1/2	78	INTERNATIONAL PAPER CON. 5s.....	79	79	5
80	70	80	78 1/2	AM. ICE SECURITIES 6s.....	88 1/2	88 1/2	88 1/2	6	105	100	103	100 1/2	INTERNATIONAL PAPER 6s.....	101 1/2	101 1/2	2
105	101	105	103	AM. SMELTING SECURITIES 6s.....	104	103 1/2	103 1/2	15 1/2	88 1/2	57	67 1/2	59	INTERNAT. STEAM PUMP 5s.....	59	59	2
97 1/2	94	98	97	AM. TOBACCO 4s.....	97 1/2	97 1/2	97 1/2	11	60 1/2	50 1/2	61	47 1/2	INT. MER. MARINE 4 1/2s.....	50 1/2	49 1/2	20
110	89 1/2	97 1/2	93 1/2	AM. T. & T. cv. 4 1/2s.....	95 1/2	95 1/2	95 1/2	2	99 1/2	86 1/2	94	88	IOWA CENTRAL 1st 5s.....	90	90	1
103 1/2	89 1/2	99 1/2	94 1/2	AM. T. & T. cv. 4s.....	99	98 1/2	99	63 1/2	78	65	77 1/2	73	K. C. FT. SCOTT & M. 4s.....	76	75 1/2	40
90	83 1/2	89 1/2	85	AM. T. & T. col. 4s.....	88 1/2	88 1/2	88 1/2	52	99	94 1/2	98 1/2	94 1/2	KANSAS CITY SOUTHERN 5s.....	96	96	3
70 1/2	70 1/2	78	68	AM. WRITING PAPER 5s.....	68 1/2	68 1/2	68 1/2	19	72	68	70	68 1/2	KANSAS CITY SOUTHERN 3s.....	70	69 1/2	4
92	89	93 1/2	89 1/2	ARMOUR 4 1/2s.....	92 1/2	92 1/2	92 1/2	70	82 1/2	81 1/2	84	83	KINGS CO. ELEV. 4s.....	83 1/2	83 1/2	1
98 1/2	91 1/2	96 1/2	93	A. T. & S. F. gen. 4s.....	95 1/2	95 1/2	95 1/2	81 1/2	90 1/2	93	94	92 1/2	LACKA STEEL 5s, 1915.....	96 1/2	96 1/2	4
105 1/2	92 1/2	100	93	A. T. & S. F. cv. 4s, 1955.....	96	94 1/2	94 1/2	62	90 1/2	93	98 1/2	93 1/2	LACEDADE GAS 1st 5s.....	101 1/2	101 1/2	12
103 1/2	92	99 1/2	93	A. T. & S. F. con. 4s, 1900.....	96	95	95	64	102 1/2	99 1/2	101 1/2	100	LACEDADE GAS REF. 5s.....	99 1/2	99 1/2	1
105 1/2	98	102 1/2	99 1/2	A. T. & S. F. cv. 5s.....	100 1/2	100 1/2	100 1/2	8	102	97 1/2	100 1/2	97 1/2	LAKE SHORE 3 1/2s.....	85 1/2	85 1/2	7
88 1/2	83	88 1/2	84	A. T. & S. F. adj. 4s.....	87 1/2	87	87	3	88 1/2	85	86 1/2	84	LAKE SHORE 4s, 1928.....	92 1/2	92 1/2	68
88	83	88 1/2	84 1/2	A. T. & S. F. adj. 4s, sta.....	87 1/2	87 1/2	87 1/2	6	93 1/2	88 1/2	93 1/2	89 1/2	LAKE SHORE 4s, 1931.....	92 1/2	92 1/2	27
93 1/2	91	95 1/2	91 1/2	A. T. & S. F., E. Okla. 4s.....	95 1/2	95 1/2	95 1/2	5	92 1/2	88	92 1/2	88	LEHIGH VALLEY CON. 4 1/2s.....	99 1/2	99 1/2	6
92	85 1/2	91 1/2	86 1/2	A. T. & S. F., Trans. S. L. 4s.....	94 1/2	94	94 1/2	22	104 1/2	100	101 1/2	100 1/2	LEHIGH VAL. OF N. Y. 4 1/2s.....	101	101	3
95 1/2	87	95	91	ATLANTIC COAST LINE 4s.....	94 1/2	94	94 1/2	22	122 1/2	115 1/2	126 1/2	120	LIGGETT & MYERS 7s.....	125	124 1/2	8
92 1/2	85 1/2	93	87	AT. COAST LINE UNIFIED 4s.....	93	93	93	2	90 1/2	94	101 1/2	96 1/2	LIGGETT & MYERS 5s.....	101 1/2	100 1/2	83
92 1/2	85 1/2	93	87	AT. C. LINE, L. & N. col. 4s.....	90 1/2	90	90	12	92	92	97	95	LONG ISLAND FERRY 4 1/2s.....	96	96	5
91 1/2	88	92 1/2	90	BALT. & OHIO pr. lien 3 1/2s.....	91 1/2	91 1/2	91 1/2	13	94 1/2	89 1/2	92	89	LONG ISLAND REF. 4s.....	91	91	1
97 1/2	89 1/2	96	91 1/2	Balt. & Ohio gold 4s.....	94 1/2	94 1/2	94 1/2	75 1/2	94	86	92 1/2	91 1/2	LONG ISLAND GEN. 4s.....	91 1/2	91 1/2	1
97 1/2	88 1/2	94 1/2	90	Balt. & Ohio cv. 4 1/2s.....	91 1/2	91 1/2	91 1/2	132	104	104	102	102	LONG ISL. NORTH SHORE 5s.....	102	102	1
90 1/2	86 1/2	91 1/2	87 1/2	B. & O. Southwest 3 1/2s.....	91 1/2	90 1/2	91 1/2	8	99 1/2	94 1/2	101 1/2	95 1/2	LORILLARD 5s.....	100 1/2	100 1/2	35
90 1/2	82	100	93 1/2	Bethlehem Steel ext. 5s.....	99 1/2	99 1/2	99 1/2	39	122 1/2	115	126 1/2	119 1/2	LORILLARD 7s.....	124 1/2	124 1/2	1
86 1/2	78 1/2	88 1/2	81 1/2	Bethlehem Steel ref. 5s.....	87 1/2	86	87 1/2	26	90 1/2	91 1/2	96 1/2	92 1/2	LOUIS. & NASH. UNIF. 4s.....	95 1/2	95 1/2	91
103 1/2	99	102 1/2	101	Broadway & 7th Av. 5s.....	101 1/2	101 1/2	101 1/2	8	114 1/2	110 1/2	115	111 1/2	LOUIS. & NASH. GEN. 6s.....	114 1/2	114 1/2	1
92 1/2	84 1/2	93 1/2	87 1/2	BROOKLYN R. T. ref. 4s.....	91 1/2	90	90 1/2	58 1/2	108 1/2	108	110	108	L. & N., PENS. & ATLANTA 6s.....	110	110	1
103 1/2	99	103 1/2	99 1/2	BROOKLYN R. T. gold 5s.....	103	103	103	1	92 1/2	87 1/2	90 1/2	88	L. & N., AT. KNOX & CHI. 4s.....	90 1/2	90 1/2	8
96 1/2	96	100	96 1/2	BROOKLYN R. T. 5s, 1918.....	99 1/2	99 1/2	100	155	105 1/2	105	105 1/2	104 1/2	L. & N., S. & N. ALA. 5s.....	104 1/2	104 1/2	19
101 1/2	98 1/2	101 1/2	98 1/2	BROOKLYN UNION ELEV. 5s.....	101 1/2	101 1/2	101 1/2	10	90	81	85	83	L. & N., SO. MON. JOINT 4s.....	84	84	11
101 1/2	98 1/2	102	100	BROOKLYN UNION EL. 5s, sta.....	101 1/2	101 1/2	101 1/2	11	95 1/2	87 1/2	92 1/2	88 1/2	MANHAT. CON. 4s, tax ex.....	92 1/2	92 1/2	12
106 1/2	101 1/2	106	102 1/2	BROOKLYN UNION GAS 5s.....	105 1/2	105 1/2	105 1/2	5	93	87	97 1/2	93	MEX. PETR. CV. 6s, Ser. C.....	93	93	2
94	85	88 1/2	87	Bush Term. Bldgs. 5s.....	88 1/2	88 1/2	88 1/2	1	100	99 1/2	101 1/2	101 1/2	MICH. CENT. 5s, 1931, reg.....	103 1/2	103 1/2	1
96	90 1/2	95 1/2	92 1/2	CAL. GAS & ELEC. 5s.....	93	93	93	4	94	88 1/2	94	91	MIL. & NORTHERN CONSOL. 4 1/2s.....	101 1/2	101 1/2	1
106 1/2	103	106 1/2	103 1/2	Can. So. con. 4s, Series A.....	106 1/2	106 1/2	106 1/2	7	100	88	94 1/2	89	MIL. SPARTA & N. W. 4s.....	92 1/2	92 1/2	3
108	101 1/2	105	102	Can. So. R. la. F. & N. W. 5s.....	103	103	103	1	95	80 1/2	91 1/2	87 1/2	MINN. & ST. LOUIS CON. 5s.....	90	90	13
119	112 1/2	118	114	Central of New Jersey 5s.....	117 1/2	117 1/2	117 1/2	5	81 1/2	71	77	69 1/2	MO. K. & T. 2d 4s.....	70 1/2	70 1/2	10
101 1/2	99 1/2	100 1/2	99 1/2	Cent. R. R. & B. Co. Ga. 5s.....	100 1/2	100 1/2	100 1/2	3	77 1/2	67 1/2	71	64 1/2	MO. K. & T. REF. 4s.....	66	66	7
97 1/2	91 1/2	99 1/2	97 1/2	Central Leather 5s.....	99 1/2	99 1/2	99 1/2	106	87	79 1/2	85	72 1/2	MO. K. & T. S. F. 4 1/2s.....	72 1/2	72 1/2	10
96 1/2	89 1/2	94 1/2	91 1/2	Central Pacific 1st 4s.....	93 1/2	93 1/2	93 1/2	50	106 1/2	102	105	102 1/2	MISSOURI PACIFIC CON. 6s.....	104	104	11
91	88	91 1/2	91	Central Pacific 2d 4s.....	91 1/2	91 1/2	91 1/2	5	70 1/2	62	66 1/2	55	MISSOURI PACIFIC 4s.....	50	50	71
90	82	86 1/2	80 1/2	Central Pacific 3d 4s.....	80 1/2	80 1/2	80 1/2	1	88	87	77 1/2	64 1/2	MISSOURI PACIFIC CONV. 5s.....	68 1/2	64 1/2	77 1/2
110	103	107 1/2	105	Ches. & Ohio con. 5s.....	107	107	107	1	100	95	98 1/2	94 1/2	MISSOURI PACIFIC 5s, 1917.....	95 1/2	95 1/2	3
102	95	100 1/2	98 1/2	Ches. & Ohio fund. 5s.....	100	99 1/2	100	4	89	88 1/2	91 1/2	88 1/2	MISSOURI PACIFIC 5s, 1920.....	91	91	1
92 1/2	77 1/2	86 1/2	79 1/2	Ches. & Ohio conv. 4 1/2s.....	82	81	81	9	97	97	99	97 1/2	MOB. & O. ST. L. & C. 4s.....	91 1/2	91 1/2	1
101	90 1/2	98 1/2	92 1/2	Ches. & Ohio gen. 4 1/2s.....	93 1/2	93 1/2	93 1/2	28	94 1/2	94 1/2	94 1/2	94 1/2	MONTANA POWER 5s, Ser. A.....	93 1/2	93 1/2	9
63 1/2	50	55 1/2	45	Chicago & Alton 3 1/2s.....	45 1/2	45	45	8	97	97	99	97 1/2	MONTREAL TRAMWAYS 5s.....	98 1/2	98 1/2	5
68	60 1/2	67	60 1/2	Chicago & Alton 3s.....												

## Week's Bond Trading—Continued

Rise for '13.					Rise for '14.					Rise for '13.					Rise for '14.				
High.	Low.	High.	Low.	High.	High.	Low.	High.	Low.	High.	High.	Low.	High.	Low.	High.	High.	Low.	High.	Low.	High.
93 1/2	84	92	84 1/2	80 1/2	90 1/2	81 1/2	80 1/2	80 1/2	80 1/2	90 1/2	81 1/2	80 1/2	80 1/2	80 1/2	90 1/2	81 1/2	80 1/2	80 1/2	80 1/2
94 1/2	87	93 1/2	89 1/2	89 1/2	92 1/2	92	92 1/2	92 1/2	92 1/2	91 1/2	84	89 1/2	92 1/2	92 1/2	91 1/2	84	89 1/2	92 1/2	92 1/2
98	87 1/2	94	90	89 1/2	91	90 1/2	90 1/2	90 1/2	90 1/2	91 1/2	84	89 1/2	92 1/2	92 1/2	91 1/2	84	89 1/2	92 1/2	92 1/2
107 1/2	101	105 1/2	102 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	105 1/2	104 1/2	84	89 1/2	92 1/2	92 1/2	91 1/2	84	89 1/2	92 1/2	92 1/2
78 1/2	72 1/2	76 1/2	73	73 1/2	73 1/2	73 1/2	73 1/2	73 1/2	73 1/2	73 1/2	80 1/2	83 1/2	80 1/2	83 1/2	80 1/2	83 1/2	80 1/2	83 1/2	80 1/2
86 1/2	78 1/2	83 1/2	80 1/2	82 1/2	82 1/2	82 1/2	82 1/2	82 1/2	82 1/2	82 1/2	80 1/2	83 1/2	80 1/2	83 1/2	80 1/2	83 1/2	80 1/2	83 1/2	80 1/2
88 1/2	79 1/2	85 1/2	83 1/2	85 1/2	85 1/2	85 1/2	85 1/2	85 1/2	85 1/2	85 1/2	80 1/2	83 1/2	80 1/2	83 1/2	80 1/2	83 1/2	80 1/2	83 1/2	80 1/2
103	96	103 1/2	97 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
101 1/2	94 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
107 1/2	99	104	99 1/2	104	101 1/2	101	101 1/2	101 1/2	101 1/2	101 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
107 1/2	102 1/2	109 1/2	106 1/2	108 1/2	108	108	108	108	108	108	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
82 1/2	77 1/2	85	80 1/2	80 1/2	84	83	83 1/2	83 1/2	83 1/2	83 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
79	67 1/2	84 1/2	75 1/2	79 1/2	78	79 1/2	79 1/2	79 1/2	79 1/2	79 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
91 1/2	80	80	79	79	79	79	79	79	79	79	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
60	47 1/2	60	52	55	55	55	55	55	55	55	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
99 1/2	95 1/2	98	96	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
99 1/2	84	98	95 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
97	86 1/2	93 1/2	90	91 1/2	91 1/2	91 1/2	91 1/2	91 1/2	91 1/2	91 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
95 1/2	88 1/2	95	91	94 1/2	94 1/2	94 1/2	94 1/2	94 1/2	94 1/2	94 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
80	79	89	81 1/2	82	82	82	82	82	82	82	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
103 1/2	100	104	101 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
102 1/2	96 1/2	103 1/2	99 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
102 1/2	97 1/2	103 1/2	100 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
98 1/2	96	100	97 1/2	99 1/2	98 1/2	99	98 1/2	99	98 1/2	99	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
98	90 1/2	98	91 1/2	95 1/2	95 1/2	95 1/2	95 1/2	95 1/2	95 1/2	95 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
98	92	95 1/2	90	90	90	90	90	90	90	90	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
108 1/2	101 1/2	104 1/2	102 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
95	93 1/2	94 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
95 1/2	89 1/2	92 1/2	90 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
106 1/2	101	105	101 1/2	104 1/2	103 1/2	104	103 1/2	104	103 1/2	104	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
94 1/2	46 1/2	61 1/2	50 1/2	53 1/2	52	52	52	52	52	52	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
92 1/2	46	55 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
54	46	55 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
51 1/2	43 1/2	57 1/2	46 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
29 1/2	11 1/2	12	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
27 1/2	10	14 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
105 1/2	101 1/2	106	102 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
102 1/2	99 1/2	102 1/2	100 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
87 1/2	75	80	72	72 1/2	72 1/2	72 1/2	72 1/2	72 1/2	72 1/2	72 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
107 1/2	103	105 1/2	102 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
96 1/2	87	93	86 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
97	94 1/2	99	96 1/2	99	99	99	99	99	99	99	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
94	87	95 1/2	89 1/2	94 1/2	94 1/2	94 1/2	94 1/2	94 1/2	94 1/2	94 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
98 1/2	90	95	91 1/2	93 1/2	93 1/2	93 1/2	93 1/2	93 1/2	93 1/2	93 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2
97 1/2	89	92 1/2	89 1/2	91	90 1/2	91	90 1/2	91	90 1/2	91	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2	85 1/2	90 1/2

## Transactions on the New York Curb

Week Ended May 9

Industrials					Sales					Sales					Sales				
—Week's Range.—					—Week's Range.—					—Week's Range.—					—Week's Range.—				
High.	Low.	Last.	Chg.	Net	High.	Low.	Last.	Chg.	Net	High.	Low.	Last.	Chg.	Net	High.	Low.	Last.	Chg.	Net
2,300.	1,700	17-16	15-16	17-16	—	3/4	—	—	—	500.	11	2	2	—	2	2	2	—	—
2,300.	Crown Reserve	17-16	15-16	17-16	—	3/4	—	—	—	2,000.	*Ely Con	5	2 1/2	2 1/2	—	1	—	—	—
2,300.	British-Am. Tob	22 1/2	22 1/2	22 1/2	—	—	—	—	—	500.	*Florence	54	54	54	—	1	—	—	—
4,500.	Brit.-Am. Tob., new	28 1/2	22 1/2	22 1/2	+ 3/4	—	—	—	—	1,000.	Gold Hill	—	9-16	9 1/2	+ 1-16	—	—	—	—
8,800.	Houston Oil	14 1/4	13 1/4	14 1/4	—	—	—	—	—	1,080.	Goldfield Cons	17-16	1 1/2	1 1/2	+ 1-16	—	—	—	—
185.	Kelly Sp'field Tire	53	51	51	—	—	—	—	—	2,000.	Greene-Cannara	34	30 1/2	31	+ 1-4	—	—	—	—
100.	Kelly Sp'field Tire pf.	135	135	135	—	—	—	—	—	22,000.	*Greenwater	7 1/2	7	7	—	—	—	—	—
900.	Manhattan Translt.	15-16	11-16	11-16	—	—	—	—	—	3,500.	*Jumbo Extension	25	24	25	—	—	—	—	—
1,900.	Maxwell Motors	—	8 1/2	8 1/2	+ 3/4	—	—	—	—	3,100.	*Kerr Lake	—	4 1/4	4 1/4	+ 7-16	+ 3-16	—	—	—
2,000.	Maxwell Mot. 1st pf.	41 1/4	39 1/4	39 1/4	+ 3/4	—	—	—	—	1,000.	*La Rose Consol.	13 1/2	1 1/2	1 1/2	—	—	—	—	—
1,000.	Maxwell Mot. 2d pf.	15 1/4	14 1/4	14 1/4	+ 1/4	—	—	—	—	1,900.	*McKinley-Darragh	64	62	64	+ 3	—	—	—	—
1,470.	Pueb. Smelt. & Rfg.	21	2	2 1/2	+ 1-16	—	—	—	—	4,300.	Mines of America	—	2 1/2	2 1/2	+ 3/4	+ 3	—	—	—
14,500.	Riker & Hageman	18 1/2	9	8 1/2	+ 3/4	—	—	—	—	14,900.	*Nevada Hills	40	31	36	+ 5	—	—	—	—
400.	Savoy Oil	8 1/2	8	8	—	—	—	—	—	1,200.	Nipissing Mines Co.	6 1/4	6	6	—	1-16	—	—	—
350.	Tobacco Prod. pf.	87	83 1/2	84 1/2	+ 2	—	—	—	—	12,000.	*Oro	12 1/2	11	11 1/2	—	—	—	—	—
1,100.	U. C. St. Co. of Am.	88 1/4	86 1/2	86 1/2	+ 1 1/4	—	—	—	—	1,400.	Pacific Smelters	—	3 1/4	3 1/4	+ 3/4	+ 3/4	—	—	—
11,500.	U. Prof. Sh. Corp.	5	4 1/4	4 1/4	+ 3/4	—	—	—	—	1,800.	Standard Silver-Lead	17 1/2	11-16	1 1/2	—	—	—	—	—
1,700.	Wayland Oil & Gas.	6 1/2	6	6	+ 1/4	—	—	—	—	11,000.	Stewart	13-16	13-16	13-16	+ 1-16	—	—	—	—
162.	Willis Overland	63	62 1/2	63	+ 2 1/2	—	—	—	—	1,400.	Stewart M. tr. cfs.	15-16	1 1/2	15-16	+ 1-16	—	—	—	—
3,800.	Nat. Clark & Sult.	57 1/2	49	50 1/2	+ 7 1/2	—	—	—	—	15,000.	Tonopah Merger	61	57	57	—	—	—	—	—
Standard Oil Subsidiaries					Mining					*Cents per share.					Bonds				
4,900.	Anglo-Am. Oil	17	16 1/2	16 1/2	— 3/4	—	—	—	—	1,000.	*Beaver Consol	21	21	21	—	6	—	—	—
33.	Atlantic Refining	64 1/2	61 1/4	61 1/4	+ 11	—	—	—	—	2,300.	Boston Montana	9 1/2	8 1/2	9	—	1/2	—	—	—
405.	Buckeye Pipe Line	146	140	141	+ 4	—	—	—	—	1,800.	Bradford Copper	8 1/4	7 1/4	8	—	—	—	—	—
265.	Continental Oil	237	220	220	—	5	—	—	—	1,000.	British Col. Cop.	2	1 1/2	1 1/2	—	—	—	—	—
92.	Crescent Pipe Line	53	52	51 1/2	—	—	—	—	—	300.	Butte-New York	—	5 1/4	5 1/4	—	—	—	—	—
50.	Cumberland Pipe L.	58	56	55	—	2	—	—	—	1,300.	Can. Cop. Corp. w. l.	2 1/2	2 1/2	2 1/2	—	1/2	—	—	—
90.	Galena-Signal Oil	180	170	170	—	4	—	—	—	1,500.	Buffalo Mines	—	1 1/2	13-16	1 1/2	—	—	—	—
225.	Indiana Pipe Line	114	108	108	—	3	—	—	—	10,300.	*Can. Gold-Silver	9 1/2	7	8	+ 1	—	—	—	—
270.	National Transit	31	29	29	—	2	—	—	—	300.	Corpor Mines	—	1 1/2	1 1/2	—	—	—	—	—
10.	New York Translt.	272	258	270	+ 2	—	—	—	—	000.	Caribou Cobalt	69	67	69	—	1	—	—	—
80.	Northern Pipe Line	120	115	115	—	1	—	—	—	4,000.	*Dia. Black Butte	4	4	4	—	—	—	—	—
1,050.	Ohio Oil	184	167 1/2	171	—	6	—	—	—	2,000.	*Diamondfield Daisy	7	7	7	—	—	—	—	—



# Transactions on Other Markets

Below Will Be Found Transactions and High, Low and Final Prices Reported Last Week on Various Markets Elsewhere Than in New York. For Mining Stocks and Public Utilities Securities See Under Those Classifications

## Industrials and Miscellaneous

Name.	Market.	Sales.	High.	Low.	Last.
ALASKA PACKERS.....San F.		85	75	75	75
Amal. Oil.....San F.		110	77 1/2	77 1/2	77 1/2
Am. Agr. Chemical.....Boston		401	54 1/2	52	54
Am. Agr. Chem. pf.....Boston		425	94	93 1/2	94
Am. Bakery 6s.....St. Louis		\$200	104 1/2	104 1/2	104 1/2
Am. Ice Sec.....Philadelphia		210	31 1/2	30 1/2	30 1/2
Am. Pneu. Service.....Boston		60	2 1/2	2 1/2	2 1/2
Am. Pneu. Service pf.....Boston		71	18 1/2	18 1/2	18 1/2
Am. Radiator.....Chicago		59	400	400	400
Am. Radiator pf.....Chicago		15	130	130	130
Am. Rolling Mill.....Cin.		30	160	160	160
Am. Sewer Pipe.....Pittsburgh		550	10 1/2	17 1/2	18
Am. Shipbuilding pf.....Chicago		63	80	76	78
Am. Shipbuilding.....Chicago		25	37	37	37
Am. Sugar.....Boston		582	103 1/2	102	103
Am. Sugar pf.....Boston		148	113 1/2	111 1/2	112
Am. Window Glass.....Pitts.		130	100	100	100
Am. Wool pf.....Boston		217	77	76 1/2	76 1/2
Ames Holden.....Montreal		110	10	10	10
Ames Holden pf.....Montreal		25	50 1/2	50	50
Asbestos bond.....Montreal		\$500	50	50	50
Ass'd Oil.....Los Angeles		20	38 1/2	38 1/2	38 1/2
Ass'd Oil.....San Francisco		100	38 1/2	38	38
Ass'd Oil 5s.....San Francisco		\$7,000	98	98	98
Atl. G. & W. I. pf.....Boston		20	14 1/2	14 1/2	14 1/2
Atl. G. & W. I. 5s.....Boston		\$14,000	65 1/2	65	65
Atl. G. & W. I.....Boston		10	7	7	7
BALDWIN LOCO.....Phila.		2	48 1/2	48 1/2	48 1/2
Baldwin Loco. pf.....Phila.		36	108	107	108
Baldwin Loco. 1st 5s.....Phila.		\$2,000	104 1/2	104 1/2	104 1/2
Barcelona.....Toronto		1,804	27 1/2	25 1/2	25 1/2
Booth Fisheries.....Chicago		105	40	36	36
Booth Fisheries pf.....Chicago		126	75	73	73
B. C. Packers.....Montreal		25	130	130	130
Burt. F. & N. pf.....Toronto		26	63	62	62
CAL. WINE ASSN., San Fran.		120	46 1/2	45	46
Cal. Wine Assn. pf., San Fran.		10	70 1/2	70 1/2	70 1/2
Cambria Iron.....Phila.		10	42 1/2	42 1/2	42 1/2
Cambria Steel.....Phila.		387	47	46 1/2	47
Canadian Bread.....Toronto		285	29	27 1/2	28 1/2
Canadian Bread pf.....Toronto		30	90 1/2	90	90
Canadian Bread bds.....Toronto		\$3,800	95	94 1/2	94 1/2
Canada Car.....Montreal		140	60	56	57
Canada Car pf.....Montreal		200	101 1/2	99 1/2	99 1/2
Canada Car bond.....Montreal		\$500	104	104	104
Can. Car'ge Fac. pf.....Montreal		20	81	81	81
Canada Cement.....Montreal		145	29	28 1/2	29
Canada Cement pf.....Montreal		271	90	90	90
Canada Cement bds.....Montreal		\$6,000	96 1/2	96 1/2	96 1/2
Canada Cement.....Toronto		75	28 1/2	28 1/2	28 1/2
Canada Cement pf.....Toronto		5	90 1/2	90 1/2	90 1/2
Canada Cotton.....Montreal		50	27	27	27
Canada Cotton pf.....Montreal		85	72 1/2	72	72 1/2
Canada Cotton bond.....Montreal		\$20,000	81	80	81
Canada Gen. Elec.....Toronto		250	105 1/2	103	103
Canada Gen. Elec.....Montreal		182	105 1/2	103 1/2	103 1/2
Canada Gen. Rubber.....Montreal		28	91	91	91
Caney River Gas.....Pittsburgh		30	23	22	22
Caribou Oil.....San Fran.		100	1 1/4	1 1/4	1 1/4
Chicago Pneu. Tool.....Chicago		330	54 1/2	53	53
Chicago Ry. Equip.....St. L.		20	84	84	84
Cigar Mach. Corp.....Balt.		100	1 1/2	1 1/2	1 1/2
City Dairy pf.....Toronto		10	100 1/2	100	100
Col. Fuel & Iron.....Phila.		5	27 1/2	27 1/2	27 1/2
Cons. Coal.....Baltimore		22	92 1/2	92 1/2	92 1/2
Cons. Coal 6s.....Baltimore		\$15,000	100 1/2	100 1/2	100 1/2
Cont. Coal & Coke pf., St. L.		15	79 1/2	79 1/2	79 1/2
Con. Coal ref. 5s.....Balt.		\$5,000	89 1/2	89 1/2	89 1/2
Con. Coal ref. 4 1/2s.....Balt.		\$3,000	90 1/2	90 1/2	90 1/2
C. & S. Brew. 6s.....Cleve.		\$1,000	64 1/2	64 1/2	64 1/2
Crucible Steel.....Pittsburgh		640	15	14 1/2	14 1/2
Crucible Steel pf.....Pittsburgh		340	91	90 1/2	91
DAYTON BREW. 6s.....Cleve.		\$15,000	59	59	59
Distillers' Sec.....Phila.		10	14 1/2	14 1/2	14 1/2
Dominion Bridge.....Montreal		75	114	112 1/2	113
Dominion Can.....Toronto		320	44	43	43 1/2
Dominion Can pf.....Toronto		85	85 1/2	85	85 1/2
Dominion Can.....Montreal		80	44	43 1/2	43 1/2
Dominion Coal pf.....Montreal		6	102	102	102
Dominion Coal bds.....Montreal		\$3,000	100 1/2	99 1/2	100
Dominion Coal bds.....Toronto		\$2,000	99 1/2	99 1/2	99 1/2
Dominion Cotton bds.....Mont.		\$1,500	100 1/2	100	100 1/2
Dominion I. & S. pf.....Mont.		365	85	80	80
Dominion Steel.....Montreal		2,700	26	22 1/2	22 1/2
Dominion Steel.....Toronto		1,465	25 1/2	22	22 1/2
Dominion Textile.....Montreal		300	75 1/2	74 1/2	74 1/2
Dominion Textile pf.....Montreal		50	101	100	100
Dow Chemical.....Cleveland		340	5 1/2	5 1/2	5 1/2
EAST BOSTON LAND.....Bos.		445	12	11 1/2	11 1/2
Electric Storage Bat.....Phila.		149	53	52	52
Elkhorn Fuel.....Baltimore		55	19	19	19
Elkhorn Fuel 5s.....Baltimore		\$2,000	94 1/2	94 1/2	94 1/2
FEDERAL LEAGUE.....Balt.		8	6 1/2	6 1/2	6 1/2
Firestone Rub.....Cleveland		10	290	290	290
G. B. S. BREW. inc.....Balt.		\$1,000	3	3	3
G. B. S. Brew. 4s.....Balt.		\$12,000	26 1/2	25 1/2	26 1/2
General Asphalt.....Philadelphia		15	37	37	37
General Asphalt pf.....Phila.		68	77	76 1/2	76 1/2
General Electric.....Boston		310	147 1/2	146	146 1/2
General Petrol.....San Fran.		100	6	4 1/2	4 1/2
Gen. Petrol. 6s.....San Fran.		\$12,000	44	37	37 1/2
Giant Powder.....San Francisco		175	84 1/2	84	84 1/2
Goodyear Rubber.....Cleveland		53	175 1/2	174 1/2	174 1/2
Goodyear pf.....Cleveland		75	98	97	98
Grassell Chem.....Cleveland		37	127	127	127
HARB-WALKER pf.....Pitts.		20	98 1/2	98 1/2	98 1/2
Hart. S. & M. pf.....Chicago		332	105 1/2	105 1/2	105 1/2
Hawaiian C. & S.....San Fran.		40	23 1/2	23 1/2	23 1/2
Hawaiian C. & S. 6s.....San Fran.		\$7,000	99 1/2	99 1/2	99 1/2
Honolulu Oil.....San Francisco		500	120	120	120
Hoster Cols. Brew. 6s.....Cleve.		\$1,000	45	45	45
Houston Oil cts.....Baltimore		420	14 1/2	14	14
ILLINOIS BRICK.....Chicago		180	64	63	63 1/2

Name.	Market.	Sales.	High.	Low.	Last.
Independent Brew.....Pitts.		26	4 1/2	4 1/2	4 1/2
Independent Brew. pf.....Pitts.		140	23 1/2	23	23
Interlake S. S.....Cleveland		180	100 1/2	100	100 1/2
JOSTIN & SCHMIDT pf., Cin.		5	109	109	109
LA BELLE IRON.....Pittsburgh		70	36 1/2	36 1/2	36 1/2
Lake Superior Inc. 5s.....Phila.		\$2,000	70	70	70
Lake Superior Corp.....Phila.		710	19 1/2	18 1/2	18 1/2
Lake of Woods.....Montreal		40	129 1/2	128 1/2	128 1/2
Lake of Woods pf.....Montreal		50	120	119	120
Lake of Woods bd.....Montreal		\$1,000	102	102	102
Laurentide Paper.....Montreal		1,040	181	174 1/2	175
Laurentide Paper, new.....Mont.		20	175	175	175
Lehigh Coal & Nav.....Phila.		140	78	77 1/2	78
Lehigh Coal & N. cts.....Phila.		535	79	77 1/2	77 1/2
Lehigh Coal & N. 4 1/2s.....Phila.		\$55,000	99 1/2	99	99
Leh. Cl & N. gen 4 1/2s.....Phila.		\$1,000	103	103	103
Litt Bros.....Philadelphia		85	18	18	18
Los Angeles Inv. Co., Los An.		15,203	84	70	82
MACDONALD.....Montreal		65	13 1/2	11 1/2	11 1/2
Macdonald.....Toronto		130	13	11 1/2	11 1/2
McElwain pf.....Boston		27	100	99	100
Maple Leaf.....Toronto		325	30 1/2	32 1/2	33 1/2
Maple Leaf pf.....Toronto		151	92	90 1/2	91 1/2
Maricopa Nor. Oil.....Los An.		18,500	8 1/2	7 1/2	7 1/2
Mergenthaler.....Boston		83	214 1/2	214 1/2	214 1/2
Mergenthaler.....Washington		57	215 1/2	215	215
Merchant Bridge 6s., St. Louis		\$3,000	106 1/2	106 1/2	106 1/2
Midway Nor. Oil.....Los An.		1,000	16 1/2	16 1/2	16 1/2
Montreal Cotton.....Montreal		15	52	52	52
Montreal Cotton pf.....Montreal		29	100	99 1/2	99 1/2
NAT. BRICK bond.....Montreal		\$500	72 1/2	72 1/2	72 1/2
Nat. Carbon.....Chicago		271	108 1/2	108	108 1/2
Nat. Fireproof.....Pittsburgh		1,820	8 1/2	7 1/2	8
Nat. Fireproof pf.....Pittsburgh		300	26 1/2	26	26
Nat. Steel.....Toronto		2	68	68	68
Nat. Pacific Oil.....Los An.		32,250	3 1/2	3 1/2	3 1/2
Nat. Dep. cts.....San Fran.		\$1,000	30	30	30
Natoma Con. Col. 6s., San F.		\$2,000	32	32	32
N. E. Cotton Yarn.....Boston		30	20	20	20
New Eng. Cotton 5s.....Boston		\$2,000	80	80	80
Neuralgine.....Cleveland		31	190 1/2	190 1/2	190 1/2
Noble Electric.....San F.		50	1	1	1
N. & W. Steamboat.....Wash.		3	189	189	189
Nova Scotia Steel.....Montreal		380	65 1/2	62	62
Nova Scotia Steel.....Toronto		8	64 1/2	64 1/2	64 1/2
ONOMCA Sug.....San F.		10	17	17	17
Ogilvie Mill pf.....Mont.		43	114 1/2	114	114 1/2
Ogilvie Mill bond.....Mont.		\$1,000	103	103	103
Ohio Fuel Oil.....Pittsburgh		280	12 1/2	12 1/2	12 1/2
Ohio Fuel Supply.....Pittsburgh		227	42 1/2	41 1/2	42 1/2
Osage & Okla. Gas.....Pittsburgh		100	57	56 1/2	56 1/2
PENMAN'S.....Montreal		51	51	50 1/2	50 1/2
Penmans pf.....Montreal		40	80 1/2	80 1/2	80 1/2
Penn. Salt Mfg.....Philadelphia		297	102 1/2	102	102 1/2
Penn. Steel pf.....Philadelphia		117	63	59 1/2	59 1/2
Pitts. Brewing.....Pittsburgh		1,015	104	9 1/2	104
Pitts. Brewing pf.....Pittsburgh		80	26 1/2	26	26 1/2
Pitts. Brewing 6s.....Pittsburgh		\$3,000	68	68	68
Pitts. Coal.....Pittsburgh		15	20	20	20
Pitts. Coal pf.....Pittsburgh		50	89	88 1/2	89
Pitts. Coal 5s.....Pittsburgh		\$3,500	94	93 1/2	94
Pitts. Plate Glass.....Pittsburgh		30	103 1/2	103 1/2	103 1/2
Pitts. Oil & Gas.....Pittsburgh		410	9 1/2	9	9 1/2
Poulsen Wireless.....San F.		425	3	2 1/2	3
Price Bros. bond.....Mont.		\$3,500	79 1/2	79 1/2	79 1/2
Producers' Transp.....Los An.		19	81	80	80
Pullman Palace Car.....Boston		104	154 1/2	153 1/2	153 1/2
Pure Oil.....Pittsburgh		11,000	19 1/2	18 1/2	18 1/2
Pyramid Oil.....S. F.		1,000	04	04	04
QUAKER OATS.....Chicago		45	235	234 1/2	234 1/2
REECE FOLDING.....Boston		10	4 1/2	4 1/2	4 1/2
Rich. & Ont. Nav.....Montreal		629	109 1/2	109 1/2	109 1/2
Rich. & Ont. Nav.....Toronto		132	103 1/2	102 1/2	103
Riggs Realty 5s.....Wash.		\$3,000	102	102	102
Rogers.....Toronto		70	110	110	110
SAN F. DRY DOCK 5s.....S. F.		\$7,000	100	100	100
Sawyer Massey.....Toronto		25	25 1/2	25 1/2	25 1/2
Santa Cruz Port Cem.....S. F.		50	43	42 1/2	43
Santa Cruz P. C. 6s.....S. F.		\$7,000	87	87	87
Sears-Robuck.....Chicago		785	186 1/2	183 1/2	184 1/2
Sears-Robuck pf.....Chicago		45	124 1/2	124 1/2	124 1/2
Schwartz. & Sulz. 5s.....Chicago		\$1,000	100 1/2	100 1/2	100 1/2
Shredded Wheat.....Toronto		906	90	89	89
Span-Am. Iron 6s.....Phila.		\$2,000	101 1/2	101 1/2	101 1/2
Spanish River.....Toronto		10	10	10	10
Spanish River.....Montreal		21	104	10	104
Stark Tusc. Brew. pf.....Cleve.		25	9 1/2	9 1/2	9 1/2
Steel Co. of Canada.....Toronto		380	15 1/2	14 1/2	14 1/2
Steel Co. of Can. pf.....Toronto		133	75	75	75
Steel Co. of Can.....Montreal		50	15 1/2	14 1/2	14 1/2
Swift & Co.....Chicago		500	105 1/2	105 1/2	105 1/2
Swift & Co. 6s.....Chicago		\$16,000	96 1/2	96 1/2	96 1/2
Swift & Co.....Boston		420	105 1/2	105	105 1/2
TOOKE BROS. pf.....Montreal		10	80	80	80
Torington.....Boston		124	29 1/2	29 1/2	29 1/2
Torington pf.....Boston		14	28	27	28
Tucketts.....Montreal		31	30 1/2	30 1/2	30 1/2
Tucketts pf.....Montreal		35	94	94	94
Tucketts.....Toronto		50	30	30	30
Tucketts pf.....Toronto		12	95	94 1/2	94 1/2
UNION CARBIDE.....Chicago		345	154 1/2	153	153 1/2
Union Gas.....Pittsburgh		32	133	133	133
Union Oil.....Los Angeles		330	74	67 1/2	71
Union Oil 5s.....Los Angeles		\$6,000	87 1/2	87	87 1/2
Union Transp. 5s., Los Angles		\$5,000	92 1/2	92 1/2	92 1/2
Union Sand.....St. Louis		70	75	75	75
Union Switch & Signal, Pitts.		179	109	108 1/2	109
United Fruit.....Boston		1,038	159 1/2	156	157
United Fruit 4 1/2s.....Boston		\$1,000	96 1/2	96 1/2	96 1/2
United Fruit 4 1/2s, '25.....Boston		\$7,000	94 1/2	94 1/2	94 1/2
United Oil.....Los Angeles		12,000	22 1/2	22	22 1/2
United Shoe Mach.....Boston		\$,497	57 1/2	56	56 1/2
United Shoe Mach. pf.....Boston		238	29	28 1/2	29 1/2
U. S. Printing.....Cincinnati		4	73 1/2	73 1/2	73 1/2
U. S. Steel.....Pittsburgh		10	60	60	60
U. S. Steel.....Boston		3,615	60 1/2	58 1/2	58 1/2
U. S. Steel pf.....Chicago		226	108 1/2	108	108 1/2
U. S. Steel.....Philadelphia		19,270	60 1/2	58 1/2	58 1/2
U. S. Steel 5s.....Boston		\$5,000	102 1/2	102 1/2	102 1/2
VALLEY STEAMSHIP, Cleve.		15	105	105	105

# Latest Earnings of Important Railroads

Below are shown the earnings of important railroads according to the latest reports published. The net earnings are in some cases the figure resulting from the

deduction of expenses alone from gross receipts, in others it is the amount remaining after taxes have been paid and car settlements made with other railroads. As

each railroad reports its net in the same way from month to month, these figures, published currently, are the best guide for those interested

## March Gross and Net Earnings

March Compared with Same Month in 1913				Earnings July 1 to April 1, Compared with Same 1913			
Gross		Net		Gross		Net	
Amount.	Change.	Amount.	Change.	Amount.	Change.	Amount.	Change.
\$9,346,466	— \$177,424	\$3,472,092	— \$388,768	Atch., Top. & Santa Fe.....	\$83,679,202	— \$5,819,242	— 6.5
3,763,661	— 4,539	1,238,105	— 156,079	Atlantic Coast Line.....	27,653,331	— 305,169	— 1.1
7,974,380	— 184,523	2,374,235	— 851,636	Baltimore & Ohio.....	74,260,822	— 1,745,247	— 2.3
3,727,974	— 3,316	552,519	— 210,584	Boston & Maine.....	35,596,433	— 1,020,978	— 2.8
901,590	— 68,933	214,479	— 22,447	Buffalo, Roch. & Pitts.....	8,567,824	— 445,610	— 5.5
1,533,400	— 152,500	360,400	— 71,100	Canadian Northern.....	17,793,800	— 955,900	— 5.7
9,447,461	— 1,664,432	3,099,239	— 756,178	Canadian Pacific.....	100,244,012	— 3,821,364	— 3.7
1,325,376	— 4,712	393,684	— 24,593	Central R. R. of Georgia.....	11,257,451	— 364,850	— 3.3
2,434,739	— 103,173	719,783	— 41,774	Central R. R. of N. J.....	23,609,037	— 704,992	— 2.9
3,151,635	— 260,969	986,467	— 215,275	Chesapeake & Ohio.....	27,405,422	— 692,575	— 2.6
1,441,037	— 172,655	334,551	— 88,782	Chicago & Eastern Illinois.....	12,428,186	— 61,102	— 0.5
1,231,656	— 74,084	336,887	— 50,411	Chicago Great Western.....	10,903,225	— 290,209	— 2.7
7,630,103	— 33,203	3,129,375	— 663,825	Chi., Mil. & St. Paul.....	70,034,298	— 1,912,904	— 2.7
6,901,638	— 56,162	1,948,129	— 213,723	Chicago & Northwestern.....	65,882,335	— 228,656	— 0.3
1,511,155	— 159,747	386,763	— 89,638	Chi., St. P., M. & O.....	14,060,163	— 828,917	— 6.3
784,484	— 105,873	20,966	— 12,325	Cin., Ham. & Dayton.....	7,540,546	— 226,610	— 2.9
995,028	— 170,944	244,348	— 2,807	Colorado & Southern.....	10,385,698	— 1,222,977	— 10.5
2,777,930	— 11,419	602,559	— 129,325	Delaware, Lack. & Western.....	29,611,504	— 663,023	— 2.2
1,680,465	— 105,680	431,389	— 42,055	Denver & Rio Grande.....	17,974,190	— 879,544	— 4.6
4,981,548	— 87,145	937,172	— 160,126	Erie.....	45,946,607	— 1,209,380	— 2.6
3,421,636	— 262,791	958,700	— 14,600	Grand Trunk Railway.....*	9,014,948	— 682,527	— 7.0
5,279,321	— 196,375	1,746,622	— 41,458	Great Northern.....	58,294,721	— 471,928	— 0.8
5,928,407	— 668,551	1,339,463	— 425,981	Illinois Central.....	51,044,699	— 1,831,325	— 3.7
980,970	— 89,536	347,001	— 50,102	Kansas City Southern.....	8,191,613	— 89,416	— 1.1
3,000,130	— 36,846	656,106	— 28,243	Lehigh Valley.....	29,270,424	— 2,703,483	— 8.5
5,023,975	— 97,624	1,384,647	— 332,355	Louisville & Nashville.....	46,004,197	— 1,137,034	— 2.5
1,047,977	— 66,728	356,394	— 77,633	Maine Central.....	8,811,643	— 276,634	— 3.2
1,392,292	— 356,037	379,264	— 228,591	Minn., St. P. & Sault Ste. M.....	14,670,753	— 1,696,422	— 10.4
2,369,211	— 100,222	527,808	— 35,400	Missouri, Kansas & Texas.....	24,783,148	— 477,280	— 1.9
4,891,491	— 21,933	1,265,012	— 123,496	Missouri Pacific.....	46,025,270	— 1,539,151	— 3.2
7,529,866	— 351,190	1,657,784	— 88,923	N. Y. Cent. & Hud. River.....*	20,956,796	— 1,692,527	— 7.5
23,234,547	— 341,112	5,391,345	— 284,541	N. Y. Central Lines.....*	63,106,707	— 6,748,225	— 9.7
3,598,327	— 29,496	1,202,335	— 12,912	Norfolk & Western.....	33,433,948	— 490,977	— 1.5
4,947,821	— 672,053	1,833,019	— 255,217	Northern Pacific.....	52,668,371	— 2,518,884	— 4.6
14,851,147	— 2,020	2,649,774	— 21,192	Pennsylvania Railroad.....*	40,484,014	— 2,775,262	— 6.4
29,558,555	— 169,672	4,249,140	— 651,687	Pennsylvania Lines.....*	81,458,215	— 6,737,004	— 7.6
1,362,755	— 32,639	98,596	— 224,294	Pere Marquette.....	12,553,756	— 751,247	— 5.6
3,934,197	— 64,328	1,086,615	— 209,541	Philadelphia & Reading.....	36,648,070	— 2,271,752	— 5.8
5,636,955	— 42,853	1,523,081	— 292,022	Rock Island Lines.....	52,173,612	— 2,236,607	— 4.1
1,051,079	— 28,271	151,348	— 112,515	St. Louis & Southwestern.....	10,116,766	— 223,097	— 2.2
2,431,565	— 78,121	766,083	— 11,398	Seaboard Air Line.....	19,067,876	— 703,252	— 3.8
11,361,536	— 53,754	2,738,207	— 436,677	Southern Pacific.....	105,031,753	— 3,254,881	— 3.0
5,952,821	— 81,748	1,543,457	— 275,222	Southern Railway.....	53,169,847	— 1,050,844	— 2.0
1,490,953	— 34,159	270,575	— 40,776	Texas Pacific.....	14,641,873	— 466,319	— 3.3
6,893,466	— 116,787	2,049,263	— 94,558	Union Pacific.....	71,188,262	— 615,380	— 0.9
1,047,921	— 8,313	250,235	— 10,638	Yazoo & Mississippi Valley.....	9,936,749	— 1,462,951	— 17.2

\*Fiscal year begins Jan. 1.

## BANKS—(Continued.)

Name.	Market.	Sales.	High.	Low.	Last.
IMPERIAL.....	Toronto	31	21 1/4	21 1/4	21 1/4
Insurance Co. of N. A., Phila.		53	22 1/4	21 3/4	22
LONDON & CAN. BK. Toronto		6	135	135	135
MARYLAND NAT. BK. Balto.		100	23 1/4	23 1/4	23 1/4
Merchants.....	Montreal	39	189	189	189
Merch. & Mechanics.....	Balto.	180	32	31 1/4	31 1/4
Mercantile Trust.....	St. Louis	10	33 1/4	33 1/4	33 1/4
Mech.-Am. National.....	St. Louis	24	273	272	272
Metropolitan National.....	Wash.	4	195	195	195
Molson's.....	Montreal	7	198	198	198
Montreal.....	Montreal	7	240	240	240
Munsey Trust.....	Balto.	8	101 1/4	101 1/4	101 1/4
NAT. BK. OF WASH., Wash.		19	240	240	240
New Or. Cot. Exch. Sept. N. O.		1	2,050	2,050	2,050
Nova Scotia.....	Toronto	40	262 1/4	262 1/4	262 1/4
Nova Scotia.....	Montreal	30	263 1/4	262 1/4	262 1/4
QUEBEC.....	Montreal	5	121	121	121
ROYAL.....	Montreal	21	223	223	223
Royal.....	Toronto	8	223 1/4	223 1/4	223 1/4
SECURITY TR. & S'V., Los A.		5	385	385	385
State National.....	St. Louis	1	201 1/4	201 1/4	201 1/4
Standard.....	Toronto	20	215 1/4	215 1/4	215 1/4
TORONTO.....	Toronto	7	210 1/4	210 1/4	210 1/4
Tor. Gen. Trust.....	Toronto	5	200 1/4	200	200
Toronto Mortgage.....	Toronto	6	140	140	140
Third Nat. Bank.....	St. Louis	110	250	250	250
Title Guar. & T.....	St. Louis	174	70 1/4	70	70 1/4
UNION.....	Montreal	17	144	142 1/4	144

## State, Municipal, Etc.

Name.	Market.	Sales.	High.	Low.	Last.
City of Balt. pav. 4s, '31. Balt.		\$700	97 1/4	97 1/4	97 1/4
City of Balt. S. L. 4s, '61. Balt.		\$16,100	97 1/4	97 1/4	97 1/4
City of Balt. water 4s, '61. Balt.		\$1,000	97 1/4	97 1/4	97 1/4
City of Balt. dock 4s, '62. Balt.		\$5,000	97 1/4	97 1/4	97 1/4
City of Balt. water 4s, '58. Balt.		\$5,000	97 1/4	97 1/4	97 1/4
City of Balt. ex. 3 1/2s, '80. Balt.		\$1,000	84	84	84
City of New Orleans, 4s, N. O.		\$4,000	96	95 1/2	96
City of N.O. pub. imp. 4s, '90. N. O.		\$400	92 1/4	92 1/4	92 1/4
State of La. 4 1/2s, 1904..... N. O.		\$3,000	103 1/4	103 1/4	103 1/4
State of La. 4 1/2s, 1907..... N. O.		\$2,000	104 1/4	104	104
U. S. Govt. 3s, coupon, Wash.		\$500	101	101	101
Virginia 2-3s, century..... Balt.		\$3,000	82	82	82

## OUR DWINDLING MEXICAN TRADE

### Political Disturbances Have Greatly Reduced Both Imports and Exports

The interruption of our trade with Mexico, which at present amounts to the almost complete cessation of shipments thither, while our imports have dwindled to small figures, invests with special interest some statistics which the Bureau of Foreign and Domestic Commerce has compiled for The Iron Age.

The foreign trade of Mexico for the fiscal year 1913 amounted to \$248,000,000, of which \$150,000,000 represented exports and \$98,000,000 imports. The United States naturally leads all countries as the source of Mexican imports and the destination of Mexican exports, but the disturbed conditions of the past year and a half materially reduced shipments from this country. Our imports from Mexico of merchandise of all kinds in the calendar year 1911 amounted to \$57,311,632; in 1912 they rose to \$76,767,931 and in 1913 to \$81,877,434. Exports to Mexico do not make so satisfactory a showing. For the calendar year 1911 they aggregated \$53,454,407; for 1912 they amounted to \$56,079,150, but in 1913 they declined to \$48,052,137.

Referring to detailed imports, which are recorded only for fiscal years, the statistics compiled show that in 1913 Mexico supplied us with 18,032,239 pounds of copper ore, matte and regulus, valued at \$2,156,159, as compared with 16,360,946 pounds, valued at \$1,843,233, in 1912. Our imports of copper in pigs, ingots, bars, &c., amounted to 112,347,329 pounds, valued at \$17,327,140, in 1913, as against 117,062,456 pounds, valued at \$14,632,685, in 1912. Mexico is an important source of lead in ore and base bullion, our imports in 1913

amounting to 129,101,915 pounds, valued at \$3,064,280, as against 181,046,189 pounds, valued at \$3,718,619, in 1912. Zinc ore and calamine were imported in 1913 to the extent of 24,043,109 pounds, valued at \$438,513, as compared with 26,832,159 pounds, valued at \$485,288, in 1912.

Our exports to Mexico of iron and steel and other metal products have grown steadily in recent years, although the increase was checked in 1913 as the result of disturbed conditions in the mining regions. The United States supplies the bulk of agricultural implements imported into Mexico, and in 1913 shipped plows and cultivators to the value of \$219,120, as compared with \$179,032 in 1912; also other agricultural implements and parts to the value of \$393,383 in 1913, as against \$508,217 in 1912. The total exports of brass and manufactures thereof in 1913 were \$201,821, as compared with \$230,242 in 1912. Automobiles to the value of \$533,229 were shipped to Mexico in 1913, as compared with \$466,078 in 1912. Exports of cars for steam railroads aggregated \$462,236 in 1913, as against \$651,768 in 1912, while cars for street and other railroads were valued at \$217,331 in 1913, as compared with \$125,104 in 1912. The total shipments of bicycles in 1913 were valued at \$52,201, as compared with \$53,016 in 1912. Other cars, carriages and vehicles were exported to Mexico in 1913 to the value of \$352,683, as compared with \$307,080 in 1912. Electrical machinery, appliances and instruments constitute an important item in our exports, the shipments of this class of goods in 1913 being valued at \$1,998,282, as against \$1,913,567 in 1912.

Aside from the restoration of peace to stimulate our trade with Mexico, Government officials are counting heavily upon the opening of the Panama Canal, which will no doubt result in the establishing of new steamship lines to Central and South America, and in a material increase in the fleets of the existing lines.



# Labor

## The Necessity of Better Railway Wage Statistics

The Compilations of the Interstate Commerce Commission Have Been Severely Criticised by Labor Organizations and Railway Statisticians

By W. JETT LAUCK

IT is reported that the Interstate Commerce Commission will hold a public hearing during the coming Autumn for the purpose of receiving criticisms and suggestions relative to the schedule or form the railroads are required to fill out in making their annual reports. The prolonged delay of the commission in giving its compilations to the public, which was recently commented on by THE ANNALIST, largely arises from the inadequate financial resources, the lack of a sufficient clerical force, and the pressure of other work experienced by the commission. It should be corrected by larger appropriations from Congress. Defects in compilation or in methods of collecting data, however, may be rectified by changes in the forms used by the commission in securing information, or in preparing statistical tabulations. These may be the legitimate subject of discussion at the forthcoming hearing.

The recent arbitrations between the Eastern railroads and their employees have emphasized forcibly the need of better railway wage statistics. Probably the points most sharply contested have been those based upon earnings and wages compiled or collected by the Interstate Commerce Commission. Representatives of the labor organizations have been unsparing in their criticism of these data as being misleading and worthless. The statisticians of the railroads have admitted their unacceptability in many respects and especially in comparisons between one railroad and another, and have thought that the only value which they possessed consisted in exhibiting tendencies over a period of time on one railroad. In general the expediency as well as the necessity, both from the standpoint of the railroads and their employees, for more trustworthy statistics in the adjustment of wage disputes has been apparent.

The direct wage statistics required by the commission from the railroads in making annual reports cover the following items:

1. Number of employees by principal occupation at work on June 30.
2. Number of days worked by classes of employees.
3. Total yearly compensation of employees by principal occupations.
4. Average daily compensation by principal occupations.

The principal objection raised against this statistical matter has been directed against the figures as to "average daily compensation." It has been shown that the different railroads do not uniformly follow the rules laid down by the commission (dividing the total annual compensation of a given class of employees by the total number of days worked by that class) in arriving at their returns as to the average daily wage. In some cases the average daily wage has been calculated by considering only full-time workers or by taking a simple average of the number of employees in a certain occupation and the disbursements for that class of employees for a given period. In some cases it has been necessary to adopt even a more circuitous method of calculation. This, of course, has not been due to any attempt on the part of the transportation companies to manipulate returns, but arises from unavoidable difficulties in accounting and securing the necessary data.

Whatever the obstacles may be, it is apparent that an average daily wage, even when arrived at by following strictly the instructions of the commission, is of no value. It fails in the first place to define what a "day" is. A day according to this item of information may be 4, 6, 8, 10, 16, or a different number of hours. This fact in itself renders the figures worthless and misleading. A general average also, even if what was meant by a "day" was clearly defined, would be of little worth, for it would be affected by all the factors which might be brought to bear during the twelve months upon both the employees and the transportation industry. It is plain that the commission should abandon the requirements for statistics of this character. Wage statistics should be given

for a shorter period of time. The number of employees, the aggregate compensation, and total hours of work according to principal occupations by months would fulfill the requirements of accuracy and would be invaluable for use in arbitration proceedings. Information should be available also as to the number of each class of employees in the freight and passenger service.

The section of the commission's annual report form devoted to wage statistics also makes a distribution of labor costs, or of the total annual disbursements, for the leading classes of employees over the six general accounts used in compiling operating expenses, namely, transportation, maintenance of ways and structures, maintenance of equipment, traffic, outside operations, and general expenses. The outlay for general officers is also shown separately. These returns are of great value for the reason that they can be used for the purpose of compiling the labor costs of operation for the different branches of the transportation industry. By their use the relation of the outlay for a given class of employees to the total labor cost of operation may also be ascertained. Furthermore, in connection with mileage statistics they are serviceable in showing the outlay on a locomotive mile or a train mile basis for any group of employees. To render them of the greatest service, however, to wage arbitration boards as well as to railway officials, the Interstate Commerce Commission should require the railroads to report separately the outlay for the principal classes of employees in passenger and freight service. With this allocation of labor costs, it would be possible to determine the outlay for any class of employees on a ton or a passenger mile basis. The exceedingly great value of such figures to a wage board is obvious.

Another change which would be of great assistance in the adjustment of labor difficulties, as well as in the determination of the merits of controversies over freight and passenger charges, would be the division of all operating expenses between freight and passenger service. With such a distribution of operating expenses it would be possible to carefully analyze costs of operation, and with a fair degree of accuracy to locate the causes of increases. Under present conditions an unsatisfactory approximation only can be secured between the costs of freight and passenger service by a rough allocation of joint items of expense according to passenger and freight locomotive or train mileage. A considerable number of railroads already make a separation of their costs of conducting freight and passenger traffic, and this information should be required of all carriers. If it should be thought, however, that an allocation of all operating expenses between freight and passenger traffic would be too burdensome and costly to the transportation companies, the requirements of wage arbitration boards would be met by a division of annual labor costs by principal occupations between freight and passenger traffic.

### Coal Mine Fatalities in February

Reports received by the Federal Bureau of Mines from State Mine Inspectors show that there were 165 men killed in and about the coal mines in the United States during February, 1914, as compared with 208 during the same month of 1913. There were no large accidents during February, 1914.

#### FATALITIES IN AND ABOUT COAL MINES DURING FEBRUARY, 1913 AND 1914.

	Under-ground.	Shaft.	Surface.	Total.
February, 1914	132	11	22	165
February, 1913	187	7	14	208

In making comparisons with 1913, however, it should be borne in mind that reports for 1914 have not been received from Georgia and Oregon, States in which there is no inspection service, nor from Kentucky, where the operators are allowed sixty days by law to report accidents to the State Inspector. In February, 1913, there were 4 fatalities in the coal mines of these three States; there are no corresponding figures for February, 1914. Deducting the 4 fatalities for which there are no comparable figures for 1914, the figures become 165 for February, 1914, and 204 for February, 1913. The actual decrease in fatalities is therefore 39, or over 19 per cent.

The total number of fatalities during the first two months of 1914 is 364, as compared with 431 for the corresponding period of 1913.

### Strikes vs. Arbitration

A report recently issued by the Amalgamated Association of Street and Electrical Railway Employees, it appears that in the six months ending with December last, there were eleven strikes and lockouts, involving 1,723 members of the association. In the same period there were fifteen arbitrations of disputes in which 23,000 members were interested. The report says in part: "A study of the arbitration cases points to the fact that arbitration, as a general proposition, effects a compromise with results about evenly divided, although the record of arbitration cases for the six months rather favor the employing companies. But arbitration is known to be supported by public opinion, and it would be suicidal for this association, the members of which are engaged in public utility employment, to refuse arbitration in any cases where a fair method of arbitration is possible."

## Growth of Collective Agreements in Germany

A Unionist's Review of Official Statistics Which Show That There Has Been Decided Progress There in Recent Years

By HANS FEHLINGER\*

The Imperial Statistical Office in Berlin has recently published detailed statistics of collective agreements in Germany which show that the number of collective agreements and the number of work-people affected have doubled in the five years from the end of 1907 to the end of 1912. At the end of 1912 there existed 10,739 collective agreements affecting 159,930 establishments, employing 1,574,285 wage-earners. Thus collective bargaining is already very extensive in Germany.

When one considers with impartiality this fact, together with the strike statistics for 1913, according to which the lockouts on the part of the employers already exceed the number of strikes, then it is clear that any one must be convinced that the German trade unions are far from being "only" strike societies, but represent a powerful factor toward industrial peace.

In the individual trade groups the extent of the collective agreements differs considerably, as will be seen from the following table:

	Collective Agreements.	Establishments Affected.	Wage-Earners Affected.
Agriculture	90	532	4,243
Mining	3	3	77
Stone and clay working	610	4,000	59,528
Metal working	1,291	17,078	199,156
Chemical trades	61	60	5,814
Forestry and kindred trades	54	60	4,285
Textile trades	206	577	15,895
Paper trades	166	2,492	41,039
Leather trades	245	4,842	32,067
Wood-working trades	1,264	18,912	155,109
Food and provisions trades	2,167	11,754	120,284
Clothing trades	719	19,916	139,767
Cleaning trades	104	2,378	5,564
Building trades	2,466	56,980	596,273
Printing trades	80	9,723	85,319
Commercial pursuits	637	2,723	39,073
Traffic	336	5,228	59,595
Restaurants and public houses	218	1,596	6,174
Music, theatre, and the like	12	44	303
Various trades	10	426	4,730
Total	10,739	159,930	1,574,285

The building trades take first place, with 23 per cent. of all agreements. Then follow the food and provisions trades, with 20.2 per cent.; metal working and machinery, with 12 per cent., and the wood-working industry, with 11.8 per cent. In the mining industry there exist the fewest collective agreements.

When reckoned according to the number of persons employed, the building trades stand at the head, with 37.9 per cent. In the metal working trades, which occupy the second place, the percentage sinks to 12.6 per cent., while the food and provisions trades, with 7.6 per cent., take the fifth place. It can be assumed that in all the trade groups taken collectively on an average one-fifth of the workers employed are directly bound by collective agreements.

If one considers the scope of collective agreements, that is, whether they relate only to a particular undertaking, a single city, a large district, or the whole empire, then one finds that most of them limit their application to single undertakings, and that, on the other hand, the most extensive of these agreements, comprising the majority of all workers bound, are made for entire districts.

About one-eighth of all agreements apply to one city, and eleven agreements affecting 80,945 workers embrace the whole country.

At the same time one should note that local agreements in many cases result from national negotiations or are based on model national agreements. It is very important for organized labor to know exactly how many of the men working under a collective agreement are organized. Unfortunately a number of trade unions have not been able to make correct returns. So far as such returns exist, 54.1 per cent. of the workers bound by collective agreements belong to the unions sending in reports. This average percentage ranges in the different groups from 29.9 per cent. in the building trades to 93.8 per cent. in the printing trades.

The wages and hours of work are fixed in almost all agreements. The wages fixed in the agreements are as a rule minimum wages.

Conciliation and arbitration boards were provided by the agreements in force in 1912 for 131,616 establishments with 1,278,172 wage-earners.

\*Munich, Bavaria, in The American Federationist.

# Mining

## How to Analyze Mining Companies' Reports

Discussion of the Factors on Which the Value of a Metal Mine Depends and How They May Be Judged

By A. H. SAWYER\*

At best, reports are history of work done and the reader is more interested in the present and future than in the past. Their value lies in the fact that it is only by the past that we can judge the future.

The all important point which the stockholder wishes to ascertain is the value of the stock. "Value" may have several meanings and it is well at the start clearly to understand them. As applied to stock there are: (1) Par value; (2) book value; (3) assessed value; (4) investment value, and (5) market value.

In mining stock, book value means little. At best, it means that the assets per share cost so much, either in cash or stock; it does not follow that because they cost so much they are worth that much. The so-called assets may be worth practically nothing or they may be worth many times what they cost. This applies particularly to fixed assets and to a lesser degree to deferred assets. The book value per share of cash assets is important to the stockholder and should be computed.

At regular intervals mining property, in common with other property, is assessed that taxes may be levied thereon. As the valuation is decided by the amount of taxes to be raised divided by the normal tax rate, it will be seen that this valuation considered alone means little. Rarely, as in Michigan in 1911, a more scientific appraisal of property is attempted.

The investment value of mining stock is of the greatest importance to the investor. It may be defined as that value upon which the mining company can earn and pay in dividends periodical sums of sufficient size to yield adequate interest and in addition furnish an amount, which, if reinvested in safe securities, will equal the original investment by the end of the life of the company.

Hoover states in "Principles of Mining," that the value of a metal mine depends upon (a) the profit that may be won from ore exposed; (b) the prospective profit to be derived from extension of the ore beyond exposures; (c) the effect of a higher or lower price of metal (except in gold mines); (d) the efficiency of the management during realization.

If we add to this statement the income that may be derived from other assets owned by the company, it will apply to the investment value of the stock of the company. Thus it will be seen that the investment value depends upon many factors and it can be computed, even by experts, only after a lengthy and painstaking examination of the resources of the company.

Nor can it be assumed that this value is a constant one. Depending as it does upon continually changing factors, it must fluctuate accordingly. Its accuracy, therefore, depends largely upon the experience and judgment of the investigator. However, the stockholder should attempt to approximate the investment value.

The market value is the price obtained by the sale of the stock. This price is usually a compromise between brokers on the stock exchange acting as agents for the buyer and seller.

This value fluctuates widely and continually and often varies considerably from the investment value.

As the principal asset of a mining company is the mine or mines owned, we will consider Hoover's factors upon which the value of a metal mine depends.

(a) The profit that may be won from ore exposed. Hoover says that this may be termed the positive value. It is, however, not absolutely certain. Profit is the difference between gross earnings and total cost. Ore exposed depends largely upon the geological character of the deposit. Hoover classifies the ore in a mine as follows:

**PROVED ORE**—Ore where there is practically no risk of failure of continuity.

**PROBABLE ORE**—Ore where there is some risk, yet warrantable justification for assumption of continuity.

**PROSPECTIVE ORE**—Ore which cannot be included in the above classes, nor definitely known or stated in any terms of tonnage.

The first two classes—proved ore and probable

\*From an article in *The Engineering and Mining Journal*.

ore—only can be used in computing the profit to be won from ore exposed.

(b) The prospective profit to be derived from extension of the ore beyond exposures. This profit is entirely speculative, but it is necessary to make an estimate of it, as the shares of mining companies almost never sell on a basis of proved and probable ore only. Besides, while there are many mines without investment value of consequence, there are few without speculative value, and it is none the less a true value because we have no means of ascertaining it. The only basis upon which the stockholder can estimate its worth is the record of adjoining mines and of the district in general for continuity of values. If he wishes geological data on the subject, he must employ a geologist to report upon the property.

(c) The effect of a higher or lower price of metal (except in gold mines). While a higher or lower price of metal is of the greatest concern in estimating the value of a mine, there is not a great deal in the reports of mining companies to enable the reader to judge what the price may be at any future time.

(d) The efficiency of the management during realization. With the decreasing value per ton of ore mined and the increasing cost of labor, supplies, &c., an efficient management is necessary to the profitable development and operation of any mining enterprise.

We see, then, from the above that the student of reports of mining companies should endeavor to obtain answers to the following questions:

(1) What was the cost of production of metals per unit during the period covered by the report?

(2) Is this cost of production likely to be maintained during the life of the mine or is there evidence that it will increase or decrease, and, if so, to what extent?

(3) What average price can safely be estimated for the metals which the mine produces? (While some data on this subject can be obtained from reports, information from other sources must be considered in answering this question.)

(4) Does the mine contain sufficient ore to insure a reasonably long life?

(5) Is the management honest and efficient?

(6) What value, if any, can be placed upon other assets of the company?

The important point in ascertaining the cost of production is to make sure that all necessary charges have been made against operating expense. When the company carries property, plant, development and equipment accounts as fixed assets, it may be well to repeat that the stockholder should see that reasonable charges have been made against operation for stripping, depreciation, &c.

If the expenses incurred during the year have been normal, it may be assumed that the cost of production will remain practically the same for the coming year at least. This means, however, that the average amount of development work should be done—at least enough to replace the ore extracted. It means that the rate of production, the grade of the ore and the percentage of extraction remain about normal. Wherever possible, it is advisable to compare a report with those of three or five previous years in order to determine what may be considered averages in the above cases.

Hoover in "Principles of Mining," 1909, gives the following table of metal prices which he believes are justifiable for some time to come, providing the present tariff schedules are maintained in the United States. New York prices only are given.

	Lead.	Spelter.	Copper.	Tin.	Silver.
Basic price.....	\$0.035	\$0.040	\$0.115	\$0.220	\$0.44
Normal price.....	0.043	0.050	0.140	0.290	0.52

It seems probable, however, that the average price of copper for some time will be about 15c. per pound.

Does the mine contain sufficient ore to insure a reasonably long life? In the case of most mines, this is a difficult question to answer. In ore deposits of the disseminated type, the values are so uniformly distributed that it is relatively a simple matter to estimate the total amount of minable ore within a property. The companies working such deposits make public their ore reserves and the investor can estimate the life of the mine accurately.

A fairly good estimate can be made of bedded deposits, such as the copper lodes of Michigan, by computing the total tons of ore contained in the lode down to some certain depth, subtracting the quantity already mined and dividing by the average number of tons mined per year. This method was used by Finlay in his appraisal of mines of Michigan in 1911.

In mineral deposits of the fissure-vein type, such as at Butte, Mon., the problem is still more difficult.

It is suggested that the amount of development work done each year serves as a check on such esti-

mates and the investor is advised to tabulate and compare the yearly records of such work.

Is the management honest and efficient?

Evidence of stock manipulation by officers of a company is undoubtedly evidence of dishonesty. It is often interesting and illuminating to note increases or decreases in the amount of stock owned by Directors and large stockholders. It is well, wherever possible, to inquire into the business standing and experience of the Directors.

The efficiency of the management may be tested largely by the results obtained by its conduct of the business of the company. But a rich mine can be made to yield large returns even by an inefficient management. The tons of ore produced per man employed, the percentage of extraction in concentrating and smelting the ore, the ratio of production to capacity, the proper maintenance of the plant and equipment of the company, the treatment of labor problems, the safeguarding of employees against accidents and sickness—all have their bearing on efficiency.

What value, if any, can be placed upon other assets of the company? We have considered the chief asset—the mine itself—of mining companies, and it only remains to look into what other assets there may be, the idea being to determine, if possible, the liquidating value of the stock on the assumption that the mine is worthless.

While it is possible that the plant and equipment may have some value, it is best to neglect them entirely. A large part of all construction work consists of labor and materials for foundations, buildings, &c., and is of practically no value if moved. Machinery and other equipment may bring something if sold, but not enough to be of importance.

Investments in other companies, where itemized, may be appraised roughly, depending on their nature, in a similar manner to that which we are pursuing. Many times, however, these consist of stock in companies which depend on the company in question for their success.

Only too often is the bills receivable item the indebtedness of such subsidiary companies as those mentioned above. In such instances it would have no liquidating value. So much can be concealed under this vague title that it is often better to ignore it entirely.

Cash may be taken at its full value, but even here it is wise to deduce bills and accounts payable, as these items have to be met, and, in case bills receivable should prove of no value, they would have to be paid out of cash.

## The Metal Markets

The copper producers' statement for April is more puzzling than ever and we are inclined to believe it may not be favorably received. It shows an increase of 5,727,682 pounds in stocks, instead of the general estimate of about 10,000,000 pounds, but had it been known that the production would show another new high record and exceed March, a 31-day month, by nearly 6,000,000 pounds, the estimates would have been for a 15,000,000-pound increase in stocks. The American deliveries for March and April figure over 123,000,000 pounds, which is, say, 2,150,000 pounds per day, or as large as the daily average consumption in 1912 and 1913. Every one knows that with our consumers running their mills only about 70 to 75 per cent. of normal, these figures do not represent actual consumption, and means that our consumers, like their foreign friends, have been restoring their previously depleted stocks. The exports for April were only 3,500,000 pounds less than the large March shipments, and therefore very much larger than the Custom House returns indicated even after making allowances for the dates covered in the Custom House returns not being identical with those on which the statement is compiled, the latter covering for loading and the Custom House returns covering for actual clearing of the vessels. But the really important feature is that the production was at the rate of over 5,000,000 pounds a day, or more than 300,000 pounds per day larger than any other month on record.—*American Metal Market*.

Below are the copper statistics for April, as issued by the Copper Producers' Association, together with the figures for March, 1914, and April, 1913:

	April, 1914.	Mar., 1914.	April, 1913.
Stocks on the 1st of the month .....	64,600,319	78,371,832	104,209,270
Production in the U. S. from all domestic and foreign sources .....	151,500,531	145,651,982	135,333,402
Total available supply .....	216,100,850	224,023,814	239,542,672
Deliveries for domestic consumption .....	63,427,633	69,832,349	78,158,837
Deliveries for export .....	82,345,216	89,562,106	85,894,727
Total deliveries .....	145,772,849	159,394,455	164,053,564
Stocks at the end of the month .....	70,327,061	64,600,319	75,549,108

### BAR SILVER PRICES.

	London, New York, (Pence.)	(Cents.)
Saturday, May 2.....	27 3-16	50%
Monday, May 4.....	27 3-16	50%
Tuesday, May 5.....	27 3-16	50%
Wednesday, May 6.....	27 3-16	50%
Thursday, May 7.....	27 3-16	50%
Friday, May 8.....	27 3-16	50%
Saturday, May 9.....	27 3-16	50%



## Mines and Companies

ANACONDA.—Income account for year ended Dec. 31, 1913, compares as follows:

	1913.	1912.	1911.
Sales .....	\$44,063,473	\$51,723,032	\$38,918,637
Royalties .....	430,383	107,075	52,486
Inc. from inv. ....	319,438	158,375	248,425
Rentals .....	66,974	69,829	64,986
Miscellaneous .....			6,483
Sub. department ..	264,699	308,546	256,301
Copper .....	1,278,404	552,229	
Total rec. ....	46,363,372	52,918,886	39,547,319
Copper .....			393,348
Mining and devel. ..	18,457,559	16,905,771	14,493,824
Ore purchases .....	1,979,059	4,836,823	2,626,897
Trans. of ore .....	1,463,692	1,381,810	1,242,286
Reduct. expenses ..	8,769,580	8,863,801	7,744,570
Trans. of metals, ref. and sell. expenses ..	3,593,771	3,730,455	3,422,660
Ad. exp., tax., &c. ..	229,155	394,063	397,670
Plant depreciation ..	727,358	1,009,453	
Total expenses .....	35,080,146	37,122,177	31,231,256
Net earnings .....	11,283,227	15,796,709	8,316,062
Interest .....	440,272	459,020	272,344
Surplus .....	\$11,233,498	15,856,335	8,043,718
Dividends .....	12,967,500	10,831,250	8,608,750
Deficit .....	1,674,002	\$5,025,085	565,032
Previous surplus ..	8,685,172	2,905,087	3,470,119
Stock div. from B. A. & P. ....		765,000	
P. & L. surplus .....	7,021,170	8,685,172	2,905,087

\*Equal to \$2.61 per share on 4,332,500 shares of stock outstanding, as compared with \$3.66 earned on same stock previous year. †Net profit of subsidiary departments, after deducting depreciation of plants and depletion of coal and timber lands. ‡Difference between value of copper, silver, and gold on hand at beginning of year (\$14,895,384) and at end of year (\$16,173,788), copper figured at cost, silver and gold at net selling price. \*\*Surplus. aCredit.

## PRODUCTION.

	1913.	1912.	1911.
Copper, pounds .....	241,983,323	294,474,161	259,407,063
Silver, ounces .....	8,719,123	11,914,737	9,731,561
Gold, ounces .....	64,898	61,314	48,850

President R. B. Thayer says: "Several causes combined tended to lessen the output of refined copper made by your company during the year 1913 as compared with that of the year 1912. In the first place, the severity of the weather during the months of January and February, 1913, made it impossible to furnish the reduction works with a normal supply of ore, and in the month of October it was found necessary to cease operations at the smelter at Anaconda for a period of eleven days in order to clean the main flues and make necessary repairs to the same. In addition to this a large amount of ore resulting from sill floor development work in low grade sections of the mines was treated at the reduction works. The electrification of the Butte, Anaconda & Pacific Railway from the mines at Butte to the reduction works at Anaconda was completed during the year, and the officials in charge of the road have reported that the resulting economies are exceeding expectations, and that the operations in general are much more satisfactory than when the road was operated by steam." The company produced 22,900 pounds of copper in April, comparing as follows:

	1914.	1913.	1912.
January .....	24,400,000	21,300,000	25,800,000
February .....	21,300,000	21,250,000	26,800,000
March .....	25,800,000	22,900,000	25,600,000
April .....	22,900,000	23,800,000	24,700,000
Four months .....	92,400,000	89,250,000	102,800,000

CHINO.—The company reports for the quarter ended March 31 last, in comparison with the previous quarter, as follows:

	1st Quar.	4th Quar.	1st Quar.
Production (lbs.) .....	17,288,678	13,970,438	12,021,872
Monthly average (lbs.) ..	5,762,893	4,656,813	4,007,291
Net oper. profits .....	\$1,177,740	\$778,143	\$778,804
Miscellaneous income ..	61,242	33,944	29,019
Total .....	1,238,982	812,087	807,823
Dividends paid .....	648,615	645,405	
Net surplus .....	590,367	166,682	807,823

The above earnings are based on 14,422 cents a pound for copper for the first quarter, compared with 15.28 cents in the fourth quarter of 1913, and with 15.06 cents a pound in the first quarter of last year. The cost per pound of net copper produced by milling operations for the last quarter, after allowing for smelter deductions, and without making any credit for miscellaneous revenues was 7.44 cents, as compared with 9.42 cents in the previous quarter, and 8.24 cents in the first quarter of last year.

MIAMI COPPER COMPANY.—Production for April amounted to 3,227,600 pounds, comparing as follows:

	1914.	1913.	1912.
January .....	3,258,950	2,632,369	2,223,898
February .....	3,193,300	2,817,200	2,579,688
March .....	3,361,100	3,102,000	2,607,570
April .....	3,227,600	2,312,900	2,583,240
Four months .....	13,040,950	11,164,469	9,944,396

NEVADA CONSOLIDATED.—The company reports for the quarter ended March 31 last, in comparison with the previous year:

	1914.	Increase.
Earnings from mine, &c. ....	\$501,440	\$22,512
Dividends .....	749,790	
Net earnings .....	51,644	22,512
Deprec. of mine equipment ..	9,899	9,899
Deprec. of Steptoe .....	145,558	11,829
Ore extinguishment .....	75,230	\$44,290
Total .....	228,688	\$32,561
Deficit .....	177,044	\$45,073

\*Decrease. The balance sheet as of March 31 last, shows cash on hand amounting to \$102,907; accounts collectible, \$432,853; accounts payable, \$151,190; undivided profits, \$2,892,598, and total assets and liabilities, \$21,317,005. The production during the quarter amounted to 15,597,595 pounds, as compared with 14,623,365 pounds in the corresponding period of last year. President S. W. Eccles in his remarks says: "During

the quarter 192,754 dry tons of Nevada Consolidated ore averaging 1.53 per cent. copper were milled, as compared with 833,989 dry tons, averaging 1.58 per cent. copper for the previous quarter. Of the tonnage 94 per cent. was supplied in the pits and 6 per cent. from the underground workings of the Veteran mine. In addition to the above 27,243 dry tons of Giroux Consolidated Mines Company were milled during the quarter. The cost per pound of copper produced, including Steptoe plant depreciation and all charges except ore extinguishment, was 10.21 cents."

PHELPS-DODGE.—April production of 12,008,625 pounds, compare as follows:

	1914.	1913.	1912.
January .....	33,411,585	12,237,331	11,423,100
February .....	11,444,123	11,230,897	10,742,350
March .....	12,463,651	12,261,539	11,890,660
April .....	12,008,625	12,819,923	11,911,063
Four months .....	49,357,994	48,549,690	45,967,203

SHANNON COPPER COMPANY.—Reports April production of 1,012,000 pounds, comparing as follows:

	1914.	1913.	1912.
January .....	938,000	1,232,000	1,550,000
February .....	904,000	1,152,000	1,300,000
March .....	1,082,000	1,260,000	1,388,000
April .....	1,012,000	1,238,000	1,544,000
Four months .....	3,936,000	4,882,000	5,782,000

TONOPAH.—Production during the week ended May 2 was, in detail, as follows:

	Tons.	Company.	Tons.
Company .....			
Tonopah-Belmont .....	3,550	Jim Butler .....	950
Tonopah Mining .....	2,700	Merger .....	290
Tonopah Extension .....	1,172	North Star .....	165
West End .....	1,465	Midway .....	50
Montana-Tonopah .....	1,050		
MacNamara .....	375	Total .....	11,677

Estimated valuation, based on gross milling value of the ore, \$284,045, compared with 11,351 tons, valued at \$277,200, in the preceding week.

UTAH COPPER.—The company reports for the quarter ended March 31 last, as follows:

	1st. quar.	4th. quar.	1st. quar.
	1914.	1913.	1913.
Total production (lbs.) ..	32,846,155	31,892,442	23,884,467
Av. mos. prod. (lbs.) .....	10,948,718	10,630,814	7,961,489
Net prof., mill. oper. ....	\$1,533,899	\$1,479,787	\$1,110,346
Oth. inc., rents, &c. ....	35,988	27,365	49,829
Inc. B. & G. Ry. div. ....		175,000	
Inc. N. C. Cop. div. ....	375,187	875,437	375,187
Total net income .....	1,965,074	2,557,590	1,565,362
Dividends paid .....	1,189,440	1,187,760	1,186,627
Net surplus .....	775,634	1,269,830	348,735

The above earnings for the first quarter are computed on the basis of 14.403 cents a pound for copper, as compared with 14.857 cents in the previous quarter, and 15.069 cents a pound in the first quarter of last year.

## Mining Stocks

Transactions and the range of prices for mining stocks on the various markets last week were as follows:

Name.	Market.	Sales.	High.	Low.	Last.
ADDIE .....	Salt Lake	5,000	.02	.02	.02
Adventure .....	Boston	100	1	1	1
Almehk .....	Boston	81	270	265	265
Alaska .....	Boston	12,890	27½	26½	26½
Algoma .....	Boston	105	1.00	.99	.99
Allouez .....	Boston	220	41	40½	40½
Amalgamated .....	Boston	5,396	73½	70½	71½
Amalgamated .....	Philadelphia	40	72½	72½	72½
Am. Zinc & S. ....	Boston	1,114	17½	16½	16½
Anaconda .....	Boston	357	33½	30½	31½
Anaconda .....	Philadelphia	20	31½	31½	31½
Ariz. Com'l .....	Boston	1,265	4 15-16	4½	4½
BAILEY .....	Toronto	200	.02½	.02½	.02½
Bailey .....	Toronto Mine	12,300	.03	.02½	.02½
Beaver .....	Boston C.	100	.28	.25	.25
Beaver .....	Toronto	800	.26	.26	.26
Beaver .....	Toronto Mine	15,100	.25½	.23	.24
Big Dome .....	Tor. Mine	2,275	10 7-8	9 20	10 00
Bingham Mines .....	Bos. Curb	145	5	5	5
Black Jack .....	Salt Lake	500	.07	.07	.07
Bohemia .....	Bos. Curb	500	1½	1½	1½
Boston & Corbin .....	Bos. Curb	200	.30	.28	.30
Boston Fly .....	Boston Curb	510	.30	.25	.25
Buffalo .....	Boston	10	1¼	1¼	1¼
Buffalo Mines .....	Toronto	100	.01½	.01¼	.01¼
Butte & Balaklava .....	Boston	855	.25	.24	.24
Butte & London .....	Bos. Curb	3,800	.43	.39	.42
Butte & Superior .....	Boston	17,321	.38	.34½	.37½
CALAVERAS .....	Bos. Curb	4,225	17-18	1¼	1½
Calumet & Ariz. ....	Boston	1,092	.06	.03½	.04½
Calumet & Corbin .....	Boston C.	9,017	.41	.25	.41
Calumet & Hecla .....	Boston	18	427	420	420
Can. Goldfields .....	Toronto	10,000	.67	.65	.65
Cedar Tailman .....	Salt Lake	9,000	½	½	½
Centennial .....	Boston	175	17½	16	16
Chambers Ferland .....	Toronto M.	1,500	16	15½	16
Chief Cons. ....	Boston Curb	850	.96	.90	.90
Chino .....	Boston	775	41½	40	41½
Chif .....	Boston	25	1½	1½	1½
Cochrane .....	Toronto Mine	100	.55	.55	.55
Colorado .....	Salt Lake	600	.11	.10½	.11
Coniagas .....	Toronto	300	7 40	7 40	7 40
Coniagas .....	Boston Curb	100	7½	7½	7½
Cons. Arizona .....	Boston Curb	100	.44	.44	.44
Cons. Smelters .....	Toronto	32	.07	.05	.05
Copper Range .....	Boston	433	.37½	.36	.36
Cortez .....	Boston Curb	25	.25	.25	.25
Crown Point .....	Salt Lake	3,500	.02½	.02½	.02½
Crown Reserve .....	Boston Curb	400	1½	1½	1½
Crown Reserve .....	Toronto	1,200	1.41	1.30	1.35
Crown Reserve .....	Toronto Mine	3,400	1.41	1.32	1.32
Crown Reserve .....	Montreal	20,350	1.40	1.22	1.32
C. K. & N. ....	Colorado Springs	4,000	.07½	.07½	.07½
DAILY WEST .....	Boston	200	2	2	2
Davis-Daly .....	Boston Curb	5,635	.06	.05	.05
Doctor .....	Colorado Springs	11,000	.06	.06	.06
Dr. Jackpot .....	Colorado Springs	3,000	.06½	.06½	.06½
Dome .....	Toronto	175	10.00	9.80	10.00
Dome Ext. ....	Toronto Mine	3,500	.08½	.08	.08½
Dome Lake .....	Toronto	1,900	.40	.37	.37

Name.	Market.	Sales.	High.	Low.	Last.
Dome Lake.....	Toronto Mine	16,200	.43	.35½	.36
EAST BUTTE.....	Boston	400	10½	10½	10½
Elkton.....	Colorado Springs	13,200	.44½	.44	.44½
El Paso.....	Colorado Springs	300	2.10	2.10	2.10
Emerald.....	Salt Lake	1,000	.06	.06	.06
FIRST NAT.....	Boston Curb	780	2	1½	1½
Franklin.....	Boston	549	5½	4½	4½
GIFFORD.....	Tor. Mine	1,500	.25	.23½	.23½
Goldfield Con.....	Bos. Curb	155	1½	1½	1½
Gold Dollar.....	Col. Spgs.	1,000	.04	.04	.04
Gould.....	Toronto	1,000	.02½	.02½	.02½
Gould.....	Tor. Mine	2,000	.02½	.02½	.02½
Granby.....	Boston	1,670	81	70	80½
Great Northern.....	Tor. Mine	15,900	.06½	.06½	.06½
Greene-Canaan.....	Boston	5,338	34	30	31
Greene-Mechan.....	Tor. Mine	490	.06½	.06½	.06½
HANCOCK.....	Boston	110	16	15	15
Hargraves.....	Tor. Mine	1,200	.02½	.02	.02½
Helvetia.....	Boston	100	.40	.40	.40
Hollinger.....	Montreal	3,500	16.00	15.35	16.35
Hollinger.....	Toronto	1,345	16.12	15.25	15.50
Hollinger.....	Tor. Mine	2,220	16.10	15.25	15.40
Hollinger.....	Bos. Curb	200	16	15½	15½
Houghton.....	Bos. Curb	675	.25	.25	.25
Hudson Bay.....	Tor. Mine	1	75.00	75.00	75.00
Humboldt.....	Bos. Curb	1,800	.19	.16	.16
INDIANA.....	Boston	120	4	4	4
Inspiration.....	Bos. Curb	10	10½	10½	10½
Iron Blossom.....	Salt Lake	5,755	1.25	1.20	1.25
Iron Blossom.....	Bos. Curb	400	1¼	1¼	1¼
Iron Cap. pf.....	Bos. Curb	51	6½	6	6
Isabella.....	Col. Spgs.	29,000	.12	.11½	.12
Island Creek.....	Boston	1,065	50½	47½	49½
Island Creek pf.....	Boston	137	86	85	86
Isle Royale.....	Boston	335	19½	19	19
JUMBO.....	Boston Curb	100	.27	.27	.27
Jupiter.....	Toronto	500	10½	10½	10½
Jupiter.....	Toronto Mine	1,200	10½	10½	10½
KEHR LAKE.....	Boston	710	4½	4-16	4½
Keweenaw.....	Boston	2,290	.38	.28	.28
King William.....	Salt Lake	8,400	.25	2	2
LAKE COPPER.....	Boston	610	67-16	6	6
La Rose.....	Boston Curb	3,352	1½	1½	1½
La Rose.....	Toronto	80	1.45	1.40	1.45
La Rose.....	Toronto Mine	1,100	1.42	1.40	1.41
McINTYRE.....	Toronto Mine	3,400	20½	20½	20½
McKinley-Darragh.....	Boston C.	100	.63	.63	.63
McKinley-Darragh.....	Toronto M.	100	.63	.63	.63
Majestic.....	Boston Curb	700	.21	.20	.20
Mary McK.....	Col. Springs	1,000	.50	.50	.50
Mas. Con.....	Boston	2,520	.4½	4	4½
Mayflower.....	Boston	185	.47	.4½	.4½
May Day.....	Salt Lake	2,800	.07	.06½	.06½
Mexican Metals.....	Boston Curb	6,400	.20	14	14
Miami.....	Boston	235	21½	21½	21½
Mohawk.....	Boston	190	45	43½	43½
NEVADA CON.....	Boston	80	14½	13½	13½
NEVADA DOUGLASS.....	Boston Curb	3,685	1½	1-10	1½
New Arcadian.....	Boston	7,015	.98	5-15-16	6
New Baltic.....	Boston Curb	1,235	27-16	13-16	23½
Nipissing.....	Boston	1,507	.6½	6	6
Nipissing.....	Toronto	1,175	6.30	6.10	6.10
Nipissing.....	Toronto Mine	590	6.30	6.10	6.10
North Butte.....	Boston	1,130	20½	25½	25½
North Lake.....	Boston	200	1½	1	1½
OHIO COPPER.....	Boston Curb	200	.31	.31	.31
Ohio Copper.....	Salt Lake	1,200	.30	.30	.30
Ogilway.....	Boston	100	1	1	1
Old Colony Mine.....	Boston	150	4½	4½	4½
Old Dominion.....	Boston	140	47½	46½	46½
Old Dom. tr. rets.....	Bos. Curb	570	6	5½	5½
Ophir.....	Toronto Mine	4,600	.05½	.04	.05½
Osceola.....	Boston	108	74½	73½	74
PAN SILVER.....	Toronto Mine	2,500	.02½	.02½	.02½
Pearl Lake.....	Toronto Mine	2,500	.07¼	.06½	.06½
Peterson Lake.....	Toronto	18,000	.44½	.41½	.41½
Peterson Lake.....	Tor. Mine	108,400	.45	.42	.42
Peterson Lake.....	Boston Curb	400	.44	.44	.44
Pond Creek.....	Boston	1,740	18½	17	17½
Pond Creek Gr.....	Boston	82,000	101	101	101
Porcupine Crown.....	Tor. Mine	700	.85	.85	.85
Porcupine Gold.....	Tor. Mine	3,300	1.04	.09½	.09½
Porcupine Imperial.....	Tor. Mine	1,300	.02½	.02	.02
Porcupine Tisdale.....	Tor. Mine	1,000	.02	.02	.02
Portland.....	Col. Springs	1,000	1.06	1.06	1.06
Preston E. Dome.....	Tor. Mine	500	.02	.02	.02
Prince Con.....	Salt Lake	100	.20	.20	.20
QUINCY.....	Boston	65	59½	50	50
RAY CON.....	Boston	236	21¼	20½	20½
ST. MARY'S LAND.....	Boston	20	33½	33½	33½
San Toy.....	Pittsburg	500	.18	.17	.17
Seven Troughs.....	Salt Lake	250	16	16	16
Shannon.....	Boston	100	6	6	6
Shattuck & Ariz.....	Boston	350	24	23½	24
Silver King Con.....	Salt Lake	100	3.17½	3.17½	3.17½
Silver King Con.....	Salt Lake	1,000	1.07½	1.00	1.02½
Silver Leaf.....	Toronto Mine	1,000	.2½	.2½	.2½
South Lake.....	Boston Curb	50	3½	3½	3½
South Utah.....	Boston Curb	300	16	16	16
Stewart.....	Boston Curb	500	1¼	1¼	1¼
Superior Copper.....	Boston	280	29	28½	28½
Superior & Boston.....	Boston	590	2	1½	1½
Swansea.....	Salt Lake	2,500	.00½	.00½	.00½
Swastika.....	Toronto Mine	5,200	.02¼	.01¾	.02
TAMARACK.....	Boston	130	30½	34½	35
Pemiskaming.....	Boston Curb	900	.13½	.13	.13
Pemiskaming.....	Toronto	500	.13½	.13½	.13½
Pemiskaming.....	Toronto Mine	12,500	.14	.13	.13½
Pick Hughes.....	Toronto Mine	3,500	.10½	.10½	.10½
Pionopah Belmont.....	Phila.	1,027	7½	7-16	7-16
Pionopah Ext.....	Pittsburg	2,225	2.70	2.30	2.50
Pionopah Mining.....	Phila.	368	6½	6½	67-16
Trinity.....	Boston	200	3¼	3¼	3¼
Volunume.....	Boston	300	.60	.60	.60
UNION CHIEF.....	Salt Lake	5,000	.01¼	.01¼	.01¼
Union Copper.....	Boston	150	1½	1	1½
J. S. Smelt & Ref.....	Boston	3,410	35½	33	33½
J. S. Smelt & Ref. pf.....	Boston	1,847	45½	44½	44½
United Verde.....	Boston Curb	1,300	.60	.55	.57
Utah Con.....	Boston	110	10½	10½	10½
Utah Con.....	Salt Lake	1,000	.00½	.00½	.00½
Utah Copper.....	Boston	330	55½	54½	55½
Utah Metals.....	Boston Curb	200	18	18	18
VICTORIA.....	Boston	630	27-16	25	28
Indicator.....	Colorado Springs	1,600	.73	.63	.63
WETLAUFER.....	Toronto Mine	500	5½	5½	5½
Wilbert.....	Salt Lake	4,000	.07½	.07½	.07½
Yinona.....	Boston	1,200	.35	3	3½
Yolverine.....	Boston	65	44	42	42
Yvandotte.....	Boston	300	.60	.60	.60

# Utilities

## Endless Race Between Gas and Electricity

With Varying Advantage It Has Continued for Many Years and Has Stimulated the Growth of Both

Electricity became generally recognized as a formidable competitor of gas about thirty years ago. At that time many investors, fearing that the gas companies were immediately to be put out of business, made haste to sell their holdings of securities in such corporations. They have had plenty of time and reason to repent having jumped to that conclusion. While it is true the lusty infant of thirty years ago has grown by leaps and bounds into the wonderful electrical giant of to-day, it is also true that the gas industry within the same period has developed in a remarkable though less spectacular manner. One industry has not, as many are wont to suppose, made progress at the expense of the other. They have forged ahead side by side in the same general direction. Competition, keen but healthy, has stimulated the growth of both.

The most active rivalry has taken place in the field of illumination. When the arc light and the incandescent electric bulb made their appearance, the gas companies found themselves on the defensive. They were confronted by the problem of how to combat the rapidly growing popularity of the new service. To do this it became necessary to improve gas lighting methods. Necessity, as always, proved itself equal to the emergency. Invention was called into play. The lustre of the incandescent lamp was dimmed by the introduction of the Welsbach burner. This was a challenge to the electric companies, but it was answered by the Tungsten lamp.

### TEACHING THE PUBLIC

Neither side has relaxed its efforts to gain the favor of the public. While the contest has been going on, the people generally have been taught to use more light. Incidentally, they have learned better how to use it—have discovered that by paying more attention to the laws of diffusion, hygienic results and a greater amount of "light comfort" can be obtained—and consequently they have become more exacting. Both the gas and electric companies are striving to the utmost to meet these requirements by developing new and more effective types of lamps and fixtures. They are devoting quite as much effort to improving their methods of outdoor lighting as they are to bettering indoor illumination, the public having come to appreciate the fact that well-lighted streets and highways are conducive to improvement in social conditions.

Shortly after Thomas Edison had made known the invention of the incandescent lamp, a gentleman who chanced to visit his laboratory found occasion to voice the fears which some people were beginning to entertain with regard to the future of the gas business. Mr. Edison replied to the effect that he was not going to do any harm to the gas industry, but that he was simply going to promote the use of more light, and in the long run gas would find its own field, its legitimate field, and there would be more of it used than ever before. The great inventor foresaw clearly what has since transpired.

### NEW MARKETS

While competition spurred the gas companies to greater exertion in the lighting field, it also aroused them to the necessity and made them see the possibilities of developing new markets for their product. For many years after gas first came into commercial use no great amount of energy was expended by those engaged in its manufacture to extend the service in any other direction than that of illumination. The business jogged along in a deliberate way, making such progress as naturally came with the growth of the communities being served. But the awakening which came with the invasion of their territory by the electric companies made it evident to the gas men that they stood to lose out on their lighting business through this new form of competition.

The idea of using gas as fuel for heating and cooking purposes then took root. Experiment dem-

onstrated its practicability both from the standpoint of economy and convenience. The story of the remarkable development of the gas stove follows. Its use in this country has become almost universal, as there are few towns of any size these days that are without a supply of gas that can be used for fuel at a reasonable cost. Household heating appliances of many descriptions supplement the gas range. The electric companies have not by any means been indifferent to the remarkable increase in the sale of gas for household uses and are not overlooking any opportunities. Many kinds of electrical heating and cooking devices have found their way to the market, and some of them, particularly the electrical flatiron, are coming into more general use. As yet, however, this new phase of competition is regarded as largely potential. The cost of an electrically cooked dinner, under ordinary circumstances, is still relatively so high as to make it a luxury which the average household cannot afford.

The employment of both gas and electricity for industrial purposes has increased tremendously in recent years. A booklet issued by the National Commercial Gas Association lists nearly a thousand ways gas is being used in connection with various kinds of factory operation and industrial processes. The ways in which electricity is being used are also manifold.

### PUBLIC UTILITY NEWS

AMERICAN DISTRICT TELEGRAPH, NEW JERSEY.—Earnings for the year ended Dec. 31, 1913, compared with preceding years, follow:

	1913.	1912.	1911.
Gross income .....	\$2,391,818	\$2,351,346	\$2,162,783
Operating expenses .....	1,749,235	1,481,029	1,369,858
Balance .....	642,584	870,317	792,925
Dividend .....	398,556	398,554	398,552
Surplus .....	244,028	471,763	394,374

\*Equal to 6.44 per cent. earned on \$9,965,351 capital stock, against 8.73 per cent. earned on same stock previous year.

AGREEMENT IN TOLEDO FRANCHISE CONTROVERSY.—The Franchise Committee of the Toledo City Council and Henry L. Doherty, representing the Toledo Railways and Light Company, have reached an agreement on the rate of fare and degree of municipal control of service which will be incorporated in the street railway franchise now being prepared for the Toledo Railways and Light Company. The committee held for a 5-cent fare for the twenty-five year period. Mr. Doherty declined to accept this. It is understood the latter will submit to a referendum vote, a franchise embracing the provisions agreed upon, and his proposal of a year's trial of the 3-cent fare, periodic revision by City Council at five-year intervals, and "reasonable control of the service by the city."

CHICAGO RAILWAYS COMPANY.—The management of the Chicago Railways Company is preparing a statement to participation certificate holders regarding the company's condition, the compromising of suits against the company, and, possibly, the merger proposition. An official of the company is authority for the statement that there will be no merger with the elevated systems which does not give the surface lines an advantageous position. The last annual reports of the Chicago Railways and Chicago City Railways Companies, now operating together as the Chicago Surface Lines, showed possibilities of a large earning capacity in view of the general belief that the joint operation will cut the operating expenses. Chicago Railways earnings for April and also for March showed moderate gains. The Commonwealth Edison Company has availed itself of the privilege of extending for one year its guarantee to pay \$6,000,000 to the New York banking syndicate which financed the Chicago elevated railroad merger in the event that no consolidation of the elevated roads with the surface lines should be effected by July 1, 1914. As the contract stands now, the Edison Company has until July 1, 1915, to bring about a union of the overhead and surface lines before the syndicate may call upon the company to pay the \$6,000,000 forfeit.

COLUMBUS RAILWAY COMPANY.—Common stock holders who failed to deposit their stock for exchange into common stock of Columbus Railway, Power & Light Company did not receive the usual quarterly dividend on their stock May 1. There is about 15 per cent. of the \$5,500,000 common stock which has not been deposited, and it is probable that the failure to pay dividends will cause it to be exchanged. Columbus Railway, Power & Light declared an initial dividend of 1 1/4 per cent. on its common stock, but no action was taken on the undeposited stock. Columbus Railway for years has paid 1 1/4 per cent. on its common stock, these dividends being guaranteed by the Columbus Railway & Light under the terms of its lease. At the time of the consolidation of the properties early this year the lease was abrogated and the guarantee withdrawn. Directors of Columbus Railway & Light Company will shortly take action on the declaration of a dividend to the holders of receipts for deposits of Columbus Railway & Light stock, the money for this dividend being secured from the dividend on Columbus Railway, Power & Light common, a large amount of which is held by Columbus Railway & Light Company pending its exchange for Columbus Railway & Light stock. Exchange of this stock will not be made until after July 1, when the final installment of the \$20 a share assessment on Columbus Railway & Light stock is payable.

CONFERENCE ON UTILITY VALUATIONS.—New York public utility companies operating properties in Ohio had representatives in Columbus last week to attend conferences in regard to the valuations of all Ohio public utilities, ordered by the Ohio Public Utilities Commission. The utility men will formulate a plan for

the uniform valuation of properties. The valuations are to be used by the Ohio commission in rate-making, and one of the first cases in which they will be used will be in the appeal of the Cleveland Electric Illuminating Company from the rate for residential lighting adopted by the Cleveland City Council.

CONSOLIDATED GAS COMPANY, NEW YORK.—The Public Service Commission has issued a report covering the operations of the company for the year ended Dec. 31, 1913, which compares as follows:

	1913.	1912.	1911.
Operating revenue .....	\$14,155,420	\$14,001,720	\$13,592,711
Expenses and taxes .....	10,719,349	10,632,003	9,791,123
Operating income .....	3,436,071	3,369,716	3,801,588
Other income .....	6,133,255	6,158,976	5,731,112
Total income .....	9,569,326	9,528,692	9,532,700
Interest charges .....	1,081,531	635,400	656,167
Net corp. income .....	8,487,805	8,893,292	8,876,533
Dividends .....	5,988,990	5,988,990	5,988,990
Renewals .....	1,655,374	1,664,111	1,617,516
Surplus .....	813,441	1,240,201	1,270,027
Previous surplus .....	12,614,558	11,502,853	10,271,909
Profit & loss adj. cred. .....	1,573,540	*128,495	*39,082
Profit and loss surplus .....	15,061,540	12,614,559	11,562,892

\*Debit. Total sales of gas for 1913 were 16,553,736 M. cubic feet, against 16,641,108 M. for 1912.

HAVANA ELECTRIC RAILWAY.—The combined income account for the year ended Dec. 31, 1913, follows:

	1914.	1913.	Increase.
Gross .....	\$488,361	\$485,752	\$4,609
Net after taxes .....	290,013	277,515	12,498
Net inc. appl. to bond int. .....	239,600	239,600	20,000
Net inc. avail. for int. on adj. inc. bonds .....	82,882	76,642	6,241
Three months' gross .....	1,426,682	1,397,140	29,542
Net after taxes .....	855,786	797,842	57,944
Net inc. appl. to bond int. .....	742,742	704,603	38,139
Net inc. avail. for int. on adj. inc. bonds .....	212,504	.....	.....

KANSAS CITY RAILWAY & LIGHT.—The addition of 1 per cent. to the interest on matured bonds of the Kansas City Railway & Light Company and underlying companies, or advance from 5 per cent. to 6 per cent. a year on these bonds, makes an added charge to the company of \$180,721 a year. An extra 1 per cent. has been paid for a year or more on about \$5,000,000 of matured notes. The plea for the added interest was based on the fact that the liens against the property could be foreclosed by the bondholders, and judgments so obtained would bear 6 per cent. interest, while the bonds carry but 5 per cent., so the court decided to grant the application for an increase in rate. In making the order the court reserved the right to make a readjustment when the final adjudication and accounting of the receivership is made if any extra interest has been wrongfully paid.

LACLEDE GAS LIGHT.—The company reports earnings for the quarter ended March 31 as follows:

	1914.	Increase.
Gross earnings .....	\$1,229,809	\$48,236
Op. exps., incl. maint. and taxes .....	635,500	60,772
Net income .....	594,249	\$12,556
Depreciation .....	74,628	2,780
Net earnings .....	519,621	\$15,316
Interest and preferred dividend .....	302,311	11,195
Net for common stock .....	217,310	\$28,511

\*Decrease.

NEW ENGLAND TELEPHONE & TELEGRAPH COMPANY.—The company issues its annual statement for 1913, which compares as follows:

	1913.	1912.	1911.
Gross .....	\$17,672,945	\$16,324,305	\$13,840,394
Operating expenses .....	7,293,750	6,520,173	5,521,267
Taxes .....	985,921	1,004,346	824,901
Repairs and dep. .....	5,008,110	5,531,089	4,372,423
Total expenses .....	13,887,781	12,555,609	10,718,591
Interest .....	616,673	345,581	135,815
Net .....	3,168,488	3,123,115	2,995,487
Dividends .....	3,015,978	2,810,858	2,644,522
Surplus .....	152,510	312,256	350,965

President Spaulding says: "No new financing was done during the year, as the remainder of the proceeds of the issue of stocks and bonds during 1912 supplied the company with funds sufficient for the necessary extensions to the telephone plant. There are now about 4,500 stockholders in the company—an increase during the year of approximately 200. Of the stockholders nearly one-half are women, and 87 per cent. are residents of Massachusetts. On Jan. 1, 1913, the company adopted an employees' pension and benefit fund plan in connection with the American Telephone & Telegraph Company and other associated Bell companies and set aside a fund of \$1,000,000 for this purpose. The payments made to employees during the year were as follows: For pensions, \$4,458; for benefits—accident disability, \$23,210; sickness disability, \$59,254; life insurance, \$23,138. Not only has your property been extended to meet the increases in new subscribers, but many and large

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Improvements have been made to the plant by replacing obsolete and inadequate construction—all necessary to the maintenance of the highest grade of telephone service which the public demands."

**TORONTO POWER COMPANY.**—Has offered to purchase the outstanding preferred stock of the Electrical Development Company at \$137.16 a share, payable in five-year Toronto Power bonds, guaranteed principal and interest by the Toronto Railway Company. The Toronto Power Company owns the \$5,000,000 common stock of the Electrical Development Company and operates the property under lease. The 6 per cent. cumulative dividend of the Electrical Development Company is now four years in arrears.

**WESTCHESTER LIGHTING.**—The report of the company for the year ended Dec. 31, 1913, compares as follows:

	1913.	1912.	Increase.
Gross	\$1,145,737	\$1,073,206	\$72,529
Net	483,502	460,532	16,971
Gas oper.			
Gross	1,828,608	1,782,041	46,567
Net	339,004	424,627	*84,963
Total oper. income	823,166	891,150	*67,993
Other income	51,314	48,002	3,312
Total income	874,480	939,152	*64,682
Deficit after charges	188,738	38,427	150,311

\*Decrease.

## Utilities Securities

Transactions and range of quotations for various public utilities securities on other than the New York markets last week were as follows:

Name.	Market.	Sales.	High.	Low.	Last.
AM. CITIES pf. New Orleans		186	61	60 1/4	61
Am. Cities 5-6s. New Orleans	\$12,000	90	89 1/2	89	90
Am. Gas & Elec. 5s. Phila.	\$12,000	85 1/2	85 1/2	85 1/2	85 1/2
Am. Gas & El. 5s (\$500). Phila.	\$1,500	86	85 1/2	85 1/2	85 1/2
Am. Railways. Phila.	202	37 1/2	37 1/2	37 1/2	37 1/2
Am. Railways pf. Phila.	30	101	101	101	101
Am. Tel. & Tel. 4s. Boston	2,501	122 1/2	121 1/2	122 1/2	122 1/2
Am. Tel. & Tel. 4 1/2s. Boston	\$38,000	80 1/2	88 1/2	88 1/2	88 1/2
Am. Tel. & Tel. cv. 4 1/2s. Boston	\$2,100	99	99	99	99
Aurora, Elg. & C. Cleveland	10	33 1/2	33 1/2	33 1/2	33 1/2
BALT. EL. 5s. stamped. Balt.	\$1,000	98 1/2	98 1/2	98 1/2	98 1/2
Bell Telephone. Montreal	123	146	145	145	145
Bell Telephone. Toronto	37	146	145	145 1/2	145 1/2
Bell Telephone 5s. Montreal	\$3,000	99 1/2	99	99 1/2	99 1/2
B'ham Ry. L. & P. pf. New Or.	5	75	75	75	75
B'ham Ry. L. & P. 4 1/2s. New Or.	\$26,000	90	90	90	90
Boston Elevated. Boston	207	79 1/2	79	79	79
Boston & Wore. pf. Boston	110	37	36	36	36
Brazilian T. L. & P. Mont.	2,933	79 1/2	75 1/2	75 1/2	75 1/2
Brazilian T. L. & P. Toronto	5,283	79 1/2	75 1/2	75 1/2	75 1/2
CAL. G. & EL. gm. 5s. cfs. S. F.	\$3,000	100 1/2	100 1/2	100 1/2	100 1/2
Cal. G. & EL. uni. 5s. S. F.	\$13,000	93 1/2	93 1/2	93 1/2	93 1/2
Capital Traction. Washington	87	100 1/2	100 1/2	100 1/2	100 1/2
Capital Trac 5s. Washington	\$9,500	107 1/2	106 1/2	107 1/2	107 1/2
Ches. Con. Elec. 5s. Baltimore	\$1,000	93 1/2	93 1/2	93 1/2	93 1/2
Ches. & P. Tel. 5s. Washington	\$3,000	105	104 1/2	105	105
Chi. City & Conn. Ry. pf. Chi.	86	41	41	41	41
Chi. City & Conn. Ry. 5s. Chi.	\$1,000	80	80	80	80
Chicago City Ry. 5s. Chicago	\$27,000	100 1/2	99 1/2	100 1/2	100 1/2
Chicago Rys. Series 1. Chi.	235	93	91 1/2	93	93
Chicago Rys. Series 2. Chi.	1,145	32 1/2	31 1/2	31 1/2	31 1/2
Chicago Rys. Series 3. Chi.	50	0	0	0	0
Chicago Rys. 1st 5s. Balt.	\$4,000	98 1/2	98 1/2	98 1/2	98 1/2
Chicago Rys. 1st 5s. Chicago	\$38,000	98 1/2	98 1/2	98 1/2	98 1/2
Chicago Rys. 5s. B. Chicago	\$3,000	79 1/2	79	79 1/2	79 1/2
Chicago Tel. 5s. Chicago	\$3,000	100 1/2	100 1/2	100 1/2	100 1/2
Cincinnati Gas & Elec. Cin.	5	69	69	69	69
C. N. & C. L. & T. Cincinnati	1	84	84	84	84
C. N. & C. L. & T. pf. Cin.	25	73	73	73	73
Cincinnati St. Ry. Cincinnati	28	103 1/2	103	103 1/2	103 1/2
Cin. & Sub. Bell Tel. Cin.	2	207	207	207	207
City Elec. 5s. San Francisco	\$2,000	80 1/2	80 1/2	80 1/2	80 1/2
City & Sub. (Wash.) 5s. Balt.	\$1,000	101 1/2	101 1/2	101 1/2	101 1/2
City & Sub. (Wash.) 5s. Wash.	\$4,000	102	102	102	102
Cleveland Ry. Co. Cleveland	320	104 1/2	104	104 1/2	104 1/2
Col. Gas & Elec. Pittsburgh	540	11 1/2	10 1/2	11 1/2	11 1/2
Columbus G. & F. Cincinnati	1	68	68	68	68
Columbus G. & F. Cincinnati	50	64 1/2	64 1/2	64 1/2	64 1/2
Columbus G. & F. pf. Cin.	44	75	74 1/2	75	75
Com'wealth Edison. Chicago	205	135	134 1/2	134 1/2	134 1/2
Com'wealth Edison 5s. Chicago	\$58,000	102	101 1/2	101 1/2	101 1/2
Con. E. R. & L. Wilmington					
N. C. 5s. Baltimore	\$1,000	98 1/2	98 1/2	98 1/2	98 1/2
Con. Gas 5s. Baltimore	\$1,000	106 1/2	106 1/2	106 1/2	106 1/2
Con. Gas 4 1/2s. Baltimore	\$4,000	94 1/2	94 1/2	94 1/2	94 1/2
Con. Power. Baltimore	273	105	103	104 1/2	104 1/2
Con. Power pf. Baltimore	115	111 1/2	111	111	111
Con. Trac. N. J. 5s. Phila.	\$1,000	103 1/2	103 1/2	103 1/2	103 1/2
Consumers' Gas. Toronto	28	179	177	177	177
Cumberland Power pf. Boston	11	97	97	97	97
DETROIT UNITED. Montreal	253	60 1/2	60	60 1/2	60 1/2
Duluth-Sup. Trac. Toronto	32	60 1/2	59 1/2	60	60
EDISON ELECTRIC. Boston	51	250	247	248	248
Electric Dev. pf. Toronto	11	110	105	110	110
Electric Dev. 5s. Toronto	\$500	91	91	91	91
Elec. & People's 4s. Phila.	\$3,000	81 1/2	81	81	81
Equit. Illum. Gas 5s. Phila.	\$1,000	105 1/2	105 1/2	105 1/2	105 1/2
FAIR. & C. TRAC. 5s. Balt.	\$1,000	101	101	101	101
Fairmont Gas. Baltimore	236	32	30 1/2	31 1/2	31 1/2
Fairmont Gas pf. Baltimore	340	47	46 1/2	46 1/2	46 1/2
Ft. W. & W. V. T. 5s. Phila.	\$1,000	83 1/2	83 1/2	83 1/2	83 1/2
GEORGETOWN GAS 5s. Wash.	\$1,000	101	101	101	101
George. Gas 5s. ctf. Ind. Wash.	\$200	102	102	102	102
Ga. Ry. & Elec. Boston	110	122	122	122	122
Gt. West. Power 5s. San Fran.	\$3,000	80 1/2	80 1/2	80 1/2	80 1/2
HARWOOD ELEC. Phila.	3	26	26	26	26
Harwood Elec. 6s. Phila.	\$1,000	102 1/2	102 1/2	102 1/2	102 1/2
Houston L. & P. 5s. New Or.	\$1,000	94 1/2	94 1/2	94 1/2	94 1/2
ILL. TRACTION pf. Mont.	115	92	91 1/2	92	92
Inter-Met. Philadelphia	10	14 1/2	14 1/2	14 1/2	14 1/2
Inter-Met. pf. Philadelphia	210	62 1/2	62	62 1/2	62 1/2
Interstate Rys. 4s. Phila.	\$18,000	58 1/2	57 1/2	58	58
K. C. HOME TEL. 5s. St. L.	\$100	92	92	92	92
K. C. Ry. & Light. Chicago	75	22	22	22	22
K. C. Ry. & Lt. cfs. Chicago	150	21 1/2	20	21 1/2	21 1/2
K. C. Ry. & Light pf. Chicago	170	40 1/2	39	40 1/2	40 1/2
Keystone Tel. Philadelphia	81	11	10 1/2	11	11
Keystone Tel. pf. Philadelphia	40	56	55 1/2	56	56
Keystone Tel. 1st 5s. Phila.	\$2,000	91 1/2	91 1/2	91 1/2	91 1/2
LACLEDE GAS pf. St. Louis	15	96	96	96	96
Lehigh Valley Transit. Phila.	226	18	17 1/2	17 1/2	17 1/2
Lehigh Val. Transit pf. Phila.	197	30 1/2	30 1/2	30 1/2	30 1/2
Lex. St. Ry. 5s. Baltimore	\$1,000	90 1/2	90 1/2	90 1/2	90 1/2

Name.	Market.	Sales.	High.	Low.	Last.
Little Rock, R. & E. 6s. N. O.		\$500	101 1/2	101 1/2	101 1/2
Los Angeles G. & E. 5s. S. F.		\$15,000	99 1/2	99 1/2	99 1/2
Los Angeles Ry. 5s. San F.		\$2,000	102 1/2	102 1/2	102 1/2
MACKAY COS. Montreal		25	79 1/2	79 1/2	79 1/2
Mackay Cos. Toronto		485	80 1/2	78 1/2	78 1/2
Mackay Cos. pf. Montreal		15	68 1/2	67 1/2	67 1/2
Mackay Cos. pf. Toronto		71	68 1/2	68	68 1/2
Mfrs. Lt. & Heat. Pittsburgh		1,410	51	50	50 1/2
Maryland Elec. 5s. Baltimore		\$4,000	98 1/2	98 1/2	98 1/2
Mass. Electric. Boston		355	10 1/2	10	10
Mass. Electric pf. Boston		95	60	57	60
Mass. Gas. Boston		200	88	87	87 1/2
Mass. Gas pf. Boston		307	92	91 1/2	91 1/2
Mass. Gas 4 1/2s. 1920. Boston		\$3,000	96 1/2	96 1/2	96 1/2
Mass. Gas 4 1/2s. 1931. Boston		\$4,000	95 1/2	95 1/2	95 1/2
Memphis St. Ry. 5s. New Or.		\$1,000	95 1/2	95 1/2	95 1/2
Meridian Ry. & Lt. 5s. New Or.		\$500	92	92	92
Met. W. S. El. gold 4s. Chi.		\$9,000	83 1/2	83 1/2	83 1/2
Met. W. S. El. ext. 4s. Chi.		\$4,000	79	78 1/2	78 1/2
Miss. River Power. Boston		5	25	25	25
Miss. River Power 5s. Boston		\$5,000	81	81	81
Mont. Lt. H. & P. Montreal		725	219 1/2	218 1/2	218 1/2
Mont. Lt. H. & P. new. Mont.		6	215 1/2	215	215
Mont. St. Ry. 4 1/2s. Montreal		\$400	100	100	100
Mont. Telegraph. Montreal		50	136	136	136
Mont. Tram. Montreal		1	203	203	203
Mont. Tram. 5s. Montreal		\$1,000	99	99	99
Mont. Tram. deb. Montreal		\$5,300	78	78	78
Mont. Tram. Power. Montreal		340	41	39 1/2	39 1/2
NEW ENG. T. 5s. 1922. Boston		\$32,000	101	100 1/2	101
New Or. Ry. & Lt. 4 1/2s. N. O.		\$19,000	80 1/2	80 1/2	80 1/2
Nor. & Ports. Trac. 5s. Balt.		\$5,000	87 1/2	87	87
Nor. Ry. & Light 5s. Balt.		\$1,000	97 1/2	97 1/2	97 1/2
Nor. Cal. Power. San Fran.		805	18	14	17
Nor. Cal. Power 5s. San Fran.		\$8,000	99 1/2	99 1/2	99 1/2
Nor. Cal. Power con. 5s. San F.		\$2,000	72	72	72
Nor. Ohio Trac. & Lt. Cleveland		30	60 1/2	60	60 1/2
Nor. Ohio Trac. & Lt. pf. Cleve.		20	98 1/2	98 1/2	98 1/2
Nor. Ohio Trac. & Lt. 4s. Cleve.		\$9,000	72 1/2	72 1/2	72 1/2
North Shore Elec. 5s. Chicago		\$3,000	97 1/2	97 1/2	97 1/2
OTTAWA LT. H. & P. Mont.		215	145 1/2	144 1/2	144 1/2
Ottawa Lt. H. & P. new. Mont.		3	144	144	144
PAC. ELEC. RY. 5s. Los Ang.		\$7,000	101 1/2	101 1/2	101 1/2
Pacific Elec. Ry. 5s. San Fran.		\$3,000	100 1/2	100 1/2	100 1/2
Pacific Gas & Elec. San Fran.		170	37 1/2	37	37 1/2
Pacific Gas & Elec. pf. San F.		155	81	80 1/2	81
Pacific Gas & Elec. 5s. S. F.		\$2,000	80 1/2	80 1/2	80 1/2
Pacific L. & P. 5s. San Fran.		\$10,000	89 1/2	89 1/2	89 1/2
Pac. Tel. & Tel. pf. San Fran.		10	88 1/2	88 1/2	88 1/2
Pac. Tel. & Tel. 5s. San Fran.		20,000	97 1/2	97 1/2	97 1/2
People's Gas ref. 5s. Chicago		465	120 1/2	119 1/2	120 1/2
People's Gas ref. 5s. Chicago		\$23,000	100 1/2	100 1/2	100 1/2
People's Pass. Ry. 5s. Phila.		\$1,000	85	85	85
People's Water 5s. San Fran.		\$28,000	45 1/2	40	40 1/2
Philadelphia Co. Phila.		305	40	39	39 1/2
Phila. Co. 6% cum. pf. Phila.		65	43	42 1/2	42 1/2
Phila. Co. 1st 5s. Phila.		\$3,000	101	101	101
Phila. Co. con. 5s. Phila.		\$5,000	88 1/2	88	88
Phila. Electric. Phila.		2,473	25 1/2	25 1/2	25 1/2
Phila. Electric 4s. Phila.		\$29,000	80 1/2	80	80
Phila. Elec. 4s. small. Phila.		\$1,600	83	82 1/2	82 1/2
Phila. Elec. 5s. Phila.		\$19,000	102	101 1/2	102
Phila. Elec. 5s. small. Phila.		\$300	102	101 1/2	102
Phila. Rapid Transit. Phila.		1,565	15	14	15
Phila. Rap. Tr. cfs. Phila.		2,275	15 1/2	14 1/2	15 1/2
Phila. Traction. Phila.		75	80 1/2	80	80
Phillipine T. & C. Corp. S. F.		100	20	20	20
Pitts. McK. & C. 5s. Pitts.		\$1,000	101 1/2	101 1/2	101 1/2
Porto Rico Rys. Montreal		300	60	59 1/2	59 1/2
Porto Rico Rys. Toronto		40	60 1/2	60 1/2	60 1/2
Potomac Elec. con. 5s. Wash.		\$37,000	99 1/2	99 1/2	99 1/2
Public Service 5s. Chicago		\$55,000	93	92 1/2	92 1/2
QUEBEC RY. Montreal		240	12 1/2	12 1/2	12 1/2
Quebec Ry. 5s. Montreal		\$6,000	51 1/2	51 1/2	51 1/2
Quebec Ry. 5s. Toronto		\$500	51	51	51
Quebec Ry. 5s. small. Mont.		\$100	52	52	52
SACRA. E. G. & R. 5s. S. F.		\$1,000	100 1/2	100 1/2	10

position to gauge. Aside from all this we have a positively favorable factor which was not present in the 1904 period. We have the new banking law which is now to be put in force, and which, if it accomplishes nothing less, will tend to prevent money "squeezes" even in periods of great business activity and large crops. In 1904 and 1905, with our big crops, we naturally ran into tight money periods, but this danger is now largely eliminated for all time.

**IRON TRADE REVIEW.**—A modest betterment of sentiment has appeared in some directions in the iron and steel industry, but this appears to be based on the belief that the end of the present lifeless market is not far distant, rather than upon the tangible grounds of increased volume. Chicago notes this brighter spirit and there also is some evidence of it in the East. The mental attitude of buyers, however, generally may be said to be unchanged, and it is remarked that these factors, which ordinarily are stimulating, excite only indifference. New business in most finished lines continues on the minimum scale ruling for two months past. Mill and furnace operations still gradually recede, although the Steel Corporation is maintaining a gait of 65 to 70 per cent. of input capacity. Rail orders of the week are a little heavier, aggregating about 20,000 tons, while about an equal tonnage is pending. Pig iron is a little more active.

**THE MECHANICS-AMERICAN NATIONAL BANK OF ST. LOUIS.**—Intrinsic conditions here are very sound, indeed, and in spite of the fact that within the last few weeks the output of municipal securities in the United States has reached record proportions, there is virtually no undigested security problem in the United States. The present inquiry for really high grade bonds is, in some respects, the best that has been seen in several years, as the buying has been most discriminating, being based on the desire to insure security of principal rather than an abnormally high income return. This conservatism has helped the whole situation and is, perhaps, the best feature about the bond market to-day. The unusual demand for municipal securities is due, in large measure, to the desire of many people to own tax exempt bonds, which do not have to be accounted for in the income tax returns. The disinclination of many people to give even the Government officials a list of their assets really plays an important part in one of the most interesting municipal bond markets that has ever been witnessed in the United States. With the brilliant crop prospects, and the fact that business in the United States is upon a thoroughly sound footing, the chances are for a thoroughgoing revival of trade as soon as the Mexican difficulty has been disposed of and the railroads have been permitted to do business upon a paying basis once more. Even partial revival of trade at the great commercial centres would be immediately helpful in affording employment for a vast army of idle men. People are supporting the President in his efforts to build up business and to enact such laws as shall not disturb business but, on the contrary, shall provide a basis for thoroughgoing expansion. There are some important problems to be worked out yet, but there is nothing in the outlook to occasion real alarm or to make people apprehensive as to the long future. If the brilliant promise of the crops is fulfilled it will be difficult for anything to hold back business or to overshadow in importance the beneficial effects of a really bountiful harvest.

**JAMES H. BROOKMIRE.**—During the next twelve months we expect business will continue to be depressed in Europe, and that there will be some further liquidation in foreign securities. What cheerfulness is to be expected abroad will largely come as a reflection of improved conditions in the United States; in fact, if it were not for the blight of political uncertainty we think the New York Stock Market right now would break away from the influence of European conditions, although during the past month a moderate amount of selling from Europe caused a decline in New York—the reason being that support was lacking owing to uncertainty regarding the freight rate decision and the Mexican embroglio.

**JAMES R. GARFIELD.**—If the leaders of business are unable or unwilling to confer with those in charge of Government, then the actions taken by those in charge of Government may be unjust because they are uninformed. If those in charge of Government, on the other hand, turn their backs on the leaders of business, they are equally to blame. Both types have stood in the way of a proper realization of the proper relations. Where the two elements go together, they were able to create an intelligent public opinion. Service is all that Government demands of the railroads, and when they furnish it they must be allowed to charge what it is worth, but the capitalization must be commensurate with the service. We cannot overturn everything that has been done, but we can for the future see that the charges are not based on improper capitalization.

**NEWTON D. BAKER.** (Mayor of Cleveland).—The people of the United States have never been taken into the confidence of the railroads. Now and then something leaks out about methods of railroad management that are not wholesome, and the plain people are not so plain that they cannot understand these things. The people are willing to pay whatever is just and right if they are only taken into your confidence, and the righteousness of your cause is shown so that they understand it.

**FINANCIAL AMERICA.**—General business conditions, according to advices from our correspondents, held steady as compared with recent weeks. The factor of immediate influence at the close of the present week is the refusal of a prominent international banking house to finance the Missouri Pacific notes maturing June 1. Financing plans are having first place in the discussion of the position of the railroads at present, for it is realized that the immediate future of the carriers depends largely upon their ability to finance maturing obligations and to provide for urgent needs for increased facilities for the coming season. The immense wheat crop indicated by the Government report will tax the equipment capacity of the roads to such an extent that

new cars and locomotives will be required. If there is some evidence of optimism among iron and steel interests it is based on the belief that the depression has reached a point where a reaction is due.

**JOHN V. FARWELL COMPANY, CHICAGO.**—Reports of buyers in this market during the first week in May show gains over corresponding week in 1913. Collections are fair. Shipments of foreign wool dress goods coming in show that the English manufacturers are making especially strenuous efforts to secure American business by adapting their cloths and colors to the American market. It is estimated that the production of wool in States tributary to Chicago is about 30 per cent. less than last year. The United States reports show that the total decrease in the 1914 clip in the States of Montana, Wyoming, Idaho, Utah, and Oregon will be about 25,000,000 pounds.

**DUN'S REVIEW.**—There is an improved sentiment in commercial and industrial channels, even though actual progress is slow. The brilliant outlook for the Winter wheat crop inspires confidence in the future, and the splendid agricultural prospects generally constitute the best feature of the situation. Statistics of trade movements are conflicting. Gross earnings of railroads reporting for the month of April were 1.9 per cent. less than last year, and tank exchanges this week were 1.6 per cent. smaller than those of 1913. Failures last month made the best exhibit of the year, although a slight increase was shown in comparison with April, 1913, but inasmuch as more firms are engaged in business every year, it is quite natural that the number of insolvencies should increase. The weather has militated against a full distribution of seasonable merchandise, yet there is a wider movement in certain lines. Least satisfactory news is received as to iron and steel, where conditions are slow to improve.

**NELSON, COOK & CO.**—As has been anticipated and generally expected, loanable funds continue to pile up in monetary centres, and the tendency is to a further reduction in interest rates. This condition, together with the splendid crop prospects, should certainly offset any unfavorable features in the present situation. It is confidently expected that the Interstate Commerce Commission will permit an advance in freight rates. If this should be done, it would furnish another favorable factor to the present unsatisfactory state of affairs. Up to this time there has been very little if any improvement in our industries or in trade generally. We have reached, however, such a low level in these lines that only improvement can be looked for. The New York stock market continues inactive, with no special feature, but there is an undoubted undertone of strength, and prices would advance upon the slightest favorable change in conditions. The selection made by the President of members for the Federal Reserve Board has given universal satisfaction, and indicates that the new banking system will be successfully operated to the advantage of all interests.

**BRADSTREET'S.**—Because of excellent crop prospects, probably the best that ever prevailed at this season, sentiment tends to veer toward the line of optimism, and as a result trade, especially at the West, exhibits moderate expansion. Industrial lines as yet do not reflect this cheerful feeling, however. The disposition is to buy frequently, but in small lots, a tendency that seems to have grown since 1907. It is probable that distribution on the whole, particularly in essentials as distinguished from luxuries, measures up to the level of this time last year. Manufacturers are not accumulating stocks, curtailment being gauged so as to prevent any piling of goods, while at the same time caring for actual wants. With manufacturers' stocks held in bounds and crops turning out anything like present promise, two fundamentals are provided for an upward rebound in business.

**MARSHALL FIELD & CO.**—Dry goods distribution for the week shows a fair comparison with the corresponding period a year ago. Cash receipts show improvement. Shipments so far this month are about even. The excellent Government crop report should have a beneficial effect on dry goods trade in wheat sections. While merchants are not showing a disposition to place large future orders, there are a number of lines in which future sales are running very satisfactorily.

## GENERAL

**ASSAY OFFICE SALES OF GOLD.**—The Assay Office during April paid out on account of deposits and exchange for gold coin \$2,836,067, against \$3,058,054 for March, and \$2,987,301 for April, 1913:

	1914.	1913.	1912.
January .....	\$2,914,533	\$2,888,562	\$2,220,505
February .....	2,741,624	2,591,241	2,385,569
March .....	3,058,054	2,828,263	2,200,272
April .....	2,836,067	2,987,301	2,406,879

These figures do not include gold handled for export. During last month there were exported to Canada gold bars to the value of \$26,028 for jewelry purposes. By far the larger proportion of payments mentioned above are for uses in the arts.

**BILLARD MATTER.**—Transactions of the Billard Company with the New York, New Haven & Hartford Railroad, its officers and subsidiaries were outlined in detailed statement made before the Interstate Commerce Commission by John L. Billard who organized the concern. Mr. Billard outlined the method by which, with the aid of Charles S. Mellen, then President of the New Haven, and a loan from the New England Navigation Company, a New Haven subsidiary, he took over the stock of the Boston & Maine Railroad owned by the New Haven, which the Massachusetts courts decided the New Haven could not hold. After holding the stock a year, Billard said, he sold it to the Boston Railroad Holding Company, another New Haven subsidiary, at a profit of \$25 a share on 100,948 shares. In payment for the stock he said he took \$16,250,000 in gold notes of the New England Investment and Security Company, a New Haven concern, and the Billard Company was formed to handle this transaction. Billard put \$2,000,000 into the Billard Company, he said, and sold to it the New England Investment Company notes, receiving the \$2,000,000 cash and \$14,250,000 in Billard Company notes in payment. These Bil-

lard notes, in accordance with an arrangement with Mr. Mellen, he said, were bought by the New England Navigation Company. Controller of the Currency Williams has started an inquiry to see whether the National City Bank of New York in 1909 did not violate the national banking laws in lending more than \$11,000,000 on 100,985 shares of Boston & Maine stock.

**BOSTON LABOR MARKET.**—The labor market for April, as viewed from the Massachusetts State Free Employment Office at Boston, showed slight improvement over preceding month, and a decrease of 28 per cent. in demand for help as compared with corresponding month of 1913. There do not appear to be as many unemployed as two months ago. Average daily demand for help was 83, compared with 116 in 1913. Average number of positions reported filled was 66, compared with 92 in 1913. Demand for building tradesmen is still below normal for this season of the year. Boot and shoe workers, textile help, and general industrial help have been in little demand. Demand for farm help is below normal, and there is a good supply on hand.

**COMMISSION'S POWER TO BE TESTED.**—In order to determine whether the Missouri Public Service Commission has power to permit a railroad to charge more than the maximum fixed by statute for freight and passengers, a mandamus test suit to compel the commission to authorize the company to charge more than 2 cents for passengers and more than the maximum for carload commodities, has been filed against the commission by the Missouri Southern Railway Company in the State Supreme Court. The company, which operates fifty-four miles of road between Leeper, in Wayne County, and Bunker, in Reynolds County, applied several months ago for authority to increase its rates. The commission formally denied its application last Wednesday upon the ground that it was without authority to permit more to be charged than the maximum for freight and passengers fixed by statutes.

**GOULD OUT OF TWO ROADS.**—At meetings of the Kansas & Arkansas Valley and the Fort Smith & Little Rock Railway companies last week, George J. Gould retired as President of both companies and was succeeded by E. J. Pearson of St. Louis, Vice President of the Missouri Pacific-Iron Mountain system. Other officers elected for both companies were: T. B. Pryor, Vice President; A. H. Calef, Secretary and Treasurer.

**MONEY IN CIRCULATION.**—The volume of money in circulation on May 1 this year compared with that last year was as follows:

	May 1, '14.	May 1, '13.
Gold coin .....	\$612,771,453	\$611,705,777
Gold certificates .....	1,120,423,829	990,192,999
Standard silver dollars .....	71,031,235	72,196,164
Silver certificates .....	456,703,117	469,191,528
Subsidiary silver .....	139,406,069	133,463,032
Treasury notes 1890 .....	2,472,307	2,695,234
United States notes .....	340,406,162	338,224,647
National bank notes .....	713,008,207	716,580,687
Total .....	3,476,225,379	3,354,250,068
Per capita circulation was \$35.20; 1913, \$34.50; 1912, \$34.56; 1911, \$34.55; 1910, \$34.45; 1909, \$34.32; 1908, \$35.37; 1907, \$34.16; 1906, \$32.22; 1905, \$31.05; and 1904, \$31.02.		

**PHILADELPHIA FAILURE.**—The banking and brokerage firm of Cramp, Mitchell & Co. failed on Monday of last week. Liabilities were in the neighborhood of \$3,000,000, and assets were placed at \$3,100,000. It had been known for some time the concern's financial affairs were in a bad way. The leading members of the firm were Theodore W. Cramp and Howard E. Mitchell. The latter is a member of the Philadelphia Stock Exchange.

**TO HASTEN ANTI-TRUST BILL.**—President Wilson having expressed a desire that Congress should adjourn about July 1, the House Judiciary Committee has made formal report on the Clayton Anti-Trust bill, and consideration of the measure in the House will be expedited by special rule. It will probably be taken up this week. The Administration forces are also endeavoring to put through the Covington Interstate Commerce bill and the bill to regulate the issue of stock securities, as well as the rural credits measure, before Congress adjourns.

**FARM MORTGAGE MEN ORGANIZE.**—Rural credit legislation, now being formulated at Washington, was endorsed at a meeting held in New York City last week for the purpose of organizing the Farm Mortgage Bankers' Association of America. About fifty men from all parts of the country attended the meeting. Kingman Nott Robins of Rochester, who presided as Chairman, said that the farm mortgage bankers of this country are not responsible for any disadvantage in borrowing terms which the American farmers may be subjected to as compared with the European. Whatever discrepancy exists, he said, is due to different economic, legislative, social, and financial conditions, and not to defects in the present machinery of rural credits. Some of the conditions that tend to keep this machinery from being brought to its highest development are, according to Mr. Robins: Laws in several wealthy States forbidding the investment of savings bank and trust funds in mortgages outside of the State; laws heavily taxing investments in mortgages outside of the State, but exempting from such taxation mortgages within the State; laws taxing mortgages within the State where they are placed—a tax ultimately paid by the borrower, thus increasing the actual interest rate; collection laws in many States intended to protect the borrower, but which, by handicapping the investor, place an additional burden on the prompt and honorable borrower.

**FEDERAL RESERVE BANKS.**—Richard Olney, former Secretary of State, last week declined to accept the position of Governor of the Federal Reserve Board. Other members of the board selected by President Wilson are Adolph Casper Miller of Berkeley, Cal.; Paul M. Warburg of New York; W. P. G. Harding of Birmingham, Ala., and Harry A. Wheeler of Chicago. The Secretary of the Treasury and John Skelton Williams are ex-officio members of the board. It is not expected the board will be



organized and ready for work for two or three months. The Organization Committee is rushing to completion the work entrusted to it. The time allotted to national banks to subscribe for stock in the Federal reserve banks to be organized in their respective districts expired on Saturday. Any national banks which have not elected to come into the reserve system will lose their charters.

**INCOME TAX CASE.**—The case brought by Frank R. Brushaber, a stockholder, to enjoin the Union Pacific Railroad from paying the income tax has reached the Supreme Court of the United States, on appeal from the decision of the Federal Court of the Southern District of New York, refusing to grant the injunction asked for. This is the first case involving directly the constitutionality of the Federal income tax law to reach the Supreme Court. The contention is made that the tax is unconstitutional when levied on income of Union Pacific between May 1, 1913, and Oct. 3, 1913, the date of the passage of the law, because the income had been converted into real and personal property by the time the law was passed. It is expected a year or more will elapse before the court passes on the case.

**THE COLORADO STRIKE.**—The Executive Board of the United Mine Workers of America in session at Indianapolis last week decided it would be unwise to call a general strike. In a statement advising against the strike, as a result of a thorough canvass of the situation, the board said: "We believe that we can better aid our gallant brothers in Colorado by remaining at work, thus insuring in a financial way our fullest support to the men, women, and children who have been long engaged in the great struggle in Colorado. We must be in a position to finance properly the strike in the State indefinitely, until the success of the miners' cause is assured, and a general strike at this time might jeopardize our position in this respect without adding anything material to the success of the Colorado strike. Of course, if conditions in Colorado do not improve, and if we do not receive the proper protection from the Federal Government, this policy may be changed to meet the exigencies of any new situation that the future might develop. We call upon our membership everywhere to hold themselves in readiness to answer any call we may make upon them. You can rest assured that we are firmly resolved to carry out any move which we believe to be beneficial to the Colorado strikers, but at this particular time we are convinced that the policy we have outlined is the wisest course for us to pursue." The military authorities now in charge of the strike districts put into effect their order for disarmament last Saturday.

**OLD FIRM TO DISSOLVE.**—The Stock Exchange house of L. von Hoffmann & Co. of 37 Wall Street will be dissolved by mutual consent of the partners on May 29. The firm is one of the oldest brokerage houses in the Street, having been established in 1850, and was the first to undertake arbitrage transactions between New York and London. The members are William Mertens, J. Walter Wood, Duncan Struthers, and Prentice Strong, members of the Stock Exchange; Robert Struthers, Jr., Frederick A. Libby, Arthur M. Anderson, and Louis E. Raphael, a special partner.

**PITTSBURGH TERMINAL RATE QUESTION.**—A conference on the subject of the creation of a joint method of charging for the movement of freight within the switching district of Pittsburgh, has been held in that city. Railroad traffic men, representatives of shipping interests, and the Traffic Manager of the Chamber of Commerce were in attendance. The proposed plan has been under advisement for years. It is important to Pittsburgh shipping interests, as it proposes the establishment of a joint switching charge that will enable a shipper on the terminal of one railroad to get freight from another road to his plant with only a nominal charge for the short switching necessary, instead of the present minimum short-haul rate charge. Shippers say the present system has been a great burden, and cite Cleveland as an example of what can be done under a fairer system. The change has been suggested by the Interstate Commerce Commission and also by the State Public Service Commissioners.

**RULES ON LONG AND SHORT HAUL.**—The Interstate Commerce Commission has handed down a long looked for decision in the case involving the applications for relief from the provisions of the long and short haul clause on the whole of the Southeastern and Mississippi Valley territory. The commission holds: (1) That relief should not be granted on account of the desire of a carrier to reduce the rate to a given market of distribution in order to facilitate the distribution of articles from that point in competition with another point distributing the same or similar articles; (2) That relief may be granted to a carrier who is transporting a commodity from one source of supply to a consuming market and coming into competition at that market with another carrier transporting the same or similar articles from a different source of supply, when it is affirmatively shown: (a) That the carrier seeking relief is at a marked disadvantage with respect to its competitor, and (b) that the competition met at the reduced rate point is consistently met at all intermediate points.

**STOCK AND BOND BILL.**—A bill providing for Federal control of the issuance of stocks and bonds by railroads has been favorably reported by the House Committee on Interstate and Foreign Commerce. Under the terms of the bill the Interstate Commerce Commission is given full authority to supervise the issuance of railroad securities and to hold up such issues as the commission deems necessary. The bill also contains a publicity feature.

**STOTESBURY NEW READING HEAD.**—Edward T. Stotesbury, a member of the firm of J. P. Morgan & Co. of New York and of Drexel & Co. of Philadelphia, has been elected President of the Reading Company, the holding corporation of the Philadelphia

& Reading Railroad Company and Philadelphia & Reading Coal and Iron Company. Theodore Voorhees, Vice President of the railway company, was made President of that corporation, and W. J. Richards, Vice President and General Manager of the coal and iron company, was elected President of that organization. All three succeed in the Presidency of the different companies the late George F. Baer. At the same time Mr. Stotesbury was elected Chairman of the Board of Directors of the railway company and also of the coal and iron company.

## RAILROADS

**WEEKLY GROSS EARNINGS.**—Following are gross earnings, as reported by some important railroads, compared with the same week in 1913:

Fourth Week of April.	Amount.	Change.
Alabama Great Southern	\$160,679 +	\$976
Buffalo, Rochester & Pittsburgh	176,952 -	91,894
Chesapeake & Ohio	965,575 -	1,191
Chicago & Great Western	268,243 +	8,736
Colorado & Southern Ry.	275,754 -	65,974
Cincinnati, New Orleans & Texas	290,303 -	55,285
Denver & Rio Grande	488,100 -	58,100
Grand Trunk	1,315,790 -	207,254
Illinois Central	4,715,353 +	155,352
Interoceanic of Mexico (Mex. cur.)	170,215 -	155,446
Louisville & Nashville	1,365,310 -	184,052
Minneapolis & St. Louis	109,519 +	2,196
Missouri, Kansas & Texas	651,072 -	103,401
Missouri Pacific	1,330,000 -	137,000
Nat. Rys. of Mexico (Mex. cur.)	713,215 -	505,780
Rio Grande Southern	15,818 -	985
St. Louis Southwestern	265,000 -	46,000
Southern Pacific	1,646,492 -	111,455
Texas & Pacific	431,925 +	16,703
Toledo, St. Louis & Western	74,539 -	24,943
Western Pacific	139,000 -	10,200
Yazoo & Mississippi Valley	845,358 +	30,141

**ATLANTA, BIRMINGHAM & ATLANTIC.**—E. T. Lamb, receiver of the Atlanta, Birmingham & Atlantic Railroad, which has been ordered sold by the court, has announced the date of the sale as May 15.

**CHICAGO & NORTHWESTERN.**—The proceeds of \$8,000,000 general mortgage 4 per cent. bonds, purchased by Kuhn, Loeb & Co., are to be used for improvements and betterments. These bonds are a part of an authorized issue of \$165,000,000, of which \$53,327,000 has been sold. They are selling on a basis to yield 4½ per cent.

**LAKE SHORE.**—About \$20,000,000 of Lake Shore & Michigan Southern one-year notes, dated May 15, have been sold in London and Paris. The proceeds of these notes will be used to meet the \$10,000,000 or thereabout of Sterling notes due in London on the date mentioned and to reimburse the treasury for cash used in meeting earlier maturities of the year and in various outlays for improvements. The notes sold abroad do not carry interest and are not coupon notes, but have been sold at a price which, considering the exchange transaction involved, is equivalent to about 4½ per cent. basis in the New York market.

**MINNEAPOLIS & ST. LOUIS.**—Stockholders of the Des Moines & Fort Dodge will meet June 4 to vote on a merger of their company with the Minneapolis & St. Louis. It is the plan of the latter to offer its preferred and common stocks in exchange for the stocks of Des Moines & Fort Dodge. Tentative basis of exchange provides that for every share of Des Moines & Fort Dodge common one-half share of Minneapolis & St. Louis will be given, and for every preferred share of Des Moines & Fort Dodge two-thirds of a share of Minneapolis & St. Louis preferred and one-third of a share of common will be offered.

**MISSOURI PACIFIC.**—Otto H. Kahn of Kuhn, Loeb & Co. made the following statement last Friday: "After having made a careful examination of the Missouri Pacific's financial and physical condition, we have come to the conclusion that we cannot undertake the extension of the \$25,000,000 of notes which mature on June 1. We do not feel that conditions governing affairs of the property warrant the undertaking by Kuhn, Loeb & Co. at this time. Our reason for refusing to finance the Missouri Pacific needs at this time are stated in detail in a letter which we have prepared and have sent to the Missouri Pacific Railway Company. I do not care to state what the contents of this communication are at present."

**NORTHERN PACIFIC.**—The Directors have under consideration a new financial plan for providing for the company's needs for many years to come. The current year's requirements are put at \$25,000,000, of which \$10,000,000 consists of notes maturing July 9. The Directors have in mind the creation of a new blanket mortgage for \$300,000,000, and are expected to decide on a plan this week. It is stated that no increase in the capital stock is contemplated.

**ROCK ISLAND.**—E. W. McKenna, the railroad expert engaged by the Wallace committee of holders of Rock Island 4 per cent. collateral bonds, as to the financial needs of the Chicago, Rock Island & Pacific Railway, estimates that \$85,000,000 could be spent profitably in the next five years to produce substantial operating economies. In the supplementary report he reduces this estimate by figuring on the needs for three years, instead of five. He finds that 20,000 freight cars are in bad condition, and would scrap 10,000 of them. The remainder he thinks could be repaired to furnish a few years' more service. Mr. McKenna says in part: "If the sum of approximately \$85,000,000 is applied as suggested, certain economies will be produced, and an improvement in the present property will be secured, which will put a stop to the deterioration, and place the property in such physical condition as to secure a great proportion of the traffic of the country it serves. There are about 20,000 cars which should be retired; possibly 4,000 of these cars will be found to be in such condition that their life can be extended for from two to five years. This would mean a retirement of 16,000 cars. The present cost per car for repairs averages about \$79 per car per year. An investment of \$15,000,000 in 15,000 new cars would produce an efficiency of equipment at

least 50 per cent. greater than the cars retired, and the maintenance cost of these new cars for the first five years should not exceed \$25 per car per year. It will be observed that in the tabulation of prospective capital requirements, which contemplates about \$41,000,000, there is an estimated saving in operation of \$4,400,000 per annum.

"It is assumed further that the improved conditions of the railway and its equipment would produce an increase of revenue over existing conditions of at least \$5,000,000 per annum, of which 30 per cent. would be net earnings. The investment of this money would also enable the railway company to carry on its maintenance programme from January to July, which would yield a saving of at least \$500,000 per annum." A statement of these matters would be about as follows:

16,000 cars retired at \$79 expense for maintenance per annum	\$1,264,000
Less maintenance of 15,000 new cars, \$25 per annum	375,000

Net equipment maintenance saving	\$889,000
Saving resulting from investment of \$41,000,000	4,435,494

Total	\$5,324,494
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Net earnings \$5,000,000 new business at 30 per cent	1,500,000
Saving in maintenance cost due to applying expense of maintenance of way and structures and equipment during the Spring months	500,000

Total	\$7,324,494
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The amount of money required to produce these results would be:

Account additions and betterments about	\$41,688,200
Account of deferred maintenance to track and equipment about	8,896,150
Account of new equipment about	15,000,000

Total about	\$65,584,350
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"This calculation applies to the lines of railway as at present constituted." In a supplementary report made as a result of conferences with President Mudge, Chairman of the Board Schumacher, and members of the Stockholders' Protective Committee, Mr. McKenna suggests that capital requirements be reduced from a five to a three year basis.

**SOUTHERN PACIFIC.**—The Atlanta & Charlotte Air Line Railway Company, represented by the committee appointed under an agreement dated May 1, 1906, and the Southern Railway Company have tentatively entered into an arrangement which calls for an issue of first mortgage bonds of the Air Line Company to the amount of \$20,000,000, to bear interest at not to exceed 5 per cent. per annum. Of this amount \$5,500,000 will be issued immediately and sold, and the proceeds used for the purchase and cancellation of an equal amount of bonds now held in the treasury of the Southern Railway Company. The balance will be sold from time to time as it may be deemed desirable by the Directors of the Southern Railway Company and the proceeds turned over to that company for the sole purpose of double-tracking and improving the Air Line Railway's property and terminal. The arrangement provides for an agreement modifying the agreement previously made, so that the dividend may be increased on the stock of the Air Line Railway Company to an unqualified distribution of 9 per cent. per annum without regard to earnings, in lieu of the existing provision for a maximum 7 per cent. dividend conditioned upon the amount of annual gross earnings. In consideration of the above, the stockholders of the Air Line are to agree to an option to be given to the Southern Railway Company to purchase their holdings upon due notice or any dividend date at \$250 per share in cash. The Air Line stockholders are being urged by the committee to deposit their shares as promptly as possible in order to make the agreement effective.

**ST. LOUIS & SAN FRANCISCO.**—Two thousand men are to be put to work at once on roadbed improvement, according to advices from Springfield, Mo. The receivers of the road, it is reported, are using all the income available to put the property in better physical condition. In nine months they have expended on maintenance nearly \$2,500,000 more than last year. On freight cars alone they have increased maintenance charges by \$1,216,000, or 72 per cent.; on bridges and trestles the increased appropriation is \$420,000, or nearly twice as much as last year; on ties \$290,000 more, and on ballast they have charged to maintenance \$127,000, as compared with less than \$11,000 last year. At the same time there has been a saving in transportation expenses of \$620,000. The operating ratio for the nine months is 71.3 per cent., as compared with 65.7 per cent. last year. The appropriation for maintenance has been increased from 25 per cent. of gross to 32 per cent. In the same time the receivers have charged off \$670,000, that period's proportion of amortization of discount on funded debt. Some interests are now talking \$12,000,000 net after taxes for the full year, although net on March 31 amounted to only \$8,000,000.

## The Crisis in Uruguay

The financial and commercial crisis which has been evident in Uruguay as elsewhere for some months past shows no perceptible sign of reaction so far. The recently published statistics of failures and compositions during the month of March show that the situation in Montevideo and throughout the republic generally is still apparently unchanged. During March thirty-three firms convoked creditors' meetings, compared with twenty-two in the previous month; the total liabilities in March were \$1,577,373, against \$798,074 in February, being an increase of \$779,298. These figures refer to firms which have resorted to judicial intervention in their affairs. If the firms which have entered into private agreements with their creditors were included, the figures for March would exceed \$2,000,000 (Uruguayan gold.)—*The Review of the River Plate.*

## Crops

### Wheat Condition High on a Record Acreage

#### Government Report for May Estimates the Winter Grown Crop at 630,000,000 Bush- els—Rye Promises Well

With the harvesting season only about six weeks away, the Government Crop Reporting Board last week estimated the Winter wheat yield this season at 630,000,000 bushels. This is 106,000,000 bushels in excess of the 1913 crop. The present estimate is based on an average condition on May 1 of 95.9 per cent. of normal, indicative of a yield per acre of approximately 17.8 bushels and an area remaining to be harvested of about 35,387,000 acres, or only 1,119,000 acres less than the area planted last Autumn. Not since the year 1903 has there been so little acreage abandoned on account of Winter killing.

A month ago the grain trade became convinced that this season would bring forth the largest Winter wheat crop ever raised in this country, but the Government's estimate exceeded even the most sanguine expectations. Not only was the crop seeded under the best of conditions last Fall, with the result that a much larger acreage was put in than ever before, but the conditions which have attended its growth up to the present time have been exceptionally favorable. The open Winter, followed by an abundance of moisture this Spring, produced a strong root as well as a healthy top growth. Plant disease and insects have been singularly absent. With the soil in nearly all sections now well supplied with moisture, nothing short of a calamity could materially alter the prospect.

Private advices indicate that there has unquestionably been further improvement in the condition of the crop since the end of April, when the field returns came in from which the Government's May estimate was compiled. The May condition of Winter wheat for a series of years as reported by the Government, together with the acreage planted and harvested and the indicated yield for the present year, compared with actual yields of the past, is shown in the following table:

	Con- dition.	Acre- s Sown.	Acre- s Harvested.	Crop, Bushels.
1914.....	95.9	36,506,000	35,387,000	*630,000,000
1913.....	91.9	32,387,000	31,689,000	523,561,000
1912.....	79.7	32,213,000	26,571,000	389,919,000
1911.....	86.1	34,485,000	31,367,000	430,656,000
1910.....	82.1	33,483,000	29,427,000	464,044,000
1909.....	83.5	29,884,000	28,330,000	446,396,000
1908.....	80.9	31,069,000	30,349,000	437,908,000
1907.....	82.0	31,665,000	28,132,000	409,442,000
1906.....	90.9	31,340,000	29,690,000	492,888,000
1905.....	92.5	31,155,000	29,864,000	428,463,000
1904.....	76.5	32,016,000	26,866,000	332,935,000
1903.....	92.6	34,071,000	32,511,000	389,867,000
1902.....	76.4	31,971,000	28,581,000	411,788,000
1901.....	94.1	30,282,000	30,239,000	458,834,000
1900.....	88.9	30,148,000	26,235,000	350,025,000

\*Present indication.

The prospects in the Southwest are especially brilliant, and Kansas has a promise of 132,000,000 bushels, or 45,500,000 bushels more than last year, while Oklahoma is expected to more than double its yield of last year.

Details of the acreage remaining to be harvested, condition on May 1, with comparisons, and estimates of production compared with production for 1913, by States follow:

States.	Acre- s.	Condit'n. 1914. '13.	—Production.— 1914. 1913.
New York.....	360,000	95	7,500,000 6,800,000
New Jersey.....	70,000	93	1,400,000 1,408,000
Pennsylvania.....	1,312,000	94	23,400,000 21,862,000
Delaware.....	114,000	94	1,900,000 1,638,000
Maryland.....	612,000	94	9,900,000 8,113,000
Virginia.....	779,000	95	10,000,000 10,608,000
West Virginia.....	236,000	95	3,200,000 3,055,000
North Carolina.....	611,000	92	6,500,000 7,078,000
South Carolina.....	80,000	88	900,000 972,000
Georgia.....	140,000	90	1,600,000 1,708,000
Ohio.....	2,090,000	96	38,900,000 35,100,000
Indiana.....	2,485,000	98	45,500,000 39,775,000
Illinois.....	2,576,000	97	47,500,000 41,888,000
Michigan.....	879,000	92	15,800,000 12,776,000
Wisconsin.....	85,000	89	1,600,000 1,749,000
Minnesota.....	41,000	89	700,000 810,000
Iowa.....	479,000	95	11,100,000 10,530,000
Missouri.....	2,549,000	99	42,200,000 39,586,000
South Dakota.....	69,000	88	1,000,000 900,000
Nebraska.....	3,123,000	94	63,100,000 58,125,000
Kansas.....	7,950,000	96	132,000,000 86,515,000
Kentucky.....	745,000	98	10,200,000 9,860,000
Tennessee.....	709,000	97	8,600,000 8,400,000
Alabama.....	31,000	92	400,000 374,000
Mississippi.....	1,000	90	14,000
Texas.....	1,082,000	90	15,000,000 13,650,000
Oklahoma.....	2,465,000	96	35,500,000 17,500,000
Arkansas.....	105,000	97	1,300,000 1,313,000
Montana.....	481,000	96	12,900,000 12,288,000
Wyoming.....	41,000	96	1,100,000 1,000,000

States.	Acre- s.	Condit'n. 1914. '13.	—Production.— 1914. 1913.
Colorado.....	194,000	95	4,800,000 4,220,000
New Mexico.....	42,000	93	900,000 651,000
Arizona.....	31,000	94	900,000 928,000
Utah.....	223,000	99	5,500,000 4,600,000
Nevada.....	18,000	97	400,000 368,000
Idaho.....	339,000	99	10,100,000 8,494,000
Washington.....	1,204,000	98	33,000,000 32,400,000
Oregon.....	622,000	102	15,200,000 12,305,000
California.....	406,000	95	7,800,000 4,200,000

The rye crop also came through the Winter in excellent shape, and a heavy yield is promised on a slightly larger acreage than was harvested last year. The condition of the crop on May 1 was 93.4 per cent. of a normal, compared with 91.3 per cent. on April 1 and 91 per cent. on May 1 last year. The indicated yield is about 44,000,000 bushels, compared with 41,880,000 bushels harvested in 1913. The average condition of meadow or hay lands on May 1 was 90.9 per cent., compared with 88.1 per cent. a year ago. The stocks of hay on the same date were estimated at 7,832,000 tons, compared with 10,828,000 tons on May 1 last year and 4,744,000 tons on May 1, 1912. The average condition of pastures on the first of the month was 88.3 per cent., compared with 87.1 per cent. on May 1 last year and a ten-year average of 85.6 per cent.

The report showed that over 70 per cent. of Spring plowing and 56.4 per cent. of Spring planting had been completed up to the first of the month. Private reports say that seeding of oats and Spring wheat is now practically completed and planting of corn is well advanced.

#### Missouri State Crop Report

The Missouri State Board of Agriculture reports a condition of wheat throughout that State as 101.8, or the best condition ever given at this time of year in the records of the department. The ten-year average on May 1 is 82.7, making this crop 19.1 per cent. higher than the average. There is practically no abandoned acreage and about one-half of 1 per cent. of the area seeded last Fall was plowed up. Sixty per cent. of the corn land is plowed and soil condition is 96, with about 20 per cent. of the area planted, compared with 25 per cent. for the ten-year average.

#### National Grazing Permits

During 1913, according to reports compiled for the Secretary of Agriculture, more than 27,000 stockmen paid the Government for grazing permits on the national forests. Figures showing the number of livestock for which grazing permits are given for the ranges on the 160 national forests during the year 1914 indicate that nearly 11,000,000 animals can be grazed, including nearly 2,000,000 head of cattle and horses, nearly 9,000,000 head of sheep and goats, and about 65,000 hogs. The gross area of the national forests at the beginning of 1914 is almost 1,000,000 acres less than at the beginning of 1913.

#### Grain and Cotton Markets

Quotations on the Chicago and New York markets last week were as follows:

##### CHICAGO WHEAT.

	—May.—	—July.—	—Sept.—
	High. Low.	High. Low.	High. Low.
May 4.....	94½ 93½	86½ 85½	85½ 84½
May 5.....	94 93½	86½ 85½	85½ 84½
May 6.....	93½ 93½	85½ 85½	84½ 84½
May 7.....	94 93½	86 85½	85 84½
May 8.....	93½ 93½	86½ 85½	85½ 84½
May 9.....	93½ 93½	85½ 85½	84½ 84½
Week's range.....	94½ 93½	86½ 85½	85½ 84½

##### CORN.

	—May.—	—July.—	—Sept.—
	High. Low.	High. Low.	High. Low.
May 4.....	60½ 65½	65½ 65½	65½ 65
May 5.....	60½ 65½	65½ 65½	65½ 65½
May 6.....	60½ 65	66½ 66	65½ 65½
May 7.....	67 66½	66½ 65½	65½ 64½
May 8.....	66½ 66½	66½ 65½	65½ 64½
May 9.....	66½ 66½	65½ 65½	64½ 64½
Week's range.....	67 65½	66½ 65½	65½ 64½

##### OATS.

	—May.—	—July.—	—Sept.—
	High. Low.	High. Low.	High. Low.
May 4.....	37½ 37½	37½ 37½	36 35½
May 5.....	37½ 37½	37½ 37½	35½ 35½
May 6.....	37½ 37½	37½ 37½	35½ 35½
May 7.....	38½ 37½	37½ 37½	35½ 35½
May 8.....	38½ 37½	37½ 37	35½ 35½
May 9.....	38 37½	37½ 36½	35½ 35½
Week's range.....	38½ 37½	37½ 36½	36 35½

##### NEW YORK COTTON.

	—May.—	—July.—	—Oct.—
	High. Low.	High. Low.	High. Low.
May 4.....	12.58 12.48	12.32 12.24	11.72 11.62
May 5.....	12.61 12.46	12.33 12.15	11.73 11.62
May 6.....	12.56 12.48	12.26 12.18	11.67 11.60
May 7.....	12.57 12.47	12.31 12.20	11.70 11.61
May 8.....	12.60 12.54	12.34 12.28	11.70 11.66
May 9.....	12.55 12.52	12.30 12.20	11.67 11.61
Wk's range.....	12.61 12.46	12.34 12.15	11.73 11.60

#### Price Current on Crop Outlook

The Price Current says: "Needed rains have fallen in the past week over the western end of the Winter wheat belt and put the plant in good condition. Nothing damaging developed. Abandoned acreage will barely exceed 1,000,000, leaving for harvest the largest area of Winter wheat in history. Rains in the Northwest put soil there in fine shape. Oats seeding is being brought to a close. Corn planting extends northward rapidly and acreage should show some increase."

### The Trend of Grain Prices

